MICROFILMED BY

NEHRU MEMORIAL MUSEUM AND LIBRARY

NEW DELHI

MICROFILMED

AT

K. H. I GHATAPRABHA

MICROFILMED

AT

K.H.I GHATAPRABHA

ROLL NO 5

N. G. GANPULEY
(PAPERS)

CONTD. FROM :- FILE NO 13 PAGE 2

S. P. A
J. K. J

THE K. H. HOSPITALS
P. O.: KARNATAK HEALTH INSTITUTE
PIN 591 310
DIST.: BELGAUM (KARNATAK STATE)
PHONE: GHATAPRABHA - 31

DATE

My dear Maddhu, 23 June 76

After your leaving this place and consequent letter of yours having reached safe I wrote to you on the 4th, 11th and 17th June and the time of expectation has given place to concern. Firstly about your health then your work and Financial worries, and thirdly the work that you have voluntarily taken upon your shoulders regarding Souvenirs and what not and fourthly last but not the least whether you have also dawned the clothes of Dr Magdum and am only waiting for the last Kick and that will be the end.

When I am required to care for the household and also to cook myself, atleast one vegetable and sweet of my liking I get almots nothing from the canteen daily but Buttery Milk and at times some Bhakari which I cannot make here and in the evening a small quan-tity of some un describabbe sweet which I insist upon in order to keep them tied down atleast to something. That Stupid Jayappa from I was going to offer the best which he would not have got in his life made me wait, then I tried another boy Katti who goes to college at Gokak to stay with me but the great college starts at 7.30 for which he could n t get buss connection from here and so I live my House cum prison alone as except this door there is not way out and if anything happens to me in the night no one can come in. I am now getting another lock put in the front door with one key outside.

You have put in my head a Louse (Lice) when you went away about the idea of Museum here to which Gupta had also been responsible . Now I can either keep on scratching my head day and night or shave myself clean and take Sanyas. Museum is decided a good idea but an uphill work for a man without any connections in India and who- without any understanding medicam men and Paranmaceutical factories for this type of highly national work. As Museum meansvisula education about Human body in all its variations with which every individual is concerned. Even America found it necessary to have such museums and with the healp of Medical association of that country the first museum of that kind was opened in 1940 with chain of such museum that followed. I have written and mentioned about the same to Shri Gupta and wanted his advice but nothing has been heard so far and one does not know in what condition he is and whether it is likely to hear from him. We have already opened a small show on the first floor of that building where Gupta was lying I think that part is also a donation of his Janmabhumi Trust

Then you have planned great things at this place on 26 August but who should organise that. I know what to do and how to do but my word carries no weight here and I would like to mix with those who are unknown to me. Shri K.D. Kulkarni is here oft and on and is cleaning slowlythe UNION muddle and I cannot go about and beg of people. I want one to see things done when once told but that is not possible here.

Shri Siddalingayya is not here and when here does not do anything.

I heard that the Hospital may be opened at Whitefield one of these days and Shri Sivaprakasam has askedme to come. I would very much like to see the realisation of my old dream and if I could do I shall stay for 4 days at Whitefield of which I am not still sure although it will be good to be there for sometime in which case you will haveto spend the days with me at whitefiled only. Depends upon Godly decision

THE K. H. HOSPITALS
P. O.: KARNATAK HEALTH INSTITUTE
PIN 591 310
DIST.: BELGAUM (KARNATAK STATE)
PHONE: GHATAPRABHA - 31

DATE

My dear Maddhu, 23 June 76

After your leaving this place and consequent letter of yours having reached safe I wrote to you on the 4th, 11th and 17th June and the time of expectation has given place to concern. Firstly about yonr health then your work and Financial worries, and thirdly the work that you have voluntarily taken upon your shoulders regarding Souvenirs and what not and fourthly last but not the least whether you have also dawned the clothes of Dr Magdum and am only waiting for the last Kick and that will be the end.

When I am required to care for the household and also to cook myself, atleast one vegetable and sweet of my liking I get almots nothing from the canteen daily but Butter Milk and at times some Bhakari which I cannot make here and in the evening a small quan-tity of some un describabbe sweet which I insist upon in order to keep them tied down atleast to something. That Stuoid Jayappa wom I was going to offer the best which he would not have got in his life made me wait, then I tried another boy Katti who goes to college at Gokak to stay with me but the great college starts at 7.30 for which he could n t get buss connection from here and so I live my House cum prison alone as except this door there is not way out and if anything happens to me in the night no one can come in. I am now getting another look put in the front door with one key outside.

You have put in my head a Louse (Lice) when you went away about the idea of Museum here to which Gupta had also been responsible . Now I can either keep on scratching my head day and night or shave myself clean and take Sanyas. Museum is decided a good idea but an uphill work for a man without any connections in India and wht without any understanding medicam men and Puranmaceutical factories for this type of highly national work. As Museum meansvisula education about Human body in all its variations with which every individual is concerned. Even America found it necessary to have such museums and with the healp ot Medical association of that country the first museum of that kind was opened in 1940 with chain of such museum that followed. I have written and mentioned about the same to Shri Gupta and wanted his advice but nothing has been heard so far and one does not know in what condition he is and whether it is likely to hear from him. We have already opened a small show on the first floor of that building where Gupta was lying I think that part is also a donation of his Janmabhumi Trust

Then you have planned great things at this place on 26 August but who should organise that.I know what to do and how to do but my word carries no weight here and I would like to mix with those who are unknown to me. Shri K.D. Kulkarni is here oft and on and is cleaning slowlythe UNION muddle and I cannot go about and beg of people. I want one to see things done when once told but that is not possible here.
Shri Siddalingayya is not here and when here does not do anything.
I heard that the Hospital may be opened at Whitefield one of these days and Shri Sivaprakasam has askedme to come. I would very much like to see the realisation of my old dream and if I could do I shall stay for 4 days at Whitefield of which I am not still sure although it will be good to be there for sometime in which case you will haveto spend the days with me at whitefiled only. Depends upon Godly decision

Had the original arrangement of Shri Gupta nd Shri Siddalingayya been a reality much could have been done but that is all whitewashed and as of old that is whenI came back to India I am again alone for myself this time even without my own household. Unfortunately I have not got that talent and mental make up to live as a yogi in one room and forget the world outside. I am more connected with the world and that is my grave

Nothing more for the present but to live on the expectation that better counsel will prevail upon you and I am not required to give you up at the last moment like Br Magdum in Bangalore

With my best wishes and kind regards also to Mrs Kaujalgi Arun and Rohini

sincerely yours

N Ganpuley

ARD

THE K. H. I. HOSPITALS

P. O. KARNATAK HEALTH INSTITUTE

PIN 591 310

DIST. BELGAUM (KARNATAK STATE)

Tel. No.: GHATAPRABHA-31.

N Ganpuley C/O

25th June

My dear Maddhu,

I have already acknowledged your letter dated 19th but did not receive one which write you had written a day before

We are sending out the letters about souvenir As I was already in correspondence with about 32 Pharmaceutical Manufacturers who are also suppliers of medicines etc to KHI your circular was in time as follow up and I think all these would go with the information to them that all payments made for this purpose in the name of KHI will be income Tax Free as per details given As we have seen this ~~m~~ is what they need for such donations.

I shall write a small note as desired by you t o appear in the Souvenir .

Further I shall alsc be sending to you a small note f r the day of inaugeration o the Hospital in Whitefield Shri Sivaprakasam has wished that I should be there on that occasion It is well and good if I can be there but in case I am not there I should like to circulate this my note amongst the guests who would attend the occasion.

As for Japya ps I have written to him that he can come here with his school leaving certificate and can be admitted in ~~th~~ the school here. If he were to know little cooking it would have been better in which case instead of paying the cost of the Cantine I would paid to him some more pocket money. It is left to him to come or not

Dr was of the opinion that there s ould have been a souvenir committee - But I think what you have done is alright as to get the people for the committee and then do it takes time. Perhaps you could have put the name of Shri Gupta and Siddalingayya with their permission only to give the th.ng some prestige . But now it is done

I have written to you that you must make it a point to come here when you are coming to Hubli ~~o~~t er you can come a day before or after the function and see for yourself what is being done here together with Shri Ingale and others. You cannot escape having started the idea and there being none responsible as I am still a nonentity

Further it was also the suggestion of Mr Adya which I also support and that is one should not run always after Governor or Chief Minister but choose Shri G.V.K. Rao who is also important as he remains longer in office whereas others come and go and he is ~~als~~ also good ~~ed~~ and one must win himover.

I knew him before but left the connection as I did not want anything to be done for me. This is worthwhile thinking as Chief Secretary has greater executive powers in the office than ministers.

When you come bring some refined- say 2Kgs of refined oil as one does not get the same here and as I donot use much the other oil gets rancid soon

More in my next .With kind wishes and r
to a-ll Any improvement in poor Mr. Gupta

sincerely yo urs

N Ganpuley C/O

28th June 76

My dear Madhu,

I have already written to you a long letters on 11th 17 and 25th which might make a tiresome reading but I think I have to do it even if the same annoys you

In the letter of 25th I had made a short note after the meeting of the school complex of this area where the asst Director of education of this area was present and have decided to do their part for the death aniversary of Dr H. It is likely to be a good function I have already written the reason why should you neglect other big guns but try and get Shri G.V.K. Rao the chief Secretary who is not against KHI but must know for himself how KHI is working. Others are temporary whereas Chief Secretary is a permanent executive and may be of greater use. Naturaly it will be better if he accompanies other grandies if they decide to come

I am sending here my short note on Dr Hardikar for the Souvenir which I think is good enough

Then I hear that the Hospital in Whitefield may be inaugerated soon and Shri Sivapraksam wanted me to be there. If I am there or not I would like you to kindly print some 200 notes as included which I would like to circulate in the audience even if I am not there. Kindly pass on these when printed to Shri K.S. Sivaprakasam 33 Sai Nilayam First Block Jaynagar Bangalore 11 for distribution amongst the guests who come for inauguration. Please phone him.

I am going on with my work about the Museum It would have been better if I would at this time help of Shri Gupta but it is not possible and I must drag along which is hard alone

I have writtento Jayappa If he wants to come he can He will cost me Rs 100 per month bit that does not matter if he works and gets his education too under my care.

I insist on your coming atleast a day when you come to Huubli either before or after the function. You must meet Shri Ingle and see the other arrangements for the 26th . You have started it and you must- must see it through . Dont forget either to bring the Flag from my place or send it. I am having more flags made here together with KHI hereunder details about Income Tax

No income tax on donation under section 80G of I.T Act 1961. Order No PRC 718/71/ 71 - CIT valied upto 31.3.77.

All those circular leters have been sent out. Waiting for results. Nothing more for the present to add. With best wishes and kind regards to all

sincerely yours

N Ganpuley

My dear Maddhu ,

I received yours dated 19th inst with a packet of printings about Souvenir for Dr Ambedkar which I haded over to Dr Vaidya for distribution. I am sure you will be writing or send these to the men of the Governing Body of KAI for their participation like Shri Patil, Shri Kanguri, Shri Kirloskar Shri Adya etc.

I shall write a small article as desired by you

I have noted what you write about Shri Gupta I am sorry for him. Had he stayed here he would have done so much but it is gone. Doctors there have ruined him

As regards your letter which you write you had written a day before I have not received

As regards Jayappa I had writtento him three letters asking himto come on 24 May 27th and 31 May to come here and wanted to put him to school. The teacherof our Mahadeorao Kulkarni happens to be here and would have also coached him but he did not reply and wrote to me on 11th about joining the school so I do not understand what Yelsamma told you on the 18th when you called her. If that boy can conveniently get the certificate of from his school about the class he is studying and can join here he can come any time and I do not know the rules. But I think it shoould be possioleas it is done in case of Transfers etc I need not write to him again specialy for that purpose purpose. He can always come he wants to learn.

I heard from Dr Vaidya that Adya has fixed end of July for Rajani to come here. It need not be a great function but better a quiet round and talks. So that it is better if you confirm with the Governor. Ingele fromBha at Seva Dal is training the children here but I do not know other things.

It will be better if you come here atleast for a day when you are coming to Dubli either before or after the function that will not disturb your auditing if you are absent for a day more.

I am enclosing the letter which I had already written to be posted. I had a letter from Koulagi and it will be considered to get things made from him

I know from the letter that you have not dawned the clothes of Dr Magdum and you are the same old Maddhu and that is relieving. Better jump over here this time which you did not do when you came as far as Dharwad . Few personal words with me and Dr Vaidya and also with Ingle here will do good in as much as you are so near

With kind regards

216

PHONES: 22965 22441

Brindavan Printers and Publishers (Private) Ltd.

QUALITY LETTER PRESS, OFFSET, SILKSCREEN PRINTERS, BLOCK MAKERS, BOOK BINDERS & PLASTIC WELDERS

12/13, LALBAGH FORT ROAD, BANGALORE - 560004

Chairman S. V. KIRLOSKAR

Mg Director M H KAUJALGI

Ref No

Date 19-6-1976.

My dear Shri Ganguly,

I have written to you already one letter today. Shri Gupta is not at all well. He can not even speak or move from his bed. But as he is able to recognise people he became very restless & excited & tries to explain some thing to us which we cannot understand. So I am not going to him today.

Yesterday I had a long talk with Shri Kanlgi He is in great difficulties. As it is he will take a long time to pay. I therefore kindly suggested that he can supply articles to Khatisphatika like window frames, folding doors etc. He is willing to do that. I have therefore asked him to write to you & Dr Vaidya explaining his position and offering to supply some articles in lieu of cash. If necessary we should place orders and take them at the earliest & quickly & smartly. I think we should take up for such claims which would be useful to us in the near future.

I have called Yadlapalli Subbamma today & she has already written to you. She is ready to go with you & stay with you. He is awaiting your letter. I think he will be useful to you as well as helpful since he knows Kannada work and also intelligent.

I had been to Shri Naik minister for small scale industries, to discuss with him regarding programme for 26th Aug. He has called us on 24th first and then we are to meet the Governor. I wish to know whom we should give as chief Guest. I have written to Shri Rajni Kothi Adya whether he can bring Rajni Kothi & I have written to Smt Sumati Morarji

can come on 26th Aug. But I have not received them as chief guest. But if we have to fix Governor as chief guest we have to arrange for it from now only. Kaivalyaji Memorial
10th July we have fixed
Lectures at Hubli chamber of commerce
and shri Dubashi Committee is going to preside
I will have to be there to attend. But I can't
come to Ghatprabha as an event
being and let have.
with regards
Yours affly
(Thanjoy)

Please write a brief article
on Doctor for 26th Souvenir

INLAND LETTER CARD

अन्तर्देशीय पत्र

Shri N. G. Ganapathy

Karnataka Health Institute

Gulabpura

THIRD FOLD HERE

SECOND FOLD HERE

SENDER'S NAME AND ADDRESS

Brindavan Printers (Pvt.) Ltd.,

Lalbagh Fort Road,

Bangalore - 560 004

इस पत्र के अन्दर कुछ न रखिये

218 20th Jan 76

My dear Kaujalgi,

I am writing to you daily in order to keep you informed as a welwisher of KHI who expected to great things done by the help of Shri GUPTA . This could have been possible had Gupta started with this few years back but this time he has come here in a very bad shape with a result I who was under an impression of doing something here in his company taking advantage of his knowledge and first class connections with the authorities , see no chance of doing even one thing that we could conclude to the advantage of KHI.

His having consulted so many doctors carries with him so many suggestions and has virtualy spoilt his condition a great and now he is persisting every day to get operated which is not an easy decision for a knowledgable Doctor like Vaidya. He has become very kranky inspite of all that is done for him, which I am sure no one might have ever done in the Victoria Hospital where he was or even at Madras.

He thinks that the type of disease can be removed by one operation and that too after having waited for years. He has become a great problem as I see it as an outsider. I thought of having some quiet days with him but now his being in the Emergency Ward under the best care he has become more and more fidgety. I am sorry for him and also for the Doctor Vaidya here

He has also Rheumatic or arthritic pains for which he is being given Diathermie treatment.

As a hard headed and selfwilled man he is very difficult to manage. Nurses and everyone is patient with him. I wonder if his daughter- grand daughter whom we saw at this place will have a sobering influence on him. Shri Bhole Pant is good but he also is little excitable person and not quite strong. This is only for your information least I do not expect anything that I could do during his stay here. during all these days he has been there I had chance of talking with him sensibly for only a few hours in which time one has to humour him to get so many things out of him of which not a single one can be implemented I am only sorry for this last stage attempt.

I am keeping myself busy in myown way . Atleast it is better than doing nothing sitting in Whitefield and that is the only consolation This is my present viewpoint I may be wrong but it is better I tell youthat . The present Mania of his getting operated is someth thing that is troubling my mind hence these few words

With best wishes and regards sincerely yours

N. Ganpuley

Because of your
ultiferous activities and if you can rent the same without any future
egal involvement of the client not leaving the place then do it
ut as you said you and your friends or even Mr Datar will like to stay
tnere so far so better. Excuse me I am thinking loud as your elder brotner
nd do not think any thing wrong. I do not want to impose upon you
anything

Dr Told me that with rest and care Gupta can be better and
e should not think of running away from here immediately he feels little
in near him I sh ll try to influence and find work for him in which
he finds satisfaction and let me hope that he is amenable

With my best wishes and kindest regards also to
Mrs Kaujalgi and Arun

Sincerely yours

N. Ganpuley

In the first place I want to inform you that your wire to Dr Vaidya reachedyesterday Afternoon when I was also there and atonce made my mind to go receive him at the station. In the morin, I got the car out cleaned it and went myself to meet him at the station which I did not like to leave to others and I am sure that he was happy with it.

So far I am staying in the room no 1 of the guest house and instead of sending him away to Kirlosakar quarters near the Hospital I put him near me in the roo m No2 and Shri Bola at in the room No3 Perhaps in couple of days those rooms in Shamala will be ready and I have decided to take Gupta also there to give him the feeling of oneness. I do not mind if for that I may have to undergo some incon veniences but supposing he was my elder brother what I would have done ? Therefore in couple of days we shall move to Shamala and bussy ourselves. The main thing Gupta needs ist Dotors attendsance in which Case he cannot be better place than with Dr Vaidya and lass running about but patiently do whatever he can together with me.

I am all the time in the Varanda where Dr Hardikar spen his day time and might have written sofar about 40 Andland and foreign letters drawign their attention to mystay here and asking to help the promotion of the institution in for or the other. Then as I told you I am getting myself aquainted with the life here outside the one which Doctor is looking and I think that takinginto the consider/ation life of poor wokers outside, this place is offering to them many more amenities w hich one cannot overlook. About this I shall talk with you and also others who think otherwise. It is very creditable the Way both Dr Hardi ad Dr Vaidya have kept this new township together.

My binoculars are lost and I hold that boy Ramareposs sible crook. Those were not placed onthe seat behind if so they must be at the top and I never saw them. I must forget aboutit that is all out only Yelsamma must throw him out completely or otherwise a police m complaint must be lodged. He is in toe with outsiders which yelsaame

N Gahpuley c/o

22nd Jan 76

Shri K Kulkarni
[redacted]
Industrial Area
Bombay 22

My dear Mahadeo,,

I received your letter concerning the TB patient the driver of your friend who was sent here

Unfortunately it so happens that our drivers or any workers fearing of loosing the work, being the money earners in the Family do not come out with their suffering to the last and often it becomes too late.

It is good that your friend acted and sent the man eventhough late and not thrown him out of job because incapable of work to die in obscurity.

Dr Vaidya is good to all and have understanding and I showed your letter to him abiut expenses which he will reply himself and I am sure that your friend would not grudge the expenses that is the least that one can do for the poor sufferers of our country like whom there are many, whose bosses never care for the silent misery of such workers.

I had a glaring case of that type. Perhaps you know that Shri Diwakar had a driver named Subbu who was working for them long and not only driving but attentding to the children at home he was to them a man for all purposes. He was driving the Mercedez for me and when I once brought him to KHI andasked him to show to the Doctor he did not saying that the coughing etc was not bad. However I persisted when I went to Bangalore and later showed him to Dr Magd[illegible] who testified him to be a case of third degree. Iatonce sent him to TB Hospital in Bangalore and even went to see him in Hospital but neither Diwakar nor his son went there by mistakeand even would no pay him money from his provident fund. Howeever the man recovered whom Diwakar did not engage afterwards but he got a job at other place and is still living. Such is the treatment given to our poor even by men like Diwakar rolling in money. This should be a eyeopener to others

If and when your friend comes here he will see things here for himself

I shall need for the house where I am expected to stay a water heating Syser say holding about two or three buckets water. Kindly contact manufacturers in Bombay and find out their pr and if the would give concession to an Hospital like KHI, in which they may also take more for other cottages. Write to me about it for me so that you can bring one with you when you come.

I hope you are keeping well and so also prema and Annhaiya with regards

sincerely yours

221

16th Jan 76

My dear Kaujalgi,

Received your letter dated nil because in a hurrs. I have already writtento you two letters and shall keep on writing oft and on

I am still staying in the Room No 1 of the guest House, Shri Gipta in2 and Bholo Pant in 3. I shall first get the Shyamala House cleaned and I think I shall have to change the windows as they do not open fully but are rigig only with up and down moving shutters which to me is ridiculous. Then there will be other changes necessary to make it permanant place. Further Iwant to know the mind of Shri Gupta because no sooner he came here and although he has gone weaker still he persists on leaving on the 23rd with a promise to come back after 4 days. One has to coax him to stay along Doctor is looking after him but immediately he feels little better he talk of going to Mangalore to release some books he has got printed or to try and bring Shri Devraj Urs here and somany other things. Yesterday I kept engaged the whole of the ~~aftern~~ morning and afternoon by talks He has a fund of good ideas, good intentions to do things, also good influence at Bangalore and also other places but to excecute all that systematicaly he should be made to stick to one place or otherwise every thing gets lost as a sweet dream. At any rate he is not so well that we can risk a travel just now and so one must wait and see. But I can only transfer myself with him to Shyamala-~~but~~ if he makes his mind to stay along. Even alone I have decided to stay in Shayamala and try to adjust things there as best as I can.

As regards the young man who has learnt bread making. If he has finished not only Jaalahalli but also in other place where you wanted to place him then he should come back atonce. He need not take the co-urse of Jam making is the opinion of Dr Vaidya,

The binoculars are not there . The same could not have been put on the back seat which was laready packed a nd must have been on the top easy to see but the same is not there and I very much doubt the truth about that boy I do not know if we should take action against- him I have told so many times to Yelamma that the boy is most unreliable

Now the young man who is coming back can bring with him a few things. My machine oil can of Esso which wason the small cupboard in my large room 2 Commode rubber Brush hanging near the comode the Rubber bath mat before the bath room chair and The Brass Dish to cover the brass bucket. All this if possible

I am very anxious to make good use of Gptas resources for the good of KHI and am trying in my way to influence his stay here.

With kind regards and best wishes to all

sincerely yours

PS Not Over do yourself

222

Shri M.H.Kaujalgi

Bangalore 29th June

It seems that you like to create more work for yourself and then groan underits burden. First it was the Birthday of Dr Hardikar when you worked like onepossessed day and night and now you have forced on yourself the Death Anniversayr. It is good to remember our loving dead and in befitting manner for the outrworld but you should not be alone to take up the burden ifit is to be a general communal exhibition of their inbert feeling. You sat here and planned out a programme andheppen to be the only enthusiast to carry the burden. Except a few drills I see no other touching activity in thecampus perhaps except those who had been his closes wokrers for the last 25 years.

I have got myself badly mixed up. I have no right place in the KHI hegemony. I am still a stranger an outsider and according to you everyone is in one form or the other dissatisfied with me as every suggestion is unwanted mixing myself in the running of the life in fixed grooves. What else remains for me but pull myself back wit in the four walls of my homely seclusion.

To you I have only to say , that it is better to think of the friends, if there is reely one, so longhe is living as for him everything is mrage after he is dead. This can be equaly applicable to me. I have not much of creative life before me and allow me to live it inm a agreeable company like yours as long and as you can make it possible. Please do not take me to be mad if I am writing so often, which may act as a burden particularly now when you have engaged yourself perhaps in a better work

As luck will haveit you are coming earlier than you thought. I havealready askedyou to bring certain things last time which you could not which you can bring now. Perhaps for ready reference the following :

1 Bottle Honey
1 Packet Marie or other sweet biscuits and
1 Packet parleys salty biscuits Both of thesecan also be purchased loose if packets not available
1 Pooch Pani from Nilgiri 4.20 or 6.- Rupees
1 Sealed whitefield white
1 Packet MODERN bread because I want to show what one gets for Rs 1.25 Price quality and weight

The writing that you have from Mr Inamdar

Why are you not sendingthe boy Jayappa when he is ready to come Subbu is useful there as an earning member anduseless here whereas I can coach this young boy into a profession . His willingness and of all his housemembers is there themwhy this play of hide and see Do phoneto Nilgiam if you have not andtell him that you are coming here again andsomethinglike that

I have again k written to Shri Alur t come here to see things or

I have written this letter particularly for Modern Bread and sending here of Suyappa before you come so that you can fix him with Gajanan in Bakery to start with

Now that you are coming let is see how things develop

With my best wishes and kindregards to all

sincerely yours

N Ganpuley

M. K. KULKARNI
Res. Plot No. 83, Sion East.
Bombay 400 022.

Off Displaycraft
109/A, Industrial area, Sion East.
Bombay 400 022

224

5th July, 1976.

My dear Gunpulley Kaka,

Received your letter of 3rd July 1976 and the contents noted.

I know it is nearing a month since I came from Ghataprabha and I will give you details of what I have done I could not write to you earlier as I was caught in one or the other urgent things here in Bombay.

I went for 4 days to Rajpipla returned and then went to Aurangabad on 26th and 27th for conference and after my return I met Dr. Krishna Kalyan of Boots Co. Of India and he told me that he has received the letter and with his recomendion he has sent to Head Office, the Publicity Department, which will have to consider in this case. Then I met Dr. Tikotkar of Wyeth Laboratories Ltd. with whom I discussed regarding KHI musuem and gave him all the necessary background of KHI and he has promised that he will have a discussion with their Publicity Dept. and will let me know.

By this time a great calamity took place in the family, that our Appa Kabbur met with car accident and died on the spot near Vapi on the 2nd of this month. You know what is accident+Police cases mean, So I was busy with that for the last four days. Appas' wife has survived with few injuries. It is a great shock to Mrs. Kabbur in her old age, with new problems facing her I cannot explain in words.

Re: thermostat I am getting in this week, and castors I have not yet order but I will do it now.

Re: brochure I have given it to the artist for lay outs and I will send the proof for Okaying to you in about 10 days time.

Re: the large size medical pictures plasticised I have to consult my friends, I do not know much about it.

Re: slides which I am going to send you for the entertainment of patients with its tape commentary.is getting

P.T.O.

M. K. KULKARNI
Res. Plot No. 83, Sion E
Bombay 400 022.

Off. Displaycraft
109/A, Industrial area, Sion East.
Bombay 400 022.

224

5th July, 1976.

My dear Gunpulley Kaka,

Received your letter of 3rd July 1976 and the contents noted.

I know it is nearing a month since I came from Ghataprabha and I will give you details of what I have done I could not write to you earlier as I was caught in one or the other urgent things here in Bombay.

I went for 4 days to Rajpipla returned and then went to Aurangabad on 26th and 27th for conference and after my return I met Dr. Krishna Kalyan of Boots Co. Of India and he told me that he has received the letter and with his recomendion he has sent to Head Office, the Publicity Department, which will have to consider in tnis case. Then I met Dr. Tikotkar of Wyeth Laboratories Ltd. with whom I discussed regarding KHI musuem and gave him all the necessary background of KHI and he has promised that he will have a discussion with their Publicity Dept. and will let me know.

By this time a great calamity took place in the family, that our Appa Kabbur met with car accident and died on the spot near Vapi on the 2nd of this month. You know what is accident+Police cases mean, So I was busy with that for the last four days. Appas' wife has survived with few injuries. It is a great shock to Mrs. Kabbur in her old age, with new problems facing her I cannot explain in words.

Re: thermostat I am getting in this week, and castors I have not yet order but I will do it now.

Re: brochure I have given it to the artist for lay outs and I will send the proof for Okaying to you in about 10 days time.

Re: the large size medical pictures plasticised I have to consult my friends, I do not know much about it.

Re: slides which I am going to send you for the entertainment of patients with its tape commentary.is getting

P.T.O.

ready only one slag of commenteray, will be in English after-wards to suit our area we have to get the tapes in Kanaries and Marathi at present I will be sending only English commentary.

Re: Marathe he is not in Bombay he has gone to U.S.A. to meet his son and daughter, most probably he will be back to Bombay in the next week before the college lectures start. In his house also a calamity happened, that his co-brother Rajabhau Marathe expired by heart attack, as I reached from Ghataprabha to Bombay and Mrs. Marathe flew back to Bombay, and Marathe is now expected. Last time while returning from Mysore Mr. Marathe got down at Ghataprabha and had been to K.H.I. He stayed there for Four days.

We are all keeping good health and we wish you the best of health and happiness.

Yours sincerely,

M.K. Kulkarni.

N Ganpuley C/O

8h July 76

My dear Mahadeo,

Received yours dated 6th July and Here you mention having received only my letter of 3rd July but before that I wrote to you a detailed letter on the 15th June This letter must have come to Bombay after you left for Rajpipla b ut even then the letter must be there.

I do not want to reapeat here what I wrote but am sending to you the copy of my letter to you whichplease return back with your next letter .

The one things that I expected to have atonce for free destribution was the four page Pamplet with the changes I had suggested there. I am sure that you have got this. I had also informed that this pamphlet should be such as can be double folded and can go inthe envelope of the size in which I am enclosing this letter so that I shou d be able to enclose the same with my letter to the party. There was also one mnogram which can appear if not on the first page of this pamphlet onthe second page where the matter is very little on the third page there is the outline of man and on the fourth the word to the Manufacturers which was otherwise a separate. I am enclosing this page in case you have lost the same

Brochure can come late and ta e time as the same has to be done after consultation with artist but this pamphlet is a small affair

I am sorry for the tragic death of Appa. Yes one doesnot know how to satisfy Mrs Kabbur. She at her age and in her ~~coda~~- condition is something that one cannot think of- She had taken up Appa to continue the name of Kabbur as ot erwise the yo man was of no use for the business and now Joshi is the whole and sole of that Company It is a pity butit is the truth.

How is Satish faring ? and What is Kannu doing Poor boy must have a great strain to bear

More in my next with best wishes and kind regards also to Prma and Kannu

since ely yours

N Ganpuley

m. h. kaujalgi, B.Com..
Managing Director:
Brindavan Printers & Publishers (P.) Ltd.
Bangalore-4

997

Date 16-7-76.

My dear shri Ganapule,

I contacted shri Alur. He is quite willing to send you a draft plan of the building for that he requires a site plan of K.H.I with existing buildings and also the site you propose to reserve for the Health museum. He also wants to have your idea in continuing the museum i.e its aims & objects in view of the present age and any other additional objects you want to serve.

I phoned Yadasamma & send Sukla to you. She has agreed and as soon as the date is fixed I will send you telegram to receive him.

I phoned Sivaprakasam but he is not available. I have left a message in his house to write to you about the date of management of the Hospital so that you can come.

rest all o.k. yours affly

OFFICE : 12/13, LALBAGH FORT ROAD, BANGALORE-4
RESIDENCE 8, LAKKASANDRA EXTN., BANGALORE-27.

PHONES { OFFICE : 22965
RESIDENCE 22441
71647

N Ganpuley

19th July 76

My daer Maddhu,

Received your letters dated 16th also written to Dr Vaidya which I handed over to him
,I am only astonished to see a very poor response for advertisments I see that threre is not a single Pharmaceutical manufacturer who are suppliers of medcieins to the hospitals here for years. In my last letter to you had written that the representattive whom you were going to depute to Bombay should make it a point to see all the pharmaceutical manufactusrers ~~who~~ who ought to have been first to advertise. I am also asking the purchasing department here to remind all the manufacturers about this. In reality if they all participate there would be a sizable amount towards advertisement. The present response except Kirloskars is very poor. I have also asked Dr Vaidya respectively Vimalabai to remind atleast Gokak Mills, Syndicate Bank, Sommayya Sugar mills who out to have appeared prominently. Unfortunately I do not know these people or otherwise I would have played hell with them

Yes, you can tell those who ask about the utilisation of the proceeds as the construction of dealth cum Educational Museum as Education should play a prominent part in the wholse scheme

I have already written to you that Jayappa is ready to come and I would prefer his being here even with his 9th Standard certificate. I have no use for his certificate but d want a hardworking boy honest boy and I may coach him for some hand work and make him independent in the course of time. I have sent to you his own letter i n which he has shown his readiness and also of all the members of his family. Please drop Subbu for the reasons I have already given in my le ter dated 17th.

I have already sent to Shri Alur the plan as to where actualy the Museum has to come. It will be on the main road Hukkeri Gokak and benind the Maruti temple areas He has got a plan. After that he has also sent to me a letter with his suggestions which has been passed by Dr Vaidya and returned to him. Good that he is handling the subject with interest a d understanding

Now you write there since the Governor is coming but it is all vague for us. Have you got green signal from Governor ot it is your pious wish ?

T hat is all for the present. With my best wishes and kind regards to al

sincerely yours

N Ganpuley

N Ganguley C/O

My dear Maddhu,

15th July 76

Altough I have written to you a note yesterday and we had also talk together still I am writing to you this one so that there is no mistake

When I came back from the station Dr Vaidya told me of having received a letter from Shri Ad-ya about Shri Rajani Patel coming to Belgaim on the 3rd evening. He will stay there overnight and come to Bangalore next day about 9 A.M. and stays here till 4 P.M. to eat catch a plane back to Bombay. Dr Vaidy will have a quiet talk with him in which I shall not articipate.

I am particularly writing to you this about Subbu As workers with masons or Well diggers or any odd kind of jobs as he did, he used to drink with that lot and his Father had been also a heavy drinkerm so that they did not lay by money to build their own house and the whole family stays with Yelsamma. Therefore I want to be sure that he will not drink when he comes here or smokes as is expected from all the ee workers You ther-efore do not send the Sealed bottle of Whitefield white as I wrote to you with him but bring it with you when you come if you have nothigg against it. Further he will have to keep to the tinings Get up at 5.30 A.M can have a cup of tea with me, Then he cleans the place and goes for his breakfast after getting my breakfast things. Then he goes to work. After five he is back and must do someth ing round about th the house or read or whatever I would like him to learn. He takes his evening meal in Cantine at about 7 to 7.30 and is always back to the house before 8.30 PM If Gajanan like I shall put him to work in the bakery s o that he is in good company. He had been more of a free man comin and going from home when he wanted.That was not the case with Jayappa and that is why I was keen having him here. Subbu will have to adjust to the way of living here which is quite different from his house life so far and it may be that he finds it difficult so please make sure before he takes deci sion and there is no unpleasantness afterwads. It will be quite a different life for him and hence this precaution.I would not like him inthe company of Erulkar's son Nana whom we interogated.He does not stik at a place. He had once a good job in Alembic Glass which would have been a life work for him, which he left and vould not get the same again . So make yourself sure of all this otherwise I stay alone. He can work if he decides but then he cannot have that free life as he had when when he was all the time workin with well digging coolies or other masons and spent sometime with a glass with them- That is why I do not want him to bring my bottle of whitefield

More in my next with kind regards

sincerely yours

N Ganguley

Ganpuley

<23>

My dear Madhu, 3r July

Dr vaidya always reads your long letters writtn to him to me and I see the amount of work that you are doing there. You are serving a good cause although it means great sacrifice for you. You would have been the best executive were you in service of anyone. Now you have to perform a dance on two stools one your own and the other public/ I only admire your zeal and sagacity. We would have done wonders had you only been my partner in early days .

I too take every work seriously and now that having transfered myself here I am doing my best to help this organisation even though it is not my creation. It is not very easy and that too in this age and without any household comforts as I do not get anything from the cantine except some buttermilk and now a days also to thin Bhakaries the rest I make myself and tyat is why I wanted some help. I have made this house also little foolproof so that in the event of my sudden illhealth in the night making me unable to move which can happen others can open the door fromoutside which was not possible in this small prison of mine

You wrote that you were coming on the 14th but now it seems to have been changed to 10th so that you propose to come here on the 11th morning and leave on the 12th better than nothing at all.. I will give up sometime to talk out that should done in my presence and not by your running about.

Bear ring with you what you can for your uncle here but do not anniunce of your being here to others as I have the house full of guests. We shall prepare for ourselves food when you are here and in the evening but I do not want guests at that time

If you have to bring bread bring <u>only black bead</u> as Gajanan is not still making al wheat bread his whit bread is alright
Then a bottle Whiytefield white for sometime in the evenings
That National flag from my place about which I wrote
Anything else if you want to change my food habit
perhaps a few biscuits. I have still not opened those lemon and Orange squash bottles
Ask Mrs Kaujalgo to make for me some Bason laddus as she did be

We have sent out all the letters to manufacturers of medicines who are suppliers to LHI for years. They are mostly in Bomba and should be made to advertise in Souvehir . There are about 50 of them and must be potential advertosers for the souv I learnt about your sending out someone to Bombay. He should see all these manufaturers who should advertise. At the same time he can talk with them about the musseum scheme to educate the illiterate villagers who when educated will be their consumers It is not the doctors who consume their medicines , but the 80% of our villagers who when the achieve a vetter living standard at which we are aiming through t is museum will be their buyers and not the Doctors.

Here one day the schools around the place had met who have decided to do ~~doit~~ something on the 26th in the honour of Dr Hardikar.
so also hew days back there were ladies from 10 villaged who have bee working under the supervision of Mrs Vaidya wh ha e also decided to do something on that day they w ll be h re in a Body on the 25th Aug to behere on the26th

A Health Museum has been already arranged on the first floor where once Shri Gupta slept. ~~This~~ I that Hall there was a Library so far but with so many things that were already there a beginingof the museum has been already until such times when a large buidingwill be there to take care of everything for which person Dr vaidya has already selected 480 x 430 place on which a two story building should be built as and when the idea ,aterialises and funds are foryhcoming.

This is all for your information
You just havepgot in contact with shri Sivaprakasam ioanection with the Hospital in Whitefield and my some- small pamphlet that is to be printed for circulation even f I were there for the inaugeration which I very much doubt. I have also sent to my small article on late Dr Hardikar

With my best wishes and kindest regards also to Mrs Vaujalgi Rohini and Arun sincerelyyours

Mr. M.K. Kulkarni,
109/A Industrial Area,
Sion, Bombay - 400022.

252

26th July, 1976.

Shree: N.G. Gunpulley,
K.H.I Hospitals,
Ghataprabha,
Dist: Belgaum,
Karnatak State.

My dear Gunpulley Kaka,

Received your letter and the contents noted. Castores have been sent the sample is remaining here and Re: Thermostat Electrode I enquired with the Escorts Ltd., who are the manufacturers of heaters and they told us, the drawing given is of International Industries. I sent person to enquire which they have promised to supply in this week which will cost about Rs. 80/- As soon as I get it I will send the same.

Re: Phamplet it is under compose, we will complete the same by next week.

We are all doing quite well here and wish you the best of health.

Yours affectionately,

M. K. Kulkarni.

any times have not written to you for that. This is the preliminary
ork which I am doing and if that takes this time I do not see any future
r me in this place.
ien Neither Boots manager nor the Weyth and Brothers or anyother have
own any interest in the work of Museum

ien Erulkar is worrying me evryday with his articles the old Castor which
ou took as sample and the Thermostatt for which you have taken the original
awing

Thenyou promised to send some films andwhat not to help the idea
veryday I am looking for your post and am disappointed. Are you lying
n with your back pain or what other thing is keeping you away from
I do not know
ien I had asked at the request of Dr Vaidya as to photos could be rolled in
plastic sheets in order to save the weight and the costly Glass and Frame
k. All think that I have my brother sitting in Bombay to look after my
ines but if that brother fails then I am out of this dreamy atmosphere
naving anyone in Bombay.

If you cannot write atleast my Bombay agent Kannaiah can do it

Wisheing you all the best and with my best regards

sincerely yours

N Ganpuley

My dear Manadee,

I do not understand what is wrong with you. I had placed such an hope on you and your help to my work without which I cannot exist here. Having nothing to do I took up that work of Museum and other thungs. I have not got any typist or other help and those Pamphlets etc were the only means of propagating the work which I was doing by Typewriting and though if pamphlets printed whould be handy and nice. Leave aside the Brochure it is a tedious work but the simple four page pamphlet with the account about KHI in short xxx could have been done atonce without my seeing the first proofs etc. And now

N Ganpuley C/O

235

My dear Mahadeo, 19th July 76

Yesterday the mother of Gajanan cameshere with a parcel of casters meant for Shri Erulkar which were handed over to them but I have no comments to offer as I have not met Shri Erulkar so far. Dr Vaidy-a has seen the casters and as such should be alright

Then I also received a small parcel the gift from Prema on which I have no comments to offerexcept that everything was as good as ever and tell Prema that she is not starving me. Then I was told that Mahadeo ran with the parcel to her as he happens to be my agent inBombay Now ask my agent as to what he has done about my tea which he promised to get from his Tea freind in Sutar chawl.

Now the caster part is done but what about the small thermostatt without which Erulkar cannot do anything with his heater

Then the very common item was that four page pamphlet with Human figure about which I wrote to you and sent to you also a copy of my letter to tell you how these are to be done including the wording the word for the Manufacturers. I want to broadcast these as it contains about the KHI and its intentions and why the Museum etc.

As it will take long to build a museum we have decided to build a temporary building Just on the right side of my House behind Bal Mandir a 60 x30 feet structure, where we can house all that KHI has already got which makes quite a good museum. It may be that the said structure will be ready inshortest time and these pamphlets could serve as handbills for free distribution.

Then a good deal of spade work will be necessary to get people to understand the need of this kind of education. I also intend addressing all the Devsthanas who do not care for the health of the poor whereas I have seen from the list which I could see yesterday, that majority hospitals inIndia have beenstarted by missionary societes

I would also like to address to men like Swami Chinmayananda or swamiji from Pejawarmath and many more who are likely to take interest inthe education of the illiterate. I should like your help for such pleeas like swami Chinmayananda Please therefore let me know what can you do so fab Swami Chinmayanand is concerned .

Itn my best wishes and regards also to Prema and Kannaiah

Sincerely yours

N Ganpuley

N Ganguley C/O 236

Shri M K Kulkarni

Bombay 22

3rd July 76

My dear Mahadeo,

Very soon it will be a month since you left this place for Bombay. I could understand that in early days you could not possibly attend to many things which we had put on shoulders with your concent, but then one expected that you will a thing after another and solve the things.

For me life is now very short and the things are many, naturaly therefore i think of hurrying afer things not miss the last buss.. I had once given to you in my letter what all you had to do naturaly without neglecting your own work Then I had also understanding for your visiting Shri Satish at Rajpipla, how many days I do not know and then I heard yesterday that you had somewhere In Aurangabad the great Rotary meeting and so you are the great tor,mented man from whom to expect things is my foobishness but when a man has s=a= said the first word he has to continue till last.

Let us go item by item

1 Thermostatt or what nought for the Heater Erulkar
2 Castors for the trolleys 24 pieces as per sample Erulakr
3 Pamphlet small folder in four pages with that drawing of Man
4 The great Brochure larger and difficult part
5 The general Manaher Boots Rotary freind re Museum
6 Another Pharmaceutical Firm where you know another man

Now let me know Could you touch any of these and with what results

Then Dr Vaidya wouod like to know if there is a possibility of getting Large sized medical pictures placticised. That means instead of framing these with Glass which is costly and heavy in America large sized pictured are put between two sheets of plastic foils and hot rolled so that these pictures coubd be hanged about in the museum without having to be framed behind a glass As long back as 1922 I had placticised the large photos by putting over them plastic and rolling them with your usual ironing machine. I am sure that the manufacturers of plastic foils must be knowing about it.

I am getting along inthe old way.Living alone and cooking my food and at the same time doing lot of writing in connection with the Museum.

I hope you are all keeping well. I think Satish must have been enjoying his life as a great scientists of the day may God make him prosperous. How is our friend man for all purpo Kanaiah getting on. How many people he has caught in his snare apart from his work inthe press. I have written to him

Shri Katty from Falls comeshere oft and on. He will be coming next after a wee or so to stay here for two days as he has to look after your house here eher some hind wall has suffered on account of Rains. He will stay with me in those days.

That is all about my poor self. You were talking so much of your friend Shri Marathe now why sgiuld you not ask him to come to me for a few days after his return from America and if he is free

With my best wishes and kindregards also to Prema and Kanniah

sincerely yours

N Ganpuley

N Ganpussy C/O

238

My dear Maddhu,

27 July 76

Dr Vaidya showed to me you letter written to him and read all that you have been doing to make this Souvenir a success.

I see goomany articles coming in, but very few advertisers , which will mean a poor show so far the get up is concerned. I have sent reminders to almost all the Pharmaceutical manufacturers who are sitting mute on this important question even though they had been the suppliers to the Institution all these years. I am doing my bit.

Shri Rajani Patels programme is fixed as per his own letter to Dr Vaidya and so also the letter from Shri Aadya

Now with your letter I know that you will also come here though for a day. Now that you are coming here may I request you to bring with you all that I had asked you to bring last time and which you could not because of burden that you were carrying. This time make it a point to have all these thing collected beforehand. I do not write ase here the list anylonger but I have written about it several times

Shri Alur has sent nice Blue prints of the proposed Health Museum. He has taken great pains in doing that. Kidly phone and thank him although I have already thanked him. However I have requested him to come here for a couple of days as from the eyes of an architect he will be able to form a better idea and decide in consultation with Dr Vaidya, as he has his own views and should be made to fit in together to make right picture.

I cannot understand why I am being mislead regarding Jayappa who wanted to come. I have sent his letter to him. I do not want him to learn in school but train him for a profession. He has written about his willingness to come on the 9th which letter I sent to you on 17th as I receiveddit on the 16th and wrote to you again that I do not want Subbu here but if Jayappa comes he stands to gain . Why then this delay in his coming here when all of his household including himself are for it

I know you are bussy with other things but if you wish that this uncle here should survive then you will have to attend to his wishes too which are not impossible ones

Thanking you and with best wishes and regards to Mrs Kaujalgi Rohini and Arun

sincerely yours

What about the coming here of the Governor. Shri Diwakar writes to his having met the Governor and asked himto go to KHI when he is in Belgaum

N.Ganpuley c/o

239

20th Jany76

Shri Veda Prakash Gupta
Chitrakut
Tika ram Mandir Marg
Aligarh U.P.

Dear Shri Gupta,

I was happy to have a letter from you dated 15th inst after such a long time. I was only sorry at that time not to have your compa-ny for a longer time after the strenuous long journey. I have nothing against the Devasthana Tirupathi. It was different when I went first about 65 years back, when one was required to climb up and cross the seven hills and came to the clean nice Devasthana. Today it has become a bazar and a busi ess. Just few days back someone put in the Hundi Pot about One lack and for forty thousand in 100 Rupee notes, naturaly all black money which goes into the Government treasury and becomes white. Will you as an honest man support this idea? I know yourself and Mrs Gupta went there out of devotion but consider these corrupt surroundings.

Same things have happened with Sai Baba. You know after donating the valuable land which is today worth more than 8 Lacs and the dispensary which I had built with love and service for the poor, I had to wait for more than five years and then to after having engaged an advocate I could move Baba to start the construction which may take so e two years to comp.te the way things are moving there. Therefore I donated the rest of my land with House and all the inventry and outhouses to Kri and have co-me here to help this Institution which is doing yeomans service to the poor and villagers within 30 miles radius. In reality when I donated myland to build the Hospital, I had also the idea to have a prototype of Kri there.

Shri Surendra Kumar wrote to me about the tragedy of his wife who is still suffring after 31 injections for TB. Here there are 170 Tb Beds for the last 25 years but there is nu such c se on record which is due to reles-ness of the Do tors concerned. I know of another case when a talented son of a friend of mine was already made Mad after over doses of Penicilin injections. Dr Vaidya had informed the Government 5 years back ab-about the bad effects of Indian made Streptomaycin but who cares.

I wonder whether have sent to you the brochure of this place which I am doing today. I would also like to support this institution in one fore or the other. One things that you can do is to offer them your Thermometers what will you charge per Doz of your make for future purchase and now much you think you can donate as your first contribution. You know that I have come here to serve the poor after having donated everything that I possessed and hence as a friend I can request and expect from you substantial contribution which will be in the service of Daridra Narayanas. With my best wishes and regards also to Mrs Gupta

sincerely yours

N .Ganpuley

N. Ganpuley c/o

240

20th Jany 76

My dear Kaujalgi,

I am writing to you almost daily in order to keep you informed of the happenings here with which you are so intimately connected

Shri Gupta: Till yesterday he was staying inthe room No 2 of the guest house but he was becoming a nuisance to himself. He was insisting on no help going to lavatory etc without even the help of the stick the result was that he was falling war hitting his head. Day before yesterday he fell down the Bead twice and then saw for himself that it would be better if he stays in the Hospital where he could be cared for day and night by nurses etc. And so he was removed to the Emergency ward since yesterday morning and since then is under strict care and is feeling better. Slept well, ate etc and dictates his letters. Apart from Cancer he has Rheumatic trouble and his back and leg . He was complaining that he was tottering and that was also due to not taking his food properly. This has changed since he is under the care of nurses and sure he will feel better if he only does what the doctor has to say. He was even talking of going to Bangalore in an ambulance and for What ? He has so many things on mind which he thinks could not be done without him. Any rate it will be seen that he stays along little more patience and peace of mind will help him

As regards myself I am still in Room No 1 and I think I shall have to stay along there for some times as the house shyamala has been built only as a guest house and not one in which one can stay and cook and feel at home. There is no kitchen at all and many such things. Even all the windows here are built with flapping shutter and cannot be fully opened and many other things which shiuld be made first before I can think of moving there. Therefore I stisfy myself with the room in Guest House and have to keep almost all my things still packed and closed and live from my trunks. I have set up my office on the Veranda where Dr Hardikar was working and sleeping and attend to the same from morning 8.30 to evening 5 PM after which I take food with Mantri at 6PM and now go to see Gupta inthe vening and return to my room at about 7.15. This has become my usual routine Being in the open air and surrounded by fr friends and ometimes by visitors the times passes away relatively bette than the lonely life in Whitefield

Binocular are not found and these are taken away or newer places there or otherwise I would have seen them ~~fft~~ if the same were to be on the top. I forget about the loss but tell Yelsamma not to give quarters to the boy anymore.

When you come next let me know You can bring with you a bottle of Orange or Lemon Squash as a soft drink and also think about changing the frigidäres from my place and sending to me yours wh-ich may come handy in Summer

I shall write to you more as time passes and I think

Sanpuley C/O

22nd Jany /6

2611

My dear Kaujalgi,

Ia-m acting here asa benevolent ifnormant to you and write to you often about happeningsherewhich could be helpful to you.

In the first place place I like to tell you that Shri Gupta who was getting unbearably nervous of late and constantly talking about operation. Dr often told him that let me first get the grasp of his disease, his pains etc and then he will think what could be best done. He was getting weaker because of his daily Bowel wash after which he said he found relief to some extent but there was always unbearbale pain and also Rheumatic pain for which he was GivenDiathermi treatment. Then two ays back Dr took his X-Ray and decided upon a small orpration according to which he hoped to give him--Relief. Then the same Gupta who was persisting for operation thought that Operation means his end and evene expressed to Bholerao Pant about his death on opetation sable. Dr Vaidya was as usual positive and quiet and as decid Operated Gupta on Wednesday morning cleaning the Rectal canal that hindrered his passing away of stools and pressed upon the Cancer part which caused pain. Gupta wondered when Dr started operation without anesthesia but deadening the surrounding area so that he was awake throughout the operation and after the operation finished, he found that all the pain which was troubling him all the time had vanished and it is not necessary for him to take Bowelwash everyday to relive himself Dr Vaidya even found to his great satisfaction that even the cancer was not showing any signe of spreading. Even Gupta asked the Doctor if any body other than him has done such an operation. Now he will have to keep quiet for couple of days before he can move about. This will have only lasting effect and Gupta's future services to the Institution could be made available as he wished if he were to settle down to work here and not think of having to Bangalore and lead an hectic life.

Dr Vaidya has already written to you about the gentleman about whom you have written tohim at length so that I need not repeat the same. I happen to knwo the gentleman well in different capacity. I think only couple of months back he came to me only to tell me that he has no more public relations officer to the Governor . He could not tell me why. Therefore I would advise you to to take what he says with a pinc of salt and if he wants to have photos of AMI and wants to do more for AMI ask him to come here. There is a move form other quarters to get Shri Dikshit the Governor to this side that means every one is fishing for credit so as written to you last, as you happen to know him try yourself without making much noise and let that credit be yours .

The Jam making apptmpet is useless to this place. Let him know the bread making well and that is all. Inave asked you to send with him somethin which you may if possible With my best wishes and regards

N Ganpuley

242

4th Aug 76

My dear Mahadeo,

All my e-fforts to induce you to print out my pamphlets have so far remained fruitless. I am sending this last note with Shri Kaujalgi who is ggoing to Bombay and will be there from 5th onwards and may meet you. If for any reason it has become impossible for you to print these pamphlets kindly hand over the material to Shri Kaujalgi and I shall get the same printed from Shau Shevade at Hubli who did the printing about Museum of which I sent to you a copy or from Kaujalg i when in Bangalore. Perhaps you are greatly involved in Baroda affairs and Kanniasn cannot do these things

Kindly send the Bill for six heating elements which you had sent before so that I can collect the money together with Rs 105.-- insulator which manufactured and sent just now

I have already written to you that they have paid to me Rs165 for Castors. please send also the old one so that Icam hand it over to Shri Erulkar.

About Brochures too let me know whether you can do the same. You were very much sanguine about the same when you were here but it seems that the rains have washed away everything

There was a great function here on the Late Dr Hardikars anniversary on 26th August about which Maddhu will tell you in details.

With my best wishes and Kind regards also to Prams and Kannaiah

sincerely yours

N Ganpuley

M.K. KULKARNI

83 Industrial Area,
Sion,Bombay - 22.

12th August, 1976.

243

Mr. N.G. Gunpulley,
~~Rajkiands~~
K.H.I. Hospitals,
Ghataprabha,
Dist: Belgaum,
Karnatak State.

My dear Gunpulley Kaka,

I have written letters but I do not know how they are not reaching, I am receiving your letters regularly.

Any how we are getting today the Electrodes which was not available inthe market we got made it, by International Industries, your blue print and along with the electrodes will be sent by seperate post parcel. The Proofs of the 4 page broucher will be sent to you also after your approval we will be taking it for printing.

This year due to very heavy showers in Maharashtra and Gujrat we suffered a lot in Badoda factory. Water entered our press and in the factory it was 4' deep. So overhauling of motors and otherthings is going on and some paper was also damaged.

In Bombay due to heavy rains some paper got damaged, but fortunately water has not come in the press, but due to heavy showers the roof could not hold water and hence it started leaking every where, it was a mess, but this week it is better, rains have receeded.

Being money market very tight collections are very poor, and we have to move for collections throughout the month.

We are all keeping good health and we wish you the best of health.

Yours affectionately,

M.K. Kulkarni

M.K. Kulkarni.

International Industries said they will give on mail, the electrode order has been placed, but the- take time for manufacturing

N.G.K.

M.K. KULKARNI

93 Industrial Area,
Sion, Bombay - 22.

12th August, 1976.

Mr. N.G. Gunpulley,
~~Rajrishi~~
K.H.I. Hospitals,
Ghataprabha,
Dist: Belgaum,
Karnatak State.

My dear Gunpulley Kaka,

I have written letters but I do not know h
are not reaching, I am receiving your letters
regularly.

Any how we are getting today the Electrodes which
was not available inthe market we got made it, by
International Industries, your blue print and along
with the electrodes will be sent by seperate post
parcel. The Proofs of the 4 page broucher will be
sent to you also after your approval we will be taking
it for printing.

This year due to very heavy showers in Maharashtra and
Gujrat we suffered a lot in Badoda factory. Water
entered our press and in the factory it was 4' deep.
So overhauling of motors and otherthings is going on
and some paper was also damaged.

In Bombay due to heavy rains some paper got damaged,
but fortunately water has not come in the press, but due
to heavy showers the roof could not hold water and hence
it started leaking every where, it was a mess, but this
week it is better, rains have receeded.

Being money market very tight collections are very poor,
and we have to move for collections throughout the month.

We are all keeping good health and we wish you the best
of health.

Yours affectionately,

M.K. Kulkarni

M.K. Kulkarni.

International Industries said
they will give on me day, the electrode
order has been placed, but they are
taking time for manufacturing the same
M.K.

N Ganpuley C/O

14th Aug 76

246

My dear Mahadeo,

Your letter dated 12th with enclosures is the first letter that I received after long time and was there fore very anxious about you and things there.

I thought as much that you must have suffered a lot due to these rains which are uncommon in every part of India and I can quite understand your plight

You have sent to me nothing about Pamphlets which I required for free distribution and which ought to have been done immediately you came back to Bombay. What you have sent with your letter is mostly the material which has to be inserted in the new Brochure instead of the old which you have taken with you and from which all those parts are scratched out. Have you got that old Brochure with you. At any rate I am sending to you a new Brochure and shall write about it on Monday

Today I only write to you about the Pamphlet. You must have that but I am enclosing with changes which you print first and then arrange the Brochure at your leaisure properly and do not send only the composed matter which makes no sense without complete set up with ~~pe~~ pictures etc that you have chosen to introduce. We have to make a handy brochure without so many folds as is the case with the old one

Have you got that monogram made ?

The Facsomile of Human body I mean the outline that we peoposed to print on the side of the Pamphlet

Let is take time but there should be a neat work the Pamphlets should also be neatly printed as I am going to enclose same with each letter that I shall send out.

Yes the rains have dislocated many things and it will take its time before things are normal. I am getting on in the same old way without any assistance to help me in my household. These in Whitefield have disappointed me. I must carry on as best as I can

Where is my Bombay Agent Shri Kannaih . He must look for a flavoury Tea from his wholesaler friend.

Governor is going to release the Soevenir on the Death Anniversary of Late Dr Hardikar.

In between Shri Rajani Patel was here for a day and also the Chief Secretary Shri G.V.K. Rao spend a few hours here We are thinking of building of a temporary shed like Museum just in the front corner of the right hand side of my house.

With my best wishes and kindest regards also to Prema and Kanniah

sincerely yours

N Ganpuley

You mention nothing about pamphlet thta I need for distribution and which was the easiest and quickest to make
I am sending herewith the sample of which you have taken one with you.
Kindly adjust what I have written properly to fit in the page
Put the Monogram if you have madeit for which I had given to a sample
The outlines of human figures may or may not appear as per your desire.
The pamphlet can be printed of the size of my inauguration speech enclosed herewith which I intend delivering if I am invited at the opening ceremony at whitefield if and when the Hospital is complete

As regards Brochure you have only set up the material which Doctor Vaidya has written. You know that old writing in the brochure was to go and on its place this new material was to be neatly inserted with the photographs which you were going to choose for that purpose

I shall write to you about brochure tomorrow seperately

A word to the manufacturers has nothing to do with the brochure it is the part of the pamphlet to which you have sent to me a print
The pamphlet you will be printing on an ordinary letter press as Brochure has to be done in a handy form without double folding to be printed on your offset.

Kindly therefore do those pamphlets just as Sahjalgi had done my inauguration speech of the same size as it goes well with my letter in the envelope.

That is all for the time being

With best wishes and regards

N Ganpuley C/O

<hc

12th Aug 76

My dear Maddhu,

It is now 8 days that you have left this place. You must be very bussy with the Souvenir work, arranging the many artcilesbut I wonder if you equitable supply of Advertiseme to bring out a better quality Souvenir.

I had been trying very hard but I was not successful in getting the quantity of Advertisement which I expected. The reaction of Pharmaceutical manufacturers who ought to have been in large numbers have completely failed to the call It will all depend what you get there.

The most important part of todays writin is the exact time table of the Arrival of Governor here as all the arrangement of program depends on that. Naturaly his coming here on the 25th will be better than at 11 AM on Tuesday. One can have a very satisfactory function after that. It will be an odd and unfortunate timing from 11 Oclock on the 26th onwards. At any rate kindly inform the correct timings atonce if you have not already done that kindly fix up with the Governor and inform Again try for 25th when the Governor should be here as 26th will be a great flop.

Had you been to Whitefield ?

Dis you phone Shri Sivaprakasam regard ing the Whitefield Hospital ?

Did you phone Dr Magdum only to feel the mana and their intensity ?

Shri Diwakar was here for a day. Nothing great

Shri G.V.K. Rao was here on the 10th at 12.30 and was here for about 3/4 of an hour and had a quiet talk with Doctor. He promised all help

More after I hear from you

With best wishes and kind regards
sincerely yours

N Ganpuley

247

My dear Baddhu. 17th Aug 76

I read your letters to Dr Vaidya and your success in getting the Governor here for that occasion. Your program for the Governor is right whereas the program made by Governor wanting to leave at about 12 next onthe 26th is not well drawn. Let us see if changes can be made. At any rate it is better that he will be here on the 25th evening and not on 26th morning.

I learn that you intend to be here onthe 23rd that is good that will give you some time for arrangements in advance and see that everything here is done properly

Now a new thing has developped and that is I had a phone from Sht Shivaprakasam saying that the opening will be on the 29th Sunday in Whitefield and if that is so it can fit in well

If you do not mind we both leave this on 27th afternoon as you always do and shall be at Bangalore on 28th morning and drive straight to Whitefield. You must tell Yelamma that she should keep everything ready there. Perhaps we shall take vegetables etc from here and have our lunch and can see what they have made there in peace, I have asked Shri Shivaprakasam to to come to Whitefield on the 27th and can attend the function on 29th I shall then stay there for 3 or four days and meet all the friends andthen come here. That will be a good change for me and you keep me company.

Please phone to Shr Shivaprakasam and confirm the date I am also writing to him. It is because the phone talk was very unclear which wastaken by Dr Vaidya.

See that Whitefield arrangement is properly done when we are there we shall go there direct from the station Perhaps you can take with you Mrs Gaujalgi to Whitefield so that ask her to come with the car to the station to fetch us. So in saturday and sunday she can have some change.

More when we meet. I shall keep food ready when you come on 23rd morning.

With best wishes and kind regards also to mrs Gaujalgi, Rohini and Arun

Sincerely yours

T Ganguly

2h9

19th Aug /6

My dear Mahadeo,

I am writing to you today as regards the Brochure. You know that instead of the Old Brochure with so many Foldings, that is to say on large folding at the Botton and then the other folds we wanted to do the same in booklet form which could be easily reliable. without so many folds . I am sending to you herewith the Brochure again from here all the old material is to taken out except a few things which have not undergone any change and the same must be replaced with what Dr Vaidya has written

The First A B C D E are the Catching sentences written in Big Letters which should appear according to you on the head of each page

Doctor will like to have the Brochure not as folder but in Booklet form so thatone only turns the pages one after the other just as one brochure first printed by Shri Nimbkar

You have only set up what Dr Vaidya has written one after the other You w ill have to set up this matter in between the pictures etc as is done in old brochure

You were going to make the choice of pictrures

Write under the Photo of Dr Hardikar what has been written about him

In short do not send piesemeal what you have set up but make out a nice dummy with Photos and the matter to be put in which can give a picture as to how the Brochure will look like when complete

I am sending back everything About Rajendra Prasad make a separate Paragrah with the name of Rajendra Prasad the first President in Block etters and the r-est as usual

Babu

Then Kindly send to me the pamphlets as soon as possible as I must have them for distribution. I think you can print only 500 of them for the present.

More in my next with my best wishes and kind regards also to Smt Prema and Kannaiah

sincesely yours

N Ganpuley

xxxxxxxxxxxx

Mt dear Maddhu,

The Doctor and others including myself wanted you to be here yesterday and were sorry that you could not make it because of your reservation. Now they would very much like you to be here for a day on your way back asone does did not get any quiet time for talk on the days you were here between 25th and 27th because of work and the guests.

In my opinion it will be better if you will acceed to the request of Dr Vaidya to stay here for a day on your way back, because one is not quite sure when you can come next.

I thereforr propose and hope you will accept the being the wish of all that after you are there you will be able to have the meeting latest on Thursday as Shri Adya will be there on Wednesday Now you can conveniently start on Friday veening by mail and instead of taking the mail for this place you can aswell pass from Morningtill afternoon with your daughter and start by Deccan coming heere at about 4.18 PM on Saturday the 11th or a day or two later as you wish. Inform me the due date of your beinghere perhaps now atonce or two days in advance and I shall book two tickets for us from here to Bangalore

That will the most satisfacyory solution as Doctor will like to talk to you about your further activities in Bangalore now that you have taken up with all the important people there including Governor. As I told you that Shri G.V.K. Rao has also instructed Shri Narsingrao to give attention to the needs of KHI which he did not do when he waslast here.

You cannot come here often and you are already on the way andpassing this place, it will be only reasonable if you break for a day here. Every one including Doctor Vaidaya aske me Yesterday if I could not bring you with me. Please therefore arrange your return accordingly giving one day for Ghataprabha Itis is immaterial if you come on 11th as suggested above you can as well come on the 12th when also others are here. It is left to you and your timing. You have already gotSonday and Tuesday and perhaps half of Wednesday to look afte other things so that leaving on Friday may suit you but all that depends on your work.

Only give me advance intimation I am goingto book two first class tickets and at one 1st andone 2 Tier. It is better we are together throughout the Journey. See what Mahadeo has to say of which I have written to him. More when we meet

I shall come to fetch you either on Saturdaz or Sunday by Deccan, I n reality on Sunday Shri Shripadrao Vaidya geberaly goesto =away= Belgaum

Now I havewritten to you in details and kindly arrange things accordingly

With best wishes andkind regards alsot-o "ahadeo Mr Gadagkar, Mr Sangit Mr R.J. Deshpande

Yours sincerely

V Ganpuley

N Ganpuley

P.S.

My dear Baddhu, 30th Aug 76

After you all went away my mind was empty and so also the house. All the time you came here you had been so very bussy with other things that we had no time to talk and perhaps you thin that I am not capable of talking on any subject that interests you.

Had the correspondence with me either from you or from Sivaprakasam I would have been able to take definite decisons of my trip, but it was all very vague and I was compelled to postpone

The function which was arranged at your initiative wa splendid and eveyyone enjoyed it. There was only one thing that ould not have been there but that was the mistake of Shri Mangeli alowing the son of Shri Erulkar to garland and present an envelope to the Governor on Karnik Sangh that the workers Union

Since then you must have read in paper and also heard in Bangalore that Shri Vasan trao Patil has been appointed as Minister at- in Mysore Cabinet. The Portfolio which he will be given will be anno nced on Wednesday- It is good and bad at the same time

I am writing this specialy to inform me the day and train with which you will be proceeding to Bombay so that I may come and see you at the station. The timing of your coming back you will let me know in advance so as not to miss you as you are not getting down here before proceeding back to Bangalore

Hope you had phones Shri Sivaprakasam after you reached Bangalore. Saturday being Ganesh Chaturthi Mr sivaprakasam must have been at Home atleast in the evening

For me every day is the same. With my best wishes and regards also to Mrs Kaujalgi Rohini the poet and would be doctor and Arun

Since ely yours

N Ganpuley

NGanpuley

25

My dear Mahadeo,

There seems to be something wrong on the west front. Balu met me couple of times only for a short while It was only a casual meeing. He wanted to come nefore he left but he could not. He told me that you are all keeping well.

I fail to understand why you have given me up as st with a result all that was promised either by you or Kanmaiah ms to have been written on the clouds and is floated away.

We are going on with the work of the Museum. A ototype will be soon built just near my present house behind l Mandir where a 60x30 building will come up to become a show se of the larger one when t comes up

Some printing has been done since in Hubli I enclose sample of the same. In the meantime the pamphlet is going a begging ere is no other alternative but to wait

Few days back you sent to me only the blue print for lephone for which I did not ask, I thought that it might be the awing of the piece for the heating element which you got manufac red for Erulkar. However that drawing you have not sent. As for lephone nothing has so far happened although you promised to nd someone here for that purpose. Even now you can let us know if ere is any chance of someone coming for the telephone unit that is here.

I think if the Pamphlet takes so long, the scnure may not see the light of the day, as everything has got mixed p at your end due to rains Desaster, House problem, Appa problem I do not now what else.

I has also written to Kan ian but it seems that is not for writing having many irons in fire.

The Dr Hardikar A nniversary function on the 26th s grand. Shri Kaujalgi has all the credit of arranging the Governers ding here and the Souvenir printed in the short time. The function arted from 7 in the morning and lasted without break till 3 PM

I was to go to Bangalore on 27th for the opening the Dispensary wing of the hospital which was to be opened on 8th but I could not because of last reservation was not possible may go to Bangalore when Kaujalgi returns back from Bombay where he intends going on the 4th and return on or about 10th

With my best wishes and regards also to

a, Kanniah

sincerely yours

N Ganpulgy

95 Bangalore
1-9-1976

My dear Shri Ganapulay

I immediately thanked Shri Sivaprakasam and Shri Nagendra and also Yadasamma conveyed to them your message. As it was the same day of arrival I could not go. Yadasamma told me on phone that Sri Sai Baba addressed a meeting etc.

Now I am leaving this place on 4th by Kamakhya Exp. I will be passing thru Ghatkopalla on 5th at abt 11-15 AM. On receiving my return I will reserve my seat & let you know. Looking forward to your journey & meeting there accordingly.

We are all happy for Shri V. L. Patil has again been chosen as Cabinet Minister. I had another interview with the Governor and conveyed to him what we are looking to him

more and more interest
in khadi and help us to
carry on and develop the
services without compromising
with our principles or ideals.

I will be sending the
for Servants Ashram shortly from
here. The off prints of the Gujarati
articles are here remained
in the parcel which may be
sent to him shortly.

Rest all o.k. more when
we meet

Yours sincerely
Mirabehn

पोस्ट कार्ड
POST CARD
साथ का कार्ड जवाब के लिए
THE ANNEXED CARD IS FOR THE REPLY
केवल पता
ADDRESS ONLY

Shri N. G. Gangule
Kumarappa Nagar
Sevagram

Wardha (Maharashtra)

* पिन PIN Belgaum Airport

BANKERS: BANK OF INDIA LTD., ELECTRIC HOUSE, COLABA, BOMBAY-1
NATIONAL & GRINDLAYS BANK LTD., MINT ROAD, BOMBAY-1
NATIONAL HOUSE, TULLOCH ROAD, APOLLO BUNDER, BOMBAY-1
TELE: 213035-214199 ☐ POST BOX NO. 332 ☐ GRAMS: 'FACMARE'

JTJ JAYTEEJAY

J.T. JAGTIANI

256

10/9

My dear Gaipulay

I returned from my tour of Europe and USA on 4th August. Since then I have been up to my neck in work especially as my manager was leaving me from 1st Sept. Now I am having her taking over full responsibility for the business. She is a clever, but the business. She is intelligent and efficient. In fact, I am now planning to make her a full partner.

Sierdri also came with me to USA. Whereas after the Achema in Frankfurt I went on a tour of Europe visiting the factories of our various principals for technical training.

Germany as usual was booming, and they are not interested in any imports from India or any other country. USA on

the other hand is truly a free country, and they are open to consider any proposal for import, export, collaboration. It is a fantastic country, and they have fantastic shopping centres, where you get goods from all over the world, at most competitive prices. England, on the other hand, is in bad shape. But, they are doing roaring business with the Arab tourists in London - I believe that is why they have deliberately brought down the value of the pound to attract the Arab shoppers.

I have given your regards to the Dawsons and to my sister Doris's family. When are you coming here. Best wishes.

Yours sincerely,

AIR MAIL
PAR AVION

ચાંદી પત્ર

255

20

INDIA

Y. N. P. Sampling
P.O. Karnataka Health Institute
Dist. Belgaum
Karnataka State

SENDER'S NAME AND ADDRESS

JTL
JAY TEE JAY

J.T.JAGTIANI
NATIONAL HOUSE, TULLOCH ROAD, APOLLO BUNDER, BOMBAY. 1
PHONE : 213035-214199 POST BOX NO. 232 GRAMS : FACMARE

N ganpuley

2.54

Shri Jhamat Gagtiani

Bombay

6th Oct 76

my dear Jhamat,

Received your letter dated 10th Sept after your long trip to continent and America . It is quite nice to get out of the rutine and let a fresh breeze blow over the head. One sees what the others are doing and how stagnated our economy has become of late. Germany is no doubt a living example of what people can do even after utter destruction and where are we after we got the freedom with everything in tact. I need not enumerate here the reasons for all that, but only look to the facts as they are.

I had written to you a very long letter after I knew about you touring programme and had also expected you to do something for this institution but in the great struggle of seeing and digesting all the new that you were seeing and imbibing the same you could not find time to or read what I had written leave aside do soemthing about the same except religiously passing to those who knew me the greetings. Are Dawsons planning to come to this side any time. If they would, they will have something to see here which will interest them.

How did you find things at Home. Was everything running smoothly a s you had left?

I am bussy here with some work that I have undertaken and that is the construction of Museum Here details of which I am sending to you .

On the 14th of Sept I went to Whitefield, as the Hospital for which I had donated my land and Dispensary to Sai Baba had been built in part and on the 28th of September was the opening for which I could not go because there was a great function here due to the death anniversary of late Dr Hardikar where the Governor of the state was here to release the souvenir.

The whitefield trip lasted till 2nd Oct as I could not get early reservation. Only twenty bed hospital has been so far built with proposed 100 bed at a later stage Only the present working of the Hospital is hope less as the same is being mismanaged by to lady devotees who has not the ghots of an idea of a good doctor. I could not discuss with anyone the future but I came back after meeting a few friends. It was a good change to see the bad side of the world so that one can better appreciate what one has got here

I should like you who had been as far as America to come with Smt Sundri and spend a few days with me. You will relish it. If you leave Bombay at about 9 PM You will be here at 8.45 AM Via Miraj. I shall fetch you from the station and you can both stay with me. It is only then that you can better appreciate the place and we shall have a pleasant time for a few days, after so many years. With my best wishes andkind regards also to Smt Sundri others

sincerely yours

N Ganpuley

XXXXXXXX

Fairlands Egitefield
6th Dec 75

Shri Premachandra

Booking Supervisor
Chatgae Patil Transport Pvt Ltd

Bangalore

Dear Shri Premachandrax,

With reference to my visit to yourplace yesterday when you kindly introduced me to your Manager, we have got everything cleared according to which you will now send all my things mentioned as follows to Chataprabha with all the necessary care.

As it has been decided by the manager the packages will be sent to to address of Dr M.K. Vaidya, CMO Karnatak Health Institute Chataprabha, delivered at the Institute which is just near your depot in that place.

You will kindly let me know the charges that should be paid for the transport so that I can advise Dr Vaidya to effect payment on delivery of the goods atonce.

Will you kindly send to me with my driver also the original letter of your company from Kolhapur, as I would like to thank them by sending a reply which is quite customary. This you had taken to show to the manager.

Thanking you and with my best regards also to the manager

Sincerely yours

N. Banerjee

List of the packages :

1)	One cupboard	about	44" x	22"	34
1)	One Bedsofax	"	75 x	33"	15½
1)	One writing table	"	36"	31"	22"
1	Bee centraltable	"	34"	0"	18"
3 pieces---- 1	Dismantled bed	1 Package Flat sides, 2 Joining sides 5 boards			
1	Obe case containing miscellaneous items		12"	12"	24"
1	One table		24"	20	17 with one cane chair tied togetner

9 Total number of packages Marked K.I. Chataprabha

N. Ganpuley C/O

1st April 76

Shri Surendra Kumar

Saket 261

Aligarh

My dear Shri Kumar,

Thanks for your kind letter dated 11th March and it was very embracing to note that Mrs Kumar has gradualy recovered to a great extent and can move about freely

Dear Kumarmy aquaintance with you is not only from the time when you came to Geneve, but it dates back in 1948 when I visited your factory as Officer on Special Duty, Industries of the U.P. Government when I saw together with your Indusry also other Industries in Aligarh. It was a time when you were required to sell the blac sheet you received in black market to get the Tin sheets that you needed for your the then implement factory.

A generation is a long time when aquaintance should up in closer friedhship and eventhough we are not in a closer business relations, I am sure you appreciate friendship on its own merit.

I should realy advise you to kindly make yourself free from the constant yoke of business and give yourself more time to more- such other activities that will give youphysical and mental piece. That does not mean going on long pilgrimages or be forest dweller but take active interest in relieving the redress of thos millions tho surround us. It is no advise but a piece of loud thinking with a friend

Shri Vedaprakash Gupta neither writes nor his office ask eve.. to send to this place rock botto m prices for Thermometers leave aside giver to this Institution their years requirements of 400 Thermo meters free which he could easily do as an Industrialists a d capitalist I would very much like you to impress on this our friend the necessity of such help to Institutions that are doing a degree of charitable work for the poor that is rarely seen.

Further as al the donations to the Institution are Income tax free I may also beg you to send certain amount from your own side to help this work.. I am not telling ou this as I consider you as a well meaning friend and that too after myself personly having done my all for such cause all the time. Please do not misunderstand me but ta ke it in a sportive spirit and write to me your views on the suoject.

Wito my best wis hes and regards also to Mrs Kumar

sincerely yours

N Ganpuley

)uley C/O

Shri Alec Walker

Main Road 6
Whitefield

2 April 76

Dear Mr Walker,

I am always glad to have a letter from you. It is like some home news. It was nice of you to have informed me about the Hospital work beigg taken with greater energy and looks as if it will be complete this time. You know that elder brother of Jolly was there to talk about old work and the dues. I wonder if they are paid and they are the same who are conducting the work or someone else had stepped in. I have immediately written to Shri Sivaprakasam and asked him not only about the completion of the second block but about the whole plab of future work which first begins with Dispensary and the various qurters for Doctors Nurses, Cantine and attendants etc and I am awaiting his reply.

It seems that the 20 point programme does not include the work of the rowdy elements under the guise of Labour Unions etc who instead of helping the work spoil the running good work and that too Hospital for the poor and needy and TB of which class there are here atpresent 150.

I am glad you are both keeping well and intent upon serving the poor and needy- Are you still working with your old office ?

Please ask Yelsamma to write to me a detailed letter as to what are all the people doing there. If they are all working and earning

If you meet Shri Rao give him my regards and tell him that I shall write to him

You know that Buddha said that world is full of sorrow and pain and that is how he started the work. It is said happiness is like a grain of lentils whereas the sorrow looks like mountain.

With best wishes and kind regards also to Mrs Walker

Yours sincerely

N Ganguly

Dear Mama, 263 2-4-76

I receved your letter of 27th March and the REMINDER of 25th March 76. I note with regret the complete change in the tone of your last three letters.

You have made a number of presumptions, all of which are incorrect to say the least. In the letter dated 13th March, you state that you were sure that I did not like to have your Swiss francs as charity. In the letter of 27th you state that I am egging some one to save myself a small amount of postage. Then ou state that many things have wandered from your house o mine, as if I stole them.

I am very much hurt by your above statements. I think t was highly improper of you to have said such things. I have ever receved charity from anyone. What, may I ask, makes you think that I bought something which was not the need of time and that I do not need it today? How do you know what I need? Why did you send me the money in the first place? I did not beg you to send me money. You sent it to me of your own accord, but that does not give you any w right to label me as a receiver of charity. All the articles which I have receved from you were with your full knowledge and concurrance. Many of the articles were brought by you personally and given to me at my house. Why do you say that they "wandered" into our house?

When you wanted your money back, you could have simply said "to send the money back." There was no need for you to make such sarcastic remarks about me. And you need not have used my 'affluence' as an excuse for asking for repayment.

Recently, I had an opportunity to go read through the correspondence you had with my father during last year. From these letters I find that you have an extremely calculative and demanding nature which is highly money oriented. Please, therefore, send me a detailed price list of ALL the articles which I have receved from you and include all the

money which you claim to be my dues to you. Please prepare your bill carefully, as I shall ~~be~~ consider it as FINAL. I will not entertain any further demands or claims. As you are always prompt, I hope to hear from you within 10 days from now. ~~After that~~ If I do not hear from you within 10 days, I will consider that I owe you NOTHING.

Please note that in your next letter, I expect to see only the bill and nothing else. I will not tolerate any more caustic or sarcastic remarks from you. I admired and respected you. But that does not mean you can accuse me of begging and stealing.

As far as giving charity to Institutions, I shall do so of my own accord and of my own choice. I shall not be forced into giving charity on demands.

If you think I have misunderstood you, it is only to the extent that you have misunderstood me. Please do not even try to explain your previous remarks. Just send me the bill.

Yours
Vijay

← पहला मोड़ FIRST FOLD →

THE K. H. I. HOSPITALS
P. O. KARNATAK HE[redacted] INSTITUTE
GHATAPRABHA, Dist. Belgaum
Tel. No : GHATAPRABHA-31.

26

6-4-1972

My Dear Dr. Magdum,

I have just received from Shri Ganpuley an amount of Rs. 10,000/- through the Syndicate Bank.

This amount, he has written to me, is out of the total of Rs. 20,000/- you had pledged to give to Karnatak Health Institute, instead of Shri Ganpuley against his loan.

This letter is acknowledgement of the amount for your record since the original Promisory Note is sent to K.H.I. by Shri Ganpuley and you may need the acknowledgement from KHI for your file.

I am hearing of your work from Shri Ganpuley who is writing regularly.

With kind regards

Yours sin[illegible],

C.M.O., K.H.I.

PHONES { RESIDENCE : 314
OFFICE : 97
'SAKET'
Marris Road, ALIGARH

218

6th April, 1976.

My dear Shri Ganpuley,

I am in receipt of your k
1st April and I am glad to inform you that my
wife is improving steadily and is now very much
better.

I have always held you in the highest esteem and have been profoundly impressed by the untiring and selfless work put in by you in the service of your country, nation and countless masses. I value your friendship and will ever cherish it.

You will be surprised to know that my repeated calls to Mr. Ved Prakash and his son, Hari Prakash, have produced no result. The only thing that I can do is to purchase the Thermometers from the market and send them to you. Please let me know if you want me to do this.

One of my sons is still out of the country and until he returns, which is likely to be by th
20th of this month, it will not be possible for m
to move out. No sooner he is back, I will make m
program and let you know. In the mean time, you
may please count upon my very best services to yo
and your hospitals.

Thanking you for your kind letter,

Yours sincerely,

(SURENDRA KUMAR).

Shri N. Ganpuley
c/o THE K.H.I. HOSPITALS,
P.O. KARNATAK HEALTH INSTITUTE.
PIN 591 310.

SK/K

Mr. B. T. Maqdum
1240, Udani Layout
Cambridge Road
Bangalore
8

PHONES { RESIDENCE : 314
OFFICE : 97
'SAKET'
Marris Road, ALIGARH

3(8

6th April, 1976.

Dear Shri Ganpuley,

I am in receipt of your kind letter of April and I am glad to inform you that my. e is improving steadily and is now very much ter.

I have always held you in the highest esteem have been profoundly impressed by the untiring selfless work put in by you in the service of r country, nation and countless masses. I value r friendship and will ever cherish it.

You will be surprised to know that my repeated ls to Mr. Ved Prakash and his son, Hari Prakash, e produced no result. The only thing that I can ls to purchase the Thermometers from the market send them to you. Please let me know if you t me to do this.

One of my sons is still out of the country until he returns, which is likely to be by the 1 of this month, it will not be possible for me nove out. No sooner he is back, I will make my gram and let you know. In the mean time, you please count upon my very best services to you your hospitals.

Thanking you for your kind letter,

Yours sincer

(SURENDRA KUMAR).

I N. Ganpuley
THE K.H.I. HOSPITALS,
, KARNATAK HEALTH INSTITUTE.
591 310.

Shri Surendra Kumar

Saket
Aligarh

10th April

My dear Shri Kumar,

Thanks for your letter dated 6th inst. I am sure you I am sure you will not mind my writing again atonce, having as you will think so much lazy time to waste. But it is not that.

Having struggled from my young days till now constantly in the intere-st of humanity and then particularly for the peop-e of my country who, I found needed more help it has become with me a kind of mania a madness trying to find out why is it so and to investigate the truth behind it .

However before I started with this enquiry, the first thing that I did was to give away my work in Germany to a friend who has since prospered. Then on coming to Banggalore, I tried to help the sate Covernment by bringing foreign collaboration which would have cost them practicalynothing but the internal feud in the states ruined the prospect. for which I wanted nothing. Then I tried the g-eat Sai Baba the religio miracle man giving him the Dispensary and the Land today wirth 8 lacs to build Hospital for the poor, a prototype of KHI I am waiting for it last six years. Then I donated my house and all I possessed in money and mova oles and have come here. It was the great struggle to help the poor whileas I was at Whitefield. In reality I had the answer to my question of w-hy we are poor and it is the great egosim, aversion, negl-igence want of sympathy. pretention, making show of culture and godliness both of which higher one goes our soci-ty doesnot possess.

I saw complete ruins of Europe partic-ulary Germany and who they could become the richest starting to do things in 1948 and are helping others, whereas we who started with everything plus in 1947 are the most degraded and degenerated poor and why. This is what I am trying investigate and find in my own way and since my coming here I have star ted this work and so my leters to my well to do friends are one of the series which I am writing here in India and to friends in foreign countries, and I am sorry to tell you that the results in India are of Veda Prakash Gupta type whereas I have received very encouraging letters from foreign countries namely :

1 Bread for the world Germany are sending their representative Dr Isaac from Nagpur to study first hand our needs and help
2 Oxfam Oxford representative was already here and have promised a diesel Unit for Village work
3 Indo German Cutural Society have written to their 25 branches in Ger many and have asked as to how they should help. I have written to them that KHI intends to start a cancer section and build a Health Museum which has been already circulted in the members
4 Prof Fischer Syracuse America has promised to come to see the Instit
5 Edmund Linden will contribute DM 1000 he is in Corporation Düsseldor

These are the few of the instances to show that others are not only looking to their poor but are striving to help the poor of other countries whereas our great people only talk of culture of god of poor of Philon thrphy etc but the question of actual action comes they are not to be seen

For example Shri Satya Sai, for whose Darshana Veda Prakash went with hiis wife to Puutaparthy for a day all the way from Lucknow, and who is day in ~~edy~~ and day out preaching the people to go to poor to help the poor did not come to the Dispensary in the course of Five years which I was running in his name for the poor in Whitefield, for even one day whereas he was going for Lunches and Dinners to his rich Bhaktas only few minutes walk near the same Dispensary.

In short the poor of our country are the products of our own Government and the korruptoffluent society. My dear Kumar excuse me for being so very forthright. I am only studying this question in my leisure time here and gathering atrial. I do not want to print the same but this is for my own knowledge and salfsatisfaction. Please do not take it amiss.

I do not mean that we have no charitable minds or such who have done agreat deal for the poor and are doing but these are to be counted on our fingers and compared to the huge poor population these few do not count.

Excuse me for the long rigmarole

" We are all lonely strangers under this vast Firmament without a permanent habitation, is it something less valuable if one finds- can reserve a corner in ones heart for the other "

With best wishes and regards also to Mrs Kumar

sincerely yours

N Ganpuley

On route
Ahmedabad Delhi
12.4.76

My Dear Shri Gangadeep,

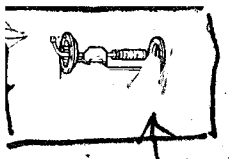
Though I missed dropping by to greet you while returning from Madras - Pondicherry while returning from Madras - Pondicherry I am hoping for another opportunity next month when I expect to be going to Madras for a meeting. I will, of course, be writing to you in advance to know about your convinience. Visit to Pondicherry was very instructive indeed.

Did Shri Dikshit, the Governor, visit the Institute as you had indicated? I will like to know about the impact of the visit both ways.

I propose to write to you again after a few days, from Delhi

I hope you are keeping fine and ?
Cheerful

Regards,
Hari



Stuttgart, 12-4-76.

Mein liebes Mama!

Zunächst habe ich Dir mit vielem Dank Deinen Brief vom 29.3.76 zu bestätigen, zu dem Ihrerseits sicher noch einige Worte hinzuzufügen sind. Zuerst aber sende ich Dir herzliche Grüße, die Dich ja leider nicht sehr gesund vorfinden werden. Heute nun war ich bei Fiat, um für Dich den verlangten Schwimmer zu holen. Da es sich bei Deinem Wagen um einen Wagen, Baujahr 1965 Europa, oder so handelt, sind Ersatzteile meist nur noch auf Lager. Sie müssen bei der Fabrik bestellt werden. Der Verkäufer bei Fiat sagte mir, Dir zu raten, diesen Schwimmer aus Sicherheitsgründen zu lassen. Er riet also den selben Gang. Wünschst Du daher einen Einzelteil, dann muß das ganze Aggregat bestellt werden. Es ist teuer, ich würde es dann als Luftpost senden. Der Mann gab mir eine Skizze des Kraftstoffsatzes ab, aus der ich das Teil ausgeschnitten habe, das bestellt werden müßte. Gib mir dann also das Baujahr Deines Wagens an. Ich hoffe nun, Dir alles so geschrieben zu haben, daß Du es auch verstehst. Wie geht es Dir? Ich hoffe sehr, Du hast mir was zu klagen. Sei mir also bitte, wenn ich mich heute kurz fasse. Viel Vergnügen ist mir ja zu wünschen. Bleibe gesund und lasse Dich herzlich grüßen. Immer Dein Paul.

Lieber Mann! Für Deine Geburtstagsgrüße u. Wünsche danke ich Dir herzlich. Wir waren an meinem Geburtstag den ganzen Tag über weg. Frau Rapstein war den Tag vorher gekommen u. wir waren spazieren. Sie blieb dann 8 Tage bei uns. Wir waren im Oberwald, da Siegenbach, dann dort eine Runde für einen Kaffee für uns zu finden. Das ist uns aber nicht gelungen. Nun eine Feier ist es auch schon nicht mehr gewesen gerade. Abends waren Klaus Hermann, Christel mit Kindern bei uns. Es war sehr nett u. gemütlich, so daß ich mich nicht beklagen kann. So war der Tag für uns sehr schön verlaufen, so daß ich nicht bekommen. Es

274 15/4

Ich wollte wie Du siehst Deinen lieben Schreiben vom 28.3 schon am 6ds beantwo da ich aber schon am 29 Maerz zum Ehrengards Geburtstag geschrieben hatte so wollte ich mir zeit nehmen diesen Brief zu beantworten. Ausserdem Euere Schriften zeigen dass Ihr nicht in Stockheim saessig bleiben sondern herum kutschieeren. Ich weiss nicht ob den Geburtstag wie geplannt ausserhalb gefeiert wurd oder doch zu Hause im mitten dem Familien und Freundenkreis zu Hause in Stockheim. Auf alle Faelle hoffe ich dass Ehrengard den Tag gut verlebt hat enweder zu Hause oder anderswo in Tifenbach.

Ich habe hier eine eigene Wohnung wo auch Du dich wohlgefuellt hattest aber leider sind dass die fanat-asien eines alten Freundes der so eine Zusammenkunft wuenscht. Dienstpersonal wie Yelsamme habe ich hier nicht und lasse teils von Kantine kommen und grossenteils bereite ich fuer michetwas selbst.Es kommen aber ab und zu Freunde aus Bombay oder Bangalore und so vergehen einige Tage gemuetlich zusammen. Obgleich ich hier gut untergebracht bin, vor meinem Haus ist eine grosse Spielplatz fuer die kleinen Soulkinder und ringsherum konnte ich stets betriebsame menschen beobachten vermisse ich Whitefiekd wo ich selbst etwas machen wollte und ich haette es unter meinen Augen florieren sehen. Bevor ich das Gelende Baba gab hatte ich Alembic Glass fuer Schulbau nebst ein Vortrags beziehungsweise einen Zusammenkunftssaal zu bauen gegeben gehabt Nach sechs monatigen Warten bekam den Platz Baba und schliesslich wollte ich in dem verbliebenen Hektar Land eine kliene Industrie bauen. xx All diese Erinnerungen machen mich von Zeit zu Zeit sehr deprimiert und sehr viel nachzudenken und dann keine gleich gesinnte Ferunde wie Du. Die zwei alten Freunde deretwegen ich auch hier komment wollte sind mir im 1975 gestorben. Sie hatten freie Zeit als Administratoren mit denen man reden konnte. Die jetzt hier sind sind durch Hospital und andere Arbeiten stark beschaeftigt und haben nicht die Format mit denen man unterhalten oder verkehren konnte. Dann troeste ich mich mit dem worten, Oh Du alter was willst Du mehr . Dein Leben ist sowie so hin, bleibe ruhig die paar Tage die Du noch zu leben hastsund sei zufrieden mit dem was Du nocht hasts Ja die schoenen Zeiten mit Euch in Bangalore sind schon hin und so ist alles anders woran ich nachdenke. Ich bin der aelteste unter den Menschen hier und es gibt keine Abendrunde mehr. So vergeht das Leben von heute auf morgen sinnlich nachdenkend. Die Politik beherrscht das gesamte Ausser-Leben, alles steht unter dem Druck der Zeit sodass man braucht nicht mehr zu denken, es wird von andern getan.

Es geht mir gesundheit;ich im Gottesnamen gut.Man fuehrt hier mehr einfaches Leben vielleicht besser um keine anspruchsvollen Gedanken zu haben. Magdums haben sich von der schlechten Seite gezeigt sobald ich das lange geliehene Geld zureckverlangte. Ich hatte den Jungen magdum gesagt dass er Dir Schreiben soll umddie Kreats teile per Schiff kommen zu lassen. Er hat es nicht getan, sie wollen alles umsonst haben. Bitte schreibe mal an den Sohn an die Adresse Viju B Wagdum 12/38 Udani Layout Cambridge Road Bangalore 8. Er soll die Sachen kommen lassen undnicht auf jemanden warten der mit bringt. Du bisy paepetlicher als der Papst geworden in dem Du die Einzelheiten des Wagens verlangst fuer eine Sache wie Schwimmer ein klienes Ding weoches der Stand der Petrol im Tank zeigt

So etwas aender sich nicht . Meinwagen ist FIAT Neckar Saloon 11000 Model 1967 1089 CC. Kleinesleichtes Ding was hier Rs 8 costet aber taucht nicht. Somit mein lieber Paul habe ich Dir alles erzaehlt u d schliesse ich fuer heute mit desten Wuenschen und Herzl Gruessen Dein

Miene Liebe Ehrengard!

Hoffentlich hast Du den Geburtstag befriedigend ver lebt undso muessen wir weiter marchieren/o vom Geburtstag zum Geburts tag. Wo bleibt Dein Packet welches am Ostern hier sein sollte. Aberes macht nicht was nicht heute wird wird morgen. Sende mir einfachsten Sachen wie Du immer sendest, Nur keine Mandeln und Dauerwurst. Sultanien Kaese, Suppen packete aber keine Suppenwuerfel mehr vielleicht auch Fertig Kakogetrnkt wie das letztemal, keine grosse Fischdosen aber kleine Dosen fuer einen menschen fuer eine Zeit. Ichmuss selbst alles zubereiten wnigstens abends. Willst Du mir Brot rezept schreiben wie Du es immer gebacken hast. Ich habe hier jemand der Brot baeckt und ich muss weizen brot backen lassen fuer mich wie Du es gebacken hast undwovon ich stets Scheiben mitbekam. Dosen Pasteten oder fleich oder Kaese smecht am bestem mit solchem Brotscheibe. RICHTIG

ICh hoffe dass es Dir gesundheitlich gut geht. Nur nicht viel unternehmen nur mehr gemuetlich zu Hause und mehr an sich selbst denken. Jetzt habeich Dir alles geschrieben und das reste von den Zeilen an Paul. Mit besten Wuenschen undherzlichsten Gruessen Dein

My Dear Mama,

Thank you for your letter which I received ~~some~~ last week, but because I was busy with some important work at home I could not reply earlier. Glad to note that you have become accustomed to your new surroundings.

I am writing to Mr. Rothkegel to send the articles along with any of his friends who might come to India. I may not receive anything if sent by post because the customs authorities are very strict.

Regarding the Swiss Francs, please remember the letter which you wrote to me at that time advising me about the purchase of a tape recorder and camera from Germany because German articles were the best in your opinion. In that letter you had mentioned that you would send me money so that I could buy the tape recorder.

- After returning from U.K., on several occasions I asked my father about returning your money. He told me that he had requested you to take the money back and also asked you to include the amount in the promisory notes which you took from him. But you had refused to accept the money back because you wanted it to be considered as a gift from you to me.

May I request you to please tell me why you have thought now of asking me to return the

So etwas aender sich nicht . Meinwagen ist FIAT Neckar Saloon 11000 Model 1967 1089 CC. Kleinesleichtes Ding was hier Rs 8 costet aber taucht nicht. Somit mein lieber Paul habe ich Dir alles erzaehlt und schliesse ich fuer heute mit desten Wuenschen und Herzl Gruessen Dein

Miene Liebe Ehrengard!

Hoffentlich hast Du den Geburtstag befriedigend verlebt undso muessen wir weiter marchieren von Geburtstag zum Geburtstag. Wo bleibt Dein Packet welches am Ostern hier sein sollte. Aberes macht nicht was nicht heute wird wird morgen. Sende mir einfachsten Sachen wie Du immer sendest. Nur keine Mandeln und Dauerwurst. Sultanien Kaese, Suppen packete aber keine Suppenwuerfel mehr vielleicht auch Fertig Kakogetraenk wie das letztemal, keine grosse Fischdosen aber kleine Dosen fuer einen menschen fuer eine Zeit. Ichmuss selbst alles zubereiten wnigstens abends. Willst Du mir Brot rezept schreiben wie Du es immer gebacken hast. Ich habe hier jemand der Brot baeckt und ich muss weizen brot backen lassen fuer mich wie Du es gebacken hast undwovon ich stets Scheiben mitbekam. Dosen Pasteten oder fleich oder Kaese smeckt am bestem mit solchem Brotscheibe. RICHTIG

ICh hoffe dass es Dir gesundheitlich gut geht. Nur nicht viel unternehmen nur mehr gemuetlich zu Hause und mehr an sich selbst denken. Jetzt habeich Dir alles geschrieben und das reste von den Zeilen an Paul. Mit besten Wuensche undherzlichsten Gruessen Dein

My Dear Mama,

Thank you for your letter which I received ~~some~~ last week, but because I was busy with some important work at home I could not reply earlier. Glad to note that you have become accostomed to your new surroundings.

I am writing to Mr. Rothkegel to send the articles along with any of his friends who might come to India. I may not receive anything if sent by post because the customs authorities are very strict.

Regarding the Swiss Francs, please remember the letter which you wrote to me at that time advising me about the purchase of a tape recorder and camera from Germany because German articles were the best in your opinion. In that letter you had mentioned that you would send me money so that I could buy the tape recorder.

After returning from U.K., on several occasion I asked my father about returning your money. He told me that he had requested you to take the money back and also asked you to include the amount in the promisory notes which you took from him. But you had refused to accept the money back because you wanted it to be considered as a gift from you to me.

May I request you to please tell me why you have thought now of asking me to return the

277 money when you could have done the same during your stay in Bangalore.

We are all well here and hope the same with you.

Regards and Best wishes,

Sincerely,
Vijay.

← पहला मोड़ FIRST FOLD →

Ganpuley C/O

278

26th April 76

Shri Alec Walker

6 Main Road
Whitefield

Dear Mr. Walker,

According to the information received from Mrs Wal you must have arrived on the 24th evening,although you proposed t stay at Calcutta till the end of the month.

I am sure you had been to Calcutta to iron out certain important things with your friends and pricipals at Calc perta-ining to the pros and cons of Advertising as such and t he way the same should be conducted and how it was being done Personal talks are always more educative and convincing than ne of letter writing which not only rob one of time butoften prove at times annoying, unconvincing and to some extent misleading. I hope you have been successful in your efforts and instead of giving up the workat Office where you were going thrice or more times in a week, the head office had been wiser to abide bye your advice and intructions to make this a success. I personaly have full faith in your ability as a consciencious woker with needed understanding for the work that you are expected to do.

I am writing to you this letter as I am of opin that we agree with each other in many respects, eventhough I dis eed with you of your leniency and even talked to you about it but unknowingly I was doing the same mistakes myself for which have been constantly suffering. The story of my suffering is a l one and here in my quiet moments I am thinking over all that in chronological succession a d do not find the proper answers fo any one of them . Is trying to good things, helping others in t n eeds, wanting to help thepoor and needy and for that to leave o own comforts and good prospects in life, so bad as to be discarde by the counterparts for whom one wants to do all that and as a result though not physicaly but be mentaly harmdued and punis I did not expect anything good for what I did for myself while I am living, but as a human being I also did not wish to be ment punished. Good that God has kept me above board so far my materia wellbeing is concerned, or otherwise even those to whom I tried t do a goor turn would have trampledme under their feet,. This is w I lived till I was required to leave whitefield as a result whi I would not ha-ve done otherwise

Becausex I have also seen you wokring patiently f others without any material benefit for yourself I would natural not like you to be punished mentaly, which you had beenin many cases.

Just like your work for Blind School and the ultimate result, so also you work for Leprosy, Your work for Adult Education these are before my eyes Not only that your standing in the Garden and receiving people for advic or your going out of the way to the family of that manager who was misbehaving himself and died ultimately. All these and many more are bef my eyes and that is why I consider you asone whose contacts I appreci and value.

Here at this place I am in the midst of good company and ca see every day good work being done It is very heartening . When I here there was a Holiday Home for abo-ut 40 lady Teachers and very sincere Drill teacher Shri I gale was morning and evening training the with Drill and discipline for about 4 weeks. Just at present there are 50 young girls age Group from 12 to15 having anHoliday Home here and the same Shri Ingale is training them to Drill and discipline. And all the expenses are borne by KVI It is a wonderful arrangement which ta place year after year.

I stay in a House in front of which there is 300 x 600 feet play ground where the childre n play on various things that have been built there such SwingSchute, sigle and ouble bars a d such other small things . Where early mornings one sees every day the Nurses having h an hours drill before they go to work All such things are very encou and embracing . Bein an early riser myself I see all these t hings and happy and my mind better engaged. But then in this happiness a se of unhappiness creeps in and that is because,this is what I wanted to on myland when I offere the land to Glass Factory who wanted to build school and playgroudd for children and and a large community Hall gthers to meet in the evenings and here radios , songs lectures etc. kept waiting with the decision four long months although I had given land free. Then the second thing was Hospital and Seba, the third thi Small scale Industries . For all that I wanted to give and help and y I was thrown out and atirely I ask WHY. Should one not think of doi at all, These are the questions that worry me . Iam seeing the creatic by others whereas all my creative thoughts were to be destroyed.

This is how my mind is working enjoying the surour and yet suffering.

That is all for the present for your information be you and me

With my best wishes and kind regards also to Mrs

sincerely yours

N Ganpuley

280 Whitefield. 27.4.76

My dear Mr. Yanpuley.

So I am back in [illegible]
tying and tiring fortnight in Calcutta. Fortunately I was able to finish all my work successfully there.

Calcutta is changed with broader roads, more buses and a number of tall buildings though the population is so vast that all these improvements will be nullified. Crowds in buses, tram, market - well everywhere.

I was happy to see that work on the building of the hospital is continuing without a break. They will have to plan for the doctors and staff quarters without which it will not be a hospital.

I have not seen Yesamma who, I am told, goes to her village every day in connection with the construction of her home.

From the day of my return to Whitefield on Saturday night it has been raining - sometimes quite heavily. We have lost a number of mangoes in the storm.

Thank you very much for your concern for Margaret during my visit to Calcutta. She is looking and feeling better, thank God.

Our new neighbour "Taj Mahal" is still to be completed. Just cannot understand why these two old people are spending so much money on remodelling the place.

Well Mr. Gangulay, I shall write again when I have any news to give you.

With warm personal regards. Yours sincerely,

Swalbe.

अन्तर्देशीय पत्र कार्ड
INLAND LETTER CARD

252

Mr. R. Ganpuley,
C/o The K.H.I. Hospitals,
P.O. Karnataka Health Institute,
Ghataprabha, Belgaum Dt.

पिन PIN 591310

तीसरा मोड़ THIRD FOLD

इस पत्र के भीतर कुछ न रखिए NO ENCLOSURES ALLOWED

प्रेषक का नाम और पता :— SENDER'S NAME AND ADDRESS :—

Asst. Walku,
6, Main Road, Hatti Kal,
Banglore

पिन PIN 562136

253

1st Jin

Mein Lieber Paul!

Eigentlich bin ich an die Reihe Dir zu schreiben in Beantwortung Deines Briefes vom 12 April aber da ich Dir schon am 5 April geschrieben hatte worin ich auch über den Schwimmer die Einzelheiten gab fand ich es für unnötig darüber Dir wieder zu schreiben. Ich hatte in meinem Brief geschrieben dass der Schwimmer nichts anders ist als eine Plastik Vaccuum Flasche 2.5 Fuss lang und 1 Zoll Durch messer die hier nur ca Rs 8 Kostet. Ich weiss nicht ob Du diese besorgt hast um mit dem Fresspacket was mir die liebe Ehrengard zusenden wollte. Zufällig habe ich zu meinem Erstaunen feststellen konnte dass nach einer Weit auch mein alter Schwimmer auf einmal lebendig wurde. Wenn Du den aber geschickt haben sollte so ist es gut bleibt be mir als Ersatz, wenn nicht dann auch gut.

Nun muss ich Dir mitteilen Dass Deine Geburtstaggruss Karte pünktlich wie die Mauerer am 26 April hier eintraf worüber ich mich riesig gefreut habe. Du und Frau Meyer waren die einzigen bei meinem Geburtstagstisch, da nach indischen Kalender aendert das Datum des Tages welches diesmal am 2 Mai fiel. So bin ich noch ein jahr Aelter geworden aber nicht kälter. Die Arbeit, das Essen und Trinken schmeckt nur ich muss hier vom Bier und Wein träumen, da nicht erhältlich,. Ich fühle mich aber wohl. Ich muss über Whitefield gänzlich vergessen dass der Heilige Baba keine Schritte mehr unternommen hat das Krankenhaus zu bauen und es wird mit der Kleinindustrie nicht werden und ich muss es wie ein Traum befassen und vergessen.

Die Arbeit dieses Instituts macht aber fortschritte Man hat nunmehr vorgenommen auf diesem Gelände ein GesundheitsMuseum zu bauen. Es wird eine grosse Sache werden. Man wird dadurch versuchen nicht nur den Ungebideten sondern auch den Gelehrten die Geheimnisse des menschlichen Körpers durch Prospeckte, Plakate, Modelle, Filme usw gründlich vorzufuehren. Füer uns allen ist unsere Nase, Augen, Ohren Gehirn usw ein Geheimniss ein Tätzel. Man soll daübermehr wissen und dann über die verschiedenen Krankeiten und seren Behütung . Es wird eine grosse Sache, besucht jährlich von nicht weniger als 50.000 Männer Freuen und Kinder Ich habe diese als meine neue Aufgabe gemacht und widme dazu sehr viel von meiner Zeit, meines erachtens nützlich. Ich weiss dass es keine kleine Aufgabe ist, aber Anfang muss gemacht werden ohne darum zu kümmern wann und wie es fertig wird. Diese ist eine reine Soziale Frage wo keine zwei Meinungen gibt, sodass man konnte mit ruhigem Gewissen hoffen eine allgemeine Unterstützung zu finden. Sonst tue ich praktisch nichts. Das tägliche Leben läuft ruhig weiter onne irgendwelche namenswerte Änderungen. Ich habe Dir schonmal geschrieben dass ich bin hier in einem Inselreich bin wo die KHI Organisation eine Grossfamilienleben führt. Ein Schritt ausserhalb des Insels tritt man im Dreck der Welt wirtschaft, weltpolitik worüber zu berichten ist eine verlorene Zeit. Man wird nur mit Dreck beschmeart. Ich hoffe dass auch Du nicht mehr grosse Sprünge machst sondern ein Gemütliches Leben mit Ehrengard als Deine einzige Lebensgefaehrtin führst und nur hierdurch konntest Du froh sein. Bitte vergiss aber nicht mit mir die briefliche Verbindungen zu pflegen. Sie bringen uns geistig nahe auch wenn persönlich so weiteinander sind. Dadurch fliesst eine beruhigendes Fluidum die einem in uns-erem Alter wohltut.

Mit diesem schliesse ich für heute mit bestenwünschen und herzl grüssen

Dein

384

Meine liebe Ehrengard !

Du weisst ja, dass wenn ich an Paul schreibe bist Du stets mit eingeschlossen, sodass ich denselben Zimmt nicht weiter zu schreiben bsfuche. Für Dich habe ich immer nur ein Wort und das ist Ruhe und mehr Ruhe, die Du in Laufe Der Zeit notwendig braucht und die Du Dir gönnen sollst. Die lange Reisen auch mit dem Waggen auch bedeute strappazen durch den Platzwechsel die unbedingt eine bestimmte Aenderung des täglichen häusliches Lebens mit sich bringt. Du richtest das Haus nach Deiner Fassan und so soll es immer für Dich sein. Nachdem ich Fairlands verliess ist diese hier meine x letzte Stelle wo ich mich nunmehr eingerichtet habe. Demnächst lasse ich einen Jungen Jayppa, einen Neffen von Yelsamma hier zu mir kommen der die handlange Arbeit machen soll. Er hat noch eine Klasse in der Schule zu absolvieren was er auch hier bei mir tun kann, und so habe ich einen Menschen im Hause. Hier fühle ich mich gar so vereinsamt als in Whitefield in der letzten Zeit. Ich habe immer gut Menschen um mehh hauptsächlich den Chefarzt dieses Institutes der ein liebenswprdiger, mensch ist, und so sind auch seine Frau und Kinder, die zwei ältesten haben schon die Doctor der Medizine Arbeit hinter sich. Klimatisch ist es hier ebenfalls gut und so habe ich nicht mehr zu klagen obgleich der Menschen nie zufrieden ist.

Ich wünsche Dir vor allem die beste Gesundheit die Du nötig brauchst weil wir Dich brauchen Mit herzlichsten Grüssen

Dein Bolle

Shree Arvind Corporation
Manufacturers' Representatives, Import-Export Agencies
Phone: 24121 2, Residency Road, Bangalore-25
Prop:
A. R. Diwakar

N Ganpuley C/O

285

16th June 76

Dr B.J Magdum
2/38 Udani Layout
~~Brigade~~ Cambridge Rd
Bangalore 8

My dear Bapuji,

A few days back Shri Kaujalgi wrote to me about his telephone talk with you and stated about your dissatisfaction for my not having come to your place in the morning I left for this place which you attributed to my being cross with you. Had I been only half an hour late leaving Bangalore I would never have reached Hubli till late night which I expected to do till 1 PM as I usualy did, because of a roadless detour of 3 Miles from Rannebinnur to Haveri with ditches and culverts and it was my luck that either I did not meet with an accident or there was no other vehicle lying inthe culvert, which enabled me to reach atleast at 4PM

For little inconsiderate and to some extent crazyepisode of your letter to me on the first of this year was over on the day when all of you came to luch with me a day previous to my departure And the whole thing was washed down. I only thought that you should not have written such a letter to your Elder Broher whom you address as Annasaheb. Since the day Mr Rothkegel introduced you to me at his place, I had great admiration and respect for you which also increased in course of time when you saved Mrs Rothkegel from death. It successively grew as I saw you getting lost in the compassionate service of the patients rich or poor which developped into a brotherly affinity and considered you as a yunger brother and always felt as if I were one of your family and I think that our mutual benaviour was like that all the time known to me except when you tried to cut it

At all times and to everyone I have been always talking very highly about you and even condemned Dr Gokak when he wrote to me that ~~when~~ th e Hospital will be ready a F.R.C.S. and a professor of Medicine would take care of it and did not mention your name who had always been the heart and soul of that Institution. It is only when you said that you will look after the Dispensary after Dr Shetty left that I went to Baba or otherwise I would never have gone. Even today my attitude towards you as the most sincere and painstaking physician has not undergone any change. Since I knew you I was always after you to grow better and bigger. Build up that place and the surrounding area where you are practising today. Unfortunately in your shortsighted letter you saw me becoming a senile old man whereas I was seeing in you a progressive Family Father affectionate and painstaking for the members of your family as well as an effecient Doctor. The same was my attitude with Viju as since his return from London I saw in him an intelligent young man with necessary attributes to become a flourishing teechnician and each time I came to your house I did not fail to enquire about h

tairs which he always showed to me with great enthusiasm and I have all time asked him to expand even outside if he found the present place too small for him. As for Smt Gunvantibai she was for me the most finished and ideal housewife and mother

As for me, I was taken out of my house which was once under the shadow of fort Shivneri near Junnar after the death of my father at the age of eight and since then GOD was the only Father and mother for me who took me by hand taught me in the great University of the world. Carried me through all the places from China in East to West Coast of France in the West and from Norway nd sweeden in the north to lybia and Lanka in the south It was HE who got me aquanited with Gandhiji, Nehru, Subhas Bose, Dr Zakir Hussein, The old time revolutionaries in Berlin. It was HE who made me know the working of provincial Government as an Officer in U.P. of Central Govt as Trade Commissioner in Iraq and at last the most prosperous businessman in Germany. In the course of time he made me Earn and loose my fortune twice and then after my earning the third time sent me to Whitefield to work for the poor. After that he saw that I had no more need of earning any money-money and asked me to give away and donate all that I possessed and that is what I had been doing since 1965 since my return from Germany. In this manner all the money which I possessed was not my money but that of GOD to whom I was expected to pay back and to make myself ready for the further journey in life with a clean receipt of possessing nothing of the material value in this world and that is what I have done so far . Even if you- I asked you to pay back in my very last days in Whitefield, it was because of this heavenly urge to pay back GOD's Money to GOD. There are are still a few outstandings but to them I shall have to leave to the care of GOD

Today I own nothing but myself a few clothes and enough to live a humble life

At present very bussy here prospecting with Dr Vaidya one for the Cancer section attached to this Unit and the second important is the Construction of a Health Museum in this Campus . As for Cancer I had a long talk with Shri Dattabal who happened to be here twice. He is a welknown saint of Kolhapur and has opportunities to meet many ! he promised to propagate for this in his futurelectures As for the Museum I am bussy corresponding in India and foreign countries . I have also succeeded in getting the help of OXFAM from London for it and am trying for the Bread for the World organisation in Germany

I also learn that steps are being taken to construct the hospital in Whitefield In this way I am keeping myself alert and well informed

I am staying here is a lrge house with four furnished rooms 12X12 and a hall 20x15 Feet so that when yourself or Smt Gunvantibai or anyone else going to or coming from Narsing-pur can conveniently stay with me, A week back Mr KuelKarni and his wife from Bombay whom you know were with me to a week. Once again you are all welcome at myplace not as strangers but as my own people. With my best wishes and regards also to Smt Gunvantibai. Viju and his wife Babu if he happens to be there, Bandu and others

sincerely yours

Apuley

LOKA SHIKSHANA TRUST

Whitefield. 10.6.76

Dear Mr. Ganguley. 251 : wrote 18/6

Thank you very much for your letter of the 7th received yesterday.

The Medical Museum you are working on will be quite unique. I wonder whether you should write to The Central Social Welfare Board, New Delhi, for further help and guidance in this regard. You should also write to various Pharmaceutical Concerns for charts of the human skeleton; tables on values of vegetables, fruits, eggs, etc. These people do have such things. For the illiterates and semi-literates there is nothing better than coloured, pictorial visuals. Whomever you write to should also receive a copy of the excellent and illuminating note on the work being done by the Karnatak Health Institute.

You will be glad to know that work on the hospital here is going on. They are levelling the ground before the old dispensary and the two new blocks. Meanwhile the foundation of the wall facing the main Road right to the Cemetery Road is going on unabated. Something is being done.

P.S. — Health has become quite pleasant though we have had no rain so far.

Fold here FIRST FOLD

Yesterday I spoke to Yelsamma and she seemed quite disturbed when I conveyed your message to her. From what I could understand Jayappa has received a Govt scholarship to continue his studies at Varthur and he has also been provided with books by them. Because of this he is unable to leave for Ghataprabha.

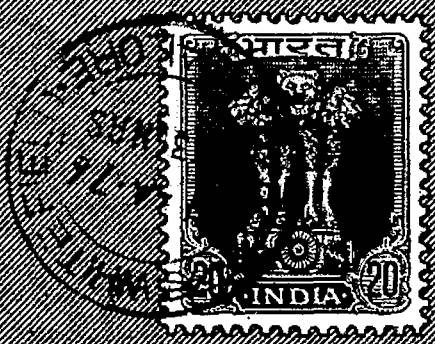
I am sure you must have had a very pleasant and enjoyable time with your friends from Bombay.

Shall write again when there is any news to give you.

With Kind regards from both of us to you. Sincerely,

Ace Gwalkar.

अन्तर्देशीय पत्र कार्ड
INLAND LETTER CARD



258

Mr. N. Ganguly
The K.H.I. Hospitals
P.O. Karnatak Health Institute
Dist Belgaum
पिन PIN 591310

तीसरा मोड़ THIRD FOLD

इस पत्र के भीतर कुछ न रखिए NO ENCLOSURES ALLOWED

प्रेषक का नाम और पता :— SENDER'S NAME AND ADDRESS :—

Mrs. Kalka
C, Main Road, Untrfed.
Bangalore 42

पिन PIN 562136

दूसरा मोड़ SECOND FOLD

N Gnnpuley C/o

290

19th June 76

"y dear Mr Walker,

I am sure that you will not mind my writing to you so often but as you are always so kind to reply my letter and also to give me information of the work their and make me suggestions, I think that an acknowledgement will not be considered out of place.

I received yours dated 10th inst. Yes Health Museum though I feel it is a necessity, wibl take long time to convince even the Pharmaceutical manufacturers eventhough the basis of their manufacture andtrade is the Health and hygene of humanity. I have so far written to more then 30 welknown manufacturers but the replies are scores and those I received have nothing to offer for the Museum. In reality they are the main profiteersfrom what they are doing today and sucking theblood of the public and are on the look out of immediat profits anddo not see the point of educating the masses who are in the last ends their customers and not the Doctors. Doctors are as well the middle men as the representatives who are running about to sell the products. They are spending by lacs on propaganda. I am seeing here very costly booklets of so many manufacturers. Just I saw a booklet of about ten pages done on costly illustration paper only advertising a sleeping pill with about Rs 1.50 a packet of 10. This museum is going to be a show window exhibiting Khadi products, still they are not prepared to help such a museumwhich is going to be of visual education to learned and the millions of illiterate, who know next to nothing about the great machinery enclosed in the human body and its functioning its diseases and cures. I must not fight shy if the thingthat I am attempting is good

I am already on touch with WHO Switzerland but have so har not received a definite reply. I shall follow it up also

Thanks for the information about Hospital in Whitefield. I have just received a letter from Shri Sivaprasam who was till 1st June the Chairmain of Karanatak Electricity Board and haveresignedon principle He writes that the work is being taken in earnet and has asked me to to come for the inaugeration about which he will write to me a week in advance. Eventhough I am out of it, stillstill metaly connected with the same and shall only be happy to see the dream materialised.

I am sorry for the boy Jappappa. I had askedhim to come here where I would haveput him in the School which is five minites from my place, he would have slept in my house, would havehad food like others which he had not taken in his life time. Perhaps by working under my coach he might have even got a scholarship and I would have senthim to the collge at Gokak not far from here. I am also sorry for Yelsamma and the others who had received all thehelp from me for the last 18 years and even today but do not think about my well being. This is the world

Here the weather is general very bracing and cool with interval showers. I have a lrare house for myself with three furnished rooms a large kitchen a central Hall 20x15 Feet and a Verenda looking on the

and a veranda looking on the Cape

Playground where children play almost the whole day

I shall be glad if both of you could spend a few days here with me. There is enough space, we can have our own food & you can see the busy working atmosphere.

Stockholm, 22-6-1976

Mein lieber Hans!

Wie die Zeit vergeht! Schon wieder liegen zwei Briefe von Dir vor mir, die aber jetzt beantwortet werden. Ich kann mir gerade vorstellen, aus unserem Norden zurückzukommen zu sein, dass wir damals in der Weltgeschichte herumkutschierten. Ja, mit dem Kaplan sein wir Ehrengard Feuerbolz in Oberstdorf gefahren, in einem netten Lokal zu Mittag gegessen, und ich habe das beste Schnitzel dazu getrunken. Ehrengard wollte immer Nichts vom Hauskauf sehen, wir sind einmal beinahe gefetzt, Eschabach hat uns überhaupt nicht gefallen. Kurze Zeit später sind wir dann doch einmal in Österreich, Absetzig, Itzlum, vielleicht in Innsbruck. Wir fanden es dort sehr schön, 1000 m hoch, Ehrengard fühlte sich dort sauwohl, sie war trotz längerer Spaziergänge nie müde, beim Rückschluss vom Kies. Später mehr über uns.

Wie schwer sich doch in unserem Alter das Leben ändern kann. Mit viel Optimismus hast Du Whitefield aufgelöst, um in Thailand mit Deinen Freunden ein besseres Leben zu beginnen. Das Schicksal aber wollte es anders. In Deinem ganzen Leben hast Du schon so viele Hochs und Tiefs erlebt, dass Du sicher die jetzige Zeit meistern wirst. Wir gern würden wir Heide, Ehrengard und ich unser Häuschen verkaufen, um Dir für eine bestimmte Zeit gute Gesellschafter zu sein. Wir hoffen immer noch auf einen ausschlaggebenden Lotto-Gewinn. Wir bedauern es sehr und können es immer noch nicht verstehen, dass Dein schönes Haveson in Whitefield in solche Hände, wie die des Besitzers Sahe, kommen musste. Man könnte doch beim Betrachten solcher Meisterwerke fast eine werden.

Wir wollen uns bemühen, Dir in Deiner Einsamkeit mit unseren Gedanken Dein Leben etwas unterhaltsamer zu machen. Ich lebe mir fast vorgenommen, Dir in bestimmten Abständen zu schreiben, Ich hoffe, dieser Vorsatz wird nicht durch Unvorhergesehenes durchkreuzt. Z.Zt. läuft hier die Wahlpropaganda auf hohen Touren. Mein Standpunkt gleicht dem Dänizza. Am liebsten möchte ich nichts von dem ganzen Rummel sehen und hören. Es freut uns aufrichtig, daß es Dir gesundheitlich gut geht. Wie bedauerlich, solche Enttäuschung durch Magdeburg zu erleben. Soka Viju Magdeburg hat nichts von sich hören lassen Rippl. des Schwimmens für Deinen Gaul mache ich Dir folgendes vage. Der Verwalter des Exerzierplatzes vom Fiat wollte die Anzahl für Deinen Wagen haben, damit er das richtige Tier bestellen kann. Im Laufe der Jahre ändern sich sehr viele Teile, so auch die Kraftstoff an zeige - Uhr amik - hat alle Teile wurde ich zu Deinem Datum passende Preis senden. - So, nun zu Deinem Brief vom 1. Juni. Wie gut, daß eine große und schöne Aufgabe Dich stark in Anspruch nimmt, sodaß Du nicht mehr viel Zeit hast, über all das nach zu denken, was Dir soviel Enttäuschung gebracht hat. Wir können uns, unser Leben so einrichten, daß wir glücklich zu sein. Ich muß langsam treten, nächstes Jahr werde ich meinen Garten sehr verkleinern, um mich schöner Dingen zuwenden zu können. Freude haben wir mit unseren Kindern. Renate lebt ja in der Nähe von Bremen mit ihrer Familie glücklich und Klaus, der seit Kurzem Assistent des Vorstandes beim Magirus-Deutz-Fiat ist, sehen wir hier u. wieder abwechselnd

in Ulm

Liebes Herz! Ich hab Dir ja so viel geschrieben, daß ich heute kaum weiß, was dieser Brief heute noch soll, da der Briefkasten in Kürze geleert wird.

Ich habe daher auf Deine beiden Briefe erst in den nächsten Tagen ein. Morgen früh um 8 Uhr muß ich wieder beim Arzt sein. Da wird wieder einmal eine große Blutuntersuchung wie nun gemacht und da diesem Zweck wird mir Blut abgenommen. Mein Gesundheitszustand ist nicht der Beste, und trotzdem will ich zufrieden sein, wenn er so bleibt. Aber manchmal bin ich doch sehr traurig, daß ich vorläufig noch nun Krankheit machen kann, andere Sorgen, Abwarten, Hoffen u. Kleinkram. Nun, gestern habe ich für Dich Karten einmal eine Frau früh Hundert, und alles andere macht Gott. Er ist wirklich wunderbar, wie er uns immer hilft, und wir hoffen, daß wir doch noch einige Jährchen zusammen erleben dürfen. Zu bedauern ist wirklich sehr, daß wir Dich in den letzten Jahren nicht gesehen haben. Wir hätten eine Reise nach Deutschland gar wohl machen können, doch aber zu Gunsten der armen darauf verzichtet. Und wir wären sicherlich noch einmal nach Indien gekommen, wenn wir unsere Gesundheit nicht für immer alles aufgeben müßten und von der Rente können wir uns eine solche Reise nicht leisten. Und so haben wir uns halt dann nicht gesehen - u. müssen uns an unseren Briefen erfreuen. Übrigen darf ich jetzt wieder nicht mehr

Tagen geht's auch Klaus Reuters. Ihm, lieber Klaus, wie den anderen Freunden gesundheitlich nicht gut. Ich denke oft an Euch

oder hier. Ende dieser Woche fahren wir zu unseren Verwandten nach Logan (Tierarztfamilie), um dort eine 3-Tage Schwedentagsfeier zu begehen. Am 29. Mai waren wir dort zu einer Hochzeit einzuladen, der 2. Sohn meines Mikke hatte geheiratet. Du siehst, Langweile kennen wir nicht. So lange wir noch Autofahren kann, kann man sich Vieles ganz gut einrichten. Übrigens, vor wenigen Tagen erhielt ich einen Brief von Vimala Lobo, (erinnert Du Dich an Manzalore?) die mir schrieb, daß sie 1977 uns mit ihrem Mann besuchen wollte. Findest Du nicht auch?! Im Osten leiden wir unter einer Trockenheit und Hitze, die ja unsicheren Ackerbaugebieten gut gefährt hat. In mitteleren Deutschland müssen die Bauern Vieh verkaufen, weil das Futter auf dem Feld vertrocknet. Gottseidank ist es hier uns noch nicht so schlimm. Diese außergewöhnliche Wettersituation ereignete sich das letzte Mal vor mehr als 100 Jahren. Hoffen wir, daß es bald zu Regen kommt. Gestern Abend rief unsere Renate an, um Geburtstagsgrüße zu überbringen, daß ihr Sohn Ralf, 9 Jahre alt, ein brillantes Zeugnis als 1. in seiner Klasse nach Hause gebracht hat. Ihren Stolz kann man ja verstehen. Zum neuen Schuljahresbeginn im Herbst muß sich auch Klaus' Sohn Adrian bewerben. Auch er scheint zu großen Hoffnungen zu berechtigen. So sieht man die Kinder heranwachsen, wer weiß wie lange noch. - Oftmals muß ich mir große Sorgen um Ehrengard machen. Ihr Kreislauf ist labil und die vielen Wehwehchen setzen ihr so zu, daß sie manchmal darüber sehr traurig ist. Über mich kann ich nicht klagen. Ich kann nur schon auf Deinen nächsten Brief - Du sagtest es Hoffend, daß beruhigende Neuigkeiten hat einmal in unserem Alter zu rechnen. Beste Grüße, ich grüße Dich herzlich mit vielen guten Wünschen

296 Whitefield 24.6.76

My dear Mr. Ganpuley,

Thank you very much for your letter of the 19th inst.

I am sorry that you are having problems in setting up the health museum. I am sure you will get items of interest from your German contacts. Still I do not understand why the Indian Pharmaceutical manufacturers are hesitant to help in this useful venture. The motto of the Royal Air Force is "Through difficulties to the Stars." We have to continue to strive.

The Fairlands Hospital is progressing. The land has been levelled out and the wall facing the main road almost complete. I find decorative stone blocks (cement moulded, I think) being placed on the brick work of the wall. Unnecessary expenditure! It will be good if can come for the inauguration. When is it likely to take place?

I have suddenly been feeling unwell and am going to see the Specialist tomorrow. Unfortunately I do worry a lot and take my social activities rather seriously. All this has resulted in a set-back in my health.

The weather in Whitefield has become very pleasant though the long-expected rain has yet to make its appearance

It is very kind of you to invite us to stay with you at Ghatapraba. When we can arrange this without any problems we shall come

With our united warm regards to you

Sincerely,

[illegible]

अन्तर्देशीय पत्र कार्ड
INLAND LETTER CARD

Mr. N. Ganguly.
C/o The K.H.I. Hospitals.
P.O. Karnatak Health Institute
Belgaum Dist.

पिन PIN 591-310

तीसरा मोड़ THIRD FOLD

इस पत्र के भीतर कुछ न रखिए NO ENCLOSURES ALLOWED

प्रेषक का नाम और पता :— SENDER'S NAME AND ADDRESS :—

Dec. Walk
6, Ram Road, Whitefield.
Bangalore.
पिन PIN 562136

पहले यहां से खोलिए TO OPEN CUT HERE

295

Karnatak Health Institute
5 Juli 76

Mein lieber Paul

Du hast Dir aber Muehe gegeben ein so langen und ausfuehrlichen Brief vom 22 Juni zu schreiben den ich erst am 3 Juli erhielte Ich verstehe nur nicht warum jetzt die Briefe soviele Zeit in Anspruch nehmen. Ich freue mich jedenfalls auch wenn spaet zu erfahren dass es Dir und Ehrengard gesundheitlich gut geht, obgleich Efrengard immer noch den Arzt besuchen muss. Ich hatte zwar an Deinen Geburtstag nicht geschrieben da ic schon am 1 Juni geschrieben hatte hatte aber den Geburtstag nicht vergessen und musste allein auf Deinem Wohl=hier trinken. Natuerlich Kein Bier und kein Wein sondern sondern ein hiesigen Fussel den ich fuer mich aus Bangalore ab und zu kommen lasse.

Aus Deinem Brief zu ersehen kommst Du aus der vielen Feier nicht heraus gar nicht schecht wenn man so etwas beherzigen kann. Und dann die schoene Reise in der Naehe Inselbrueck soll auch wunderbar gewesen sein zumal dort auch Ehrengard auch sich sauwohl fuehlte. Letzten Endes sich wohl fuehlen ist auch der Sinn desLebens, wenigstens in unserem Alter. Ja Man konnte in Deutschland durch die naehe der vielen guten Plaetze und wenn man durch den Wagen etwas beweglicher ist, schnell eine Platz wechsel vornehmen und einige Tage eine andere Luft um die Nase waehen lassen, was es hier durch dir groesse des Landes nicht moeglich ist Ich habehier zwar mein Wagen aber aber wo soll ich alleim hinfahren Ich wurde es nur begruessen wenn ihr Beide hier sein koennten. Platz in meinem Haus ist genug. Ich bewohne ein Haus allein mit 3 grosse eingerichteten Raeume und ie eine ebensogroesse Kueche undin der Mitte eine grosse Halle? veranda. Vor meinem Haus sind grosse Spielplaetze kinder Schuleen Es ist kein Hospital in dem Sinne aber ein Sanatorium inmitten 70 hektar Land mit einem gesunden Klima. Das Klima undWasser traegt sehr viel zur Gesundung der Krabken bei. Haette ich jemand mit wawaere ich mal dort gekommen aber als 82 jaehriger wage es nicht allein aber ihr konntet noch so etwas wagen. Hin und Rueckreise kostet euch RK 1100 pro person und wenn man in Bomay Abends in Bahn einsteigt ist man in Ghataprabha gegen 8.45 naechsten Morgen d.h nur eine Nacht im Wagen oder Zug. Undhier koennten wir in Ruhe und frieden leben wir koennne allen zubereiten was wir wollen. Der markt ist nur 10 minuten von hier. Es ist fuer Ehrengard eine Kur wert. Ehrengard braucht kein Arzt zu besuchen. Der Chef Arzt wohnt unweit von mir und ist ein genialer menschen und dadurch ist der Platz in 35 Jahren so gross geworde

Jetzt hat man vor hier ein Gesundheits Museum zu bauen und gegenwaertig bin ich mit diesem Projekt stark beschaeftigt. Niemand kennt unseren eigenen Koerper in allen Einzelheiten. Was wir heute in unseren Wissenschaft als neues vorstellen ist allen in diesem Koerper vereinigt aber man weiss davon gar nichts. Was weissman von Auge, Ohr, Nase. Zunge und alle ander Organen und dsa Gehirn enthaelt die gesamalte Arbeit eines Bundeshauses undnocht mehr.
Diese soll ein sehe Unterricht fuer die millionen und aber millionen analphabeten sein und auch fuer gebildeten. Es ist einesehr grosse Augabe womit ich mich zur Zeit beschaeftige. Vielleicht kannst Du es mitmachen. Wie ich soeben erfuhr, hat man nunmher das Hospital fuer die Armen soweit fertig, dass sie in den nachsten Tagen die Eroeffnung stattfinden wurde. Ich weiss nocht nicht ob ich zu der Eroeffnung dort fahren wurde. Es ist eine phanlose kliene Sache aber dass es so weit

gekommen ist ist eine erfreuliche Tatsache. Ja Die Magdums haben mir als Menschen voellig versagt. Traurig aber wahr. Man soll es nie denken jetzt habe ich es alls vergessen. Nun wuensche ich Dir das Beste vorallem die beste Gesundheit und weiter freude an das Leben, Mit herzhlichsten Gruesse Dein

Meineliebe Gute Ehrengard,

Danke Dir fuer Deine Zeilen. Ich habe vorgestern ein Fresspacket von Dir erhalten. Allen ist gut angekommen und freue mich darueber riesig. Dadurch lebe ich einige Tage mit Euch in Stockheim weil diese Sache ich hoer zu sehen bekommen. Das naechstemal sende aber keine Suppen mehr es eilt nicht. Vieleicht bringst Du alles mit wenn Du mal mich besuchen kommst Der Platz hier konnte ich Dir fuer diesen Winter sehr empfehlen. Du konntest hierin disem Haus leben tunund lassen wie Du es willst und nur die Ruhe geniessen. Wir koennten alle zusammen backen und braten nur eine Gesundheits kost mit vielen frischen Gemuese und Bannanas. Paul hat mir allesueber Euere Reisen und Feier geschrieben. Du sollst nicht aber sehr viel unternehmen goenne Dir die wohlverdiente Ruhe. Diese Ruhe konntest Du hier haben. Hier ist ein gleichbleibendesKlima nie so heiss oder so kalt. ~~Vielleicht~~ -- Vielleicht ueberlege es Nur das Überfliegen kostet aber hoer wohnen kostet nichts

Ich tue alles selbst habe noch keineArbeitsmenschen zu mir genommen. Habe den Jazarpe aus Bangalore geschrieben zu mir zu kommen um keindienst zu leisten Ich wuensche Dir weiterhin die beste Gesundheit damit Du nicht dauernd zum Arzt rennen brauchst

Herzlichst Dein

Ganpuley C/O

301

Shri Alec Walker

6th Main Road
Whitefield

18th Aug 76

Dear Mr. Walker,

Received your letter dated 16th instant and noted contents. I am also surprised to note that you have written to me three letters in between with photograps in one but I have ~~none~~ received none. Mysterious are the ways of our Post. I have also not recived some letters from Bombay Kulkani who writes of having written to me

The letters was one surprise, theseond being that I have received a telephone message from Shri Sivaprakasam that the Hospital is going to be opened on 29th. The buildings might be completed but what of their outfits, what about the Doctors, nurses, attenants and ~~X~~ Sanitine Buildings. These are essential for every hospital. I therefor fail to understand what exactly is meant by opening of the Hospital. As per Phone Messag I have decided to leave this on the 27th with Mr. Kaujalgi who is ~~coming here~~ comming here on the 23rd, as the Governor shri Dixit is comming here to release the Souvenir ~~the~~ which is being printed in the memory of late Dr Hardikar on the first death anniversary on 26th August.

As Kaujalgi will be here it suits me well so that he will accompany me to Whitefield from the Station and be with me the next day. I have so far no letter from Shri Sivapraksam which I expect to orrow. At any rate I am going to come there on the 28th and see things for myself. According to your info mation it will be an incomplete show. I have asked Shri Sivaprakasam to meet me on 28th so that we can talk about things in detail.

I am not at all counting on Jayappa but that fellow wrote to me couple of timesshowing his desire to come. I was going to put him in some hadd work and make him independent and had many such ideas but these stupid people have some-hing else. I shall see to that when I am there.

I am keeping myself busy with the Health Education plan. It is not an easy task. We are now building a small Musuem 60x30 feet just near the place where I am staying and have prepared pland from Mr B.V. Nair of Bangalore for large one which we have in view more about that too when I am there.

That Baba has no organisation was know to me long back but was mislead by so called great of that place.

Great things have beenorganisaed here on the 26th Woemn organisation from 10 villages, about 10 school organisations Seva Dal Organisation and liie other are coming to this place and every one is going to put forward some pr-ogramme which they have prepared for the occasion. I was couple of dayas back to see a school near bye they have learnt a good deal from the ways of life here and have done good work in the school quite an exemplary thing compared to schools that I saw in and around whitefield except the Convent Scholl

That is all for the present as many things awaiting for me. With my best wishes and kindest regards also to Mrs Walker

sincerely yours

N Ganpuley

Whitefield. 16.8.76.

Dear Mr. Campbell,

Thank you very much for your letter of the 12th though I was surprised to learn that you had not heard from me for a long time. Previous to this I had written to you three times without receiving any reply from you. In one of my letters I enclosed two photographs of your "Fairlands" bungalow. Did you receive these?

Regarding the hospital work I must say that the two units have been completed and look nice. The dispensary has also been renovated colour-washed and windows & doors painted. No accommodation for doctors, nurses and maintenance staff have been taken up. As a matter of fact there is no work being done now. All these buildings are empty except for a room in the dispensary which is occupied by the watchman and his family. The boundary wall is distinctive.

I feel that the Baba's work in the social sphere is far from encouraging. There is no planning as far as this is concerned.

Yellamma has planted the Ragi and expects a fairly good crop. We have had fairly good rain though not enough as with more. I do not think you should rely on Jayappa. He is keen to do his S.S.L.C. why don't you ask Yellamma for some other help from him.

Yes, the Lions Club are doing something. The bus shelter is for a big depot where people have to get up. They should have provided a stone benches.

With our good wishes to you and hoping that at least this letter reaches you

Yours sincerely,

Lee Walker

अन्तर्देशीय पत्र कार्ड
INLAND LETTER CARD

3-4

Dr. N. Ganguly,
C/o The K.H.J. Hospital,
Ghataprabha,
Belgaum Dist.

पिन PIN 591-310

तीसरा मोड़ THIRD FOLD

इस पत्र के भीतर कुछ न रखिए NO ENCLOSURES ALLOWED

प्रेषक का नाम और पता :— SENDER'S NAME AND ADDRESS :—

Vec Banks
6 Main Road Vehlgud
Bangalore

पिन PIN 562 106

BANGALORE

N Ganpuley

21 st Aug 70

My d ear Shri Walker

After I receiv ed your letter yesterday I wrote to you i a hurry. T day I received a letter from Shri Sivaprakasam to the effect that it is not going to be an opening of the Hospital but of the Dispensary and two lady doctors chosen By Baba are to be in charge of it and who w ll stay in Brindavan Kadugodi

I thought that finishing the the great function here where Governor is releasing the Souvenir and whree ther might be about 1000 people of various formations such as schools, Seva Dals, Mahila Mandalsand so on, I may be abde to leave onthe 27th with Mr Kaujalgi, But today I have also a letre from himto the effect that he will not return back on 27th but will be first goingto Bombay and returning only inthe beg ning of Seotember

Therefore instead of hurrying on 27th alone I shall wait till the time Kaujalgi returns and come with him to stay there for about a week and look into the t ings myself

I have also written to Shri Srinivasam about the people coming and prohioting Yelsamma which no one can do so long there is the trust and I am the Donor a Convenor Trustee The property doesnot belong to Baba and thex poor who have been ploughing it for the last 15 years have greater right than those who appear from outside . Eventhough Yelsamma and her people have not behaved well with me, I shall not let them down and help them wherever I can When I come there we shall nave a talk about everything from here and also there.

My work on Museum is taking shape, We are nee bussy building a small pptotype just near my house where I am staying

It w ll be a building 60x30 feet where everything that we have at present wil be properly arranged and will be the first begining an eyeopener

Hope you are keeping well and so also Mrs Walker with my best wishes and kind regards

Sin cerely yours

N Ganpuley

N Ganpulley

306

Mr Alec Walker
~~Banga~~- Whitefield

27 Aug 76

My dear Mr Walker,

I received your letter regarding Yelsamma and her troouble with the Farm. I have already written to you that the Farm is a trust pr perty and there must be a trust resolution as to who should work the Farm and as I am a convenor Trustee the decision csnnot be taken without me so that he should wait until such times I am there

I have written to you that I have cancelled mycoming on the 28th there. as Shri Shivalrakasam wrote to me that there was bot going to be any function but only Dispensary will be opened on that day that is 29th

Yesterday I got a letter from him that Sai baba is going to come there to open these Dispensaresson 29th at 5 PM and would like me and Dr Gadum to be there It was not possible to get for me seat at such ashort notice and also to prepare myself after the very tiring 26th function which began with the Governor on 26th morning beginning from 7 AM and finishing t about 3 PM. Worw about that when I am there

Yelsamma tried to phone me yeterday at about 9 PM but I stay away and once when I went there there was no one and so second time I did not go. Now the best is that she should wait or Phone to Shri Kaujalgi who is leaving this today and shall be at home tomorrow morning

That is the most I can do from here, I have ~~write~~ written to shr Shivaprakasam about that and asked him to wait till I come.

Kaujalgi is going to Bombay on the 3rd or 4th and shall be back by 11th or 12 th when I shall accompany him and will be there for a week or so and till that time everything can rest

More when we meet Whith my best wishes and ~~-~~ kind regards also to Mrs Walker

sincerely yours

N Ganpulley

TELEPHONE :
WHITEFIELD-15

"SYLVAN COT"
6, MAIN ROAD,
WHITEFIELD
BANGALORE-562136

26th August, 1976.

Dear Mr. Ganpuley,

I received your postcard of the 20th August and your letter of the 21st August the same day.

I am sorry you will not be coming this month but we were all glad to know that you are most likely expected here in September. You will see a lot of changes in Fairlands.

The dispensary is going to be officially opened on Saturday evening at 4.00 p.m. The two lady doctors will attend to women and children and also take maternity cases. All these services will be free. No doubt a much needed service will be fulfilled. As far as I gather in-patients will not be accepted immediately.

Two decorative steel gates have been installed and combined with an attractive wall the appearance is excellent. The dispensary and the two other buildings are spotlessly clean and ready to receive patients. Probably the next stage will be construction of doctor's and nurse's, servants, canteen and stores buildings,

The compound before the three buildings have been levelled out and a huge shamiana will be erected for the gathering next Saturday.

I have been very busy filling up forms in connection with the Land Ceiling Act. Though I do not have 1000 sq. metres of vacant land the authorities have asked me to submit the statement. With buildings my land area is 1112 sq. metres. Sometimes I wonder what are the pleasures of retirement. To add to all this the income-tax people have asked me to pay advance income tax for 1976/77 when my income hardly warrants any tax. I am in a lot of trouble.

Please forgive me complaining but you were the only one I would come and express my feelings of both joy and sorrow.

No one is bothering Yelsamma now. I think your letter to Shri Sivaprakasam must have made him take necessary action.

With warm regards from both of us.

Yours sincerely,

Alice Veeraraghavan

Whitefield. 29.8.76

My dear Mr. Ganpuley.

You must have had a very busy day on the 26th August with Governor Uma Shankar Dikshit being present to mark the first death anniversary of Dr. Hardikar. Such meetings and gatherings are very important as these do help to advance the work started by a giant among men like - Dr. Hardikar.

Last evening "your" hospital was declared open by Sai Baba. I have estimated that thousands of rupees were spent on decoration, lighting, pandal and feeding the poor. Baskets of marigold petals were thickly strewn at the entrances to the dispensary and to the buildings now referred to as Ward I and Ward II. Marigold petals were also strewn on the passages or the paths which the Baba was to walk on. More than 200 cars lined the roads which were decorated with leaves and buntings.

In the introductory speech by some doctor mention was made of the donation of land by you. After the opening a student spoke. This was followed by Baba's message which was translated in English by Dr. Bhagvantham. The basic theme was that villagers must keep their surroundings clean, eat nourishing food and have love and care for others in the village. It seemed to expand on the programme being carried out by the Youth Congress.

I must tell you we all missed you Even Subbiah Gowda and Subba Rao felt your absence but felt relieved when your name as donor of the land was mentioned in the introductory speech

This morning Margaret and I went and saw the interior of the hospital. The dispensary is for out-patients. The building next to it is ward I with 10 beds with 4" rubberised coir mattresses. ward II is provisionally for children and partially equipped. A few patients came this morning. It will take some time for this to operate as a fully-fledged hospital. Most of the equipment and medicines have arrived. Canteen washermens place, residential buildings and Men's wards are contemplated.

I am enclosing a press note for your information It will be some time before it becomes a 30-bed hospital.

I think I have given you all the news regarding the hospital and hope you get a clear picture of the position as on date

With our warm regards to and hope this finds you well.

Yours sincerely,

Alice Leuba

30-bed hospital for Whitefield

BANGALORE, Aug. 27. — Sri Sathya Sai Baba will declare open a 30-bed hospital at Whitefield here tomorrow evening.

The hospital, sponsored by the Sathya Sai Health and Education Trust, would be a boon to the nearby people catering to their medical needs. Till now, the residents of Whitefield and surrounding villages had to come to the City for their medical needs.

The hospital equipped with surgical, paediatric and modern medical facilities, will provide free medical aid to the people. Plans are under way to develop the hospital into a full-fledged 100-bed hospital.

N Ganpuley

3101

Shri Alec Walker

Sylvan Cot

6th Main Road

Whitefield

1st Sept 76

My dear Mr Walker

I received your kind and exhaustive letter dated 29th inst describing the great ceremony of opening the Dispensary cum Hospital at Whitefield.

I am sorry I could not attend the function because of first information I received from Shri Shivaprakasam was that Baba will be in Puttapartny and is not likely to be there to open the Dispensary However a later letter said that the leader of Satya Sai Seva Samm-iti was going to Puttapartny to request Baba to come there personaly and then other letter said that it will be opened on the 29th at 5 PM

As t ere was not going to be any ceremony I thought it better to come later when such a ceremony was going to take place and cancelled my coming there on the 28th

At any rate I am glad that after all the long waiting that what I desired and for what purpose I had donated the land will be a reality and that is enough for me. It would not added anything more to mypersonality, had I been there and read my inaugera tion speech which I had sent to Shivaparakasam for Distribtuion on the occasion.

Now I intend coming over there when Shri Kaujalgi returns back from Bombay on or about 11th September and may stay there for a week or so when we shall have enough time to discuss of many things including your troubles which are annoying you

I quite understand your unnecessary worries about the Income Tax and about the Land ceiling. It is hard for a quiet and hard working man who wants to be left in peace but these are the present ways of the world and more so of our country about which less said the best.

Love when we meet with my best wishes and kind regards also to Mrs Walker

very sincerely yours

N Ganpuley

Mein lieber Paul

Karnatak Health Institute
8 Sep 76

511

Dass wir uns gegenseitig nicht mehr sehen und persönlich sprechen können ist selbstverständlich aber warum unsere Karre die uns schriftliche Unterhaltung mitbringt fest verfahren sein soll ist für mich ein Rätzel. Du konntest an zeotmangel nicht mehr klagen, sei dann dass Du dauer touren vornimmst um Dich selbst, Ehrengard oder die Kinder glücklich zu machen Dann habe ich aber pech. Dein letzten Brief ist vom 22 Juni. Nun zwei und halbe monate ist etwa zu lange Zeit um die Freunde stützig zu machen und man fragt was soll geschehen sein von lieben Menschen kein Lebenzeichen zu erhalten. Soll dass nur eine Faulheit sein, dann nimmt man diesezwar ärger lich und druck man die Augen und lässt die Sache vorbeigehen aber wenn es auf Grund eine Krankheitoder unpässlichkeit bei Dir oder Ehrengard sein die immer über das Herz klagte, dann ist es aber sehr bedauerend und trotzdem beklagenswert dass man nicht schrieb.

Nunmehr möchte gerne den Grund dieses schweigens postwendend wissen. Seid Ihr Beide wohl ? Dann ist ein Stein vom Herz gefallen. Bist Du oder Ehrengard un-wohls oder so gar Krnak auch dann möchte is wissen was die Krankheit ist und was die Aerzte dazu sagen haben ???

Mein Leben geht immer wie gewöhnlich weiter ohne grosse Änderung Physisch oder geistig. Hier war sehr viel los am 26 Aug als den ersten Todentag von Dr Hardikar. Der Governeur aus Bangalore war hier um den Todestag gebührend zu feieren Ein Souvenir wurde gedruckt und verteilt. Es waren hier ca 1000 menschen angesammelt.

Dann am 28 August wurde das Hospital von Sai Baba nach 6 jährigen warten auch feierlich eröffnet wo ich persönlich nichtanwesend sein konnte durch die Feier hier und die Reise Unmöglichkeiten. Auf alle Fälle freue ich mich dass nach dem langen Warten, das Ziel erreicht zu haben wofuer ich strebte , Wenigstens dadurch haben die Armen in der Umgebung ein Hospital und Sai Baba hat die Behandlung unentgeltlich gemacht.

Auch diese Stelle bietet sehr viel Gelegenheit etwas nutzliches für die Meinschheit zu tun und so haben wir vorgenommen hier ein Health Education Museum einzurichten. niemand kennt was unser Körper darstellt. Das Gesundheitsmuseum wird den menschen das Menschliche Körper in alle Variationen. alle Organeaan mit derren Funktion,Krakheiten Heilung usw zeigen. Fuer die Millionen Analfabeten können wir nur durch sehen alles beibringen was in dem Museum geschieht. Solltest Du Freunde haben die uns darüber Ausstellungsmaterial,Lehrmaterial senden Könnten werde ich Dir Dankbar.Mensch lerne Dich selbst zu kennen wird der Sprichwort sein

Ich habe vor in nächsten Tagen für eine Woche nach White field zu fahren um zu sehen was alles gemacht worden ist und was noch gemacht werden konnte.

Bitte schreibe mir umgehend wie es Dir geht und was unsere Eure Ehrengard macht oder hat sie immer mit dem Herz zu tun und schuften möchte sie trotzdem Ihr könntet hier so gut beimir wohnen in einer Gesunde Umgebung und die ärztliche Hilfe zu jeder Zeit. Es sind wunder bare Gedanken nur schwer durchzuführen.

Gegenwaertig habe ich keine Richtige arbeitskraft wie Yelsamma hier und mir Kleinigkeiten slebst vor nur etwas zusatzliches von der Kantine lasse ich mir zusenden . Es geht alles sehr gut solange man gesund ist wird man krank dann bricht alles zusammen.

Hier in KHI lebe ich wie auf einem Robinson Crusoe Insel wo alles in Ruhe vor sich geht.Verlasst man diese Statte dann sitzt man in Wirtschafts um Korruptions Dreck. Trotzdemen habe ich es vorgenommen in den nächsten Tagen füer Höchstens eine Woche nach Whitefield zu fahren um zu sehen was alles gemacht worden ist oder gemacht werden konnte.Darüber mehr nach meiner rückkehr.

Damit schliesse ich für heute Dir alles gute wünschend
herzlichst Dein

M eine liebe Ejrengard !

Euere langes Schweigen macht einem stützig zumal Du stets über Dein Herz klagst und trotzdem umher reists und bewirtschaftest. Ich nehme aber an dass diesen Mangel an Schreiben nichts mit Krankheit zu tun hat sondern andere Interessen Euch fest elegt haben. Was es sein mag. Ich möchte eine Antwort auf diesen Brief umgehend haben wenn schon ein Brief unterwegs ist.

Über mich habe ich lang und breit an Paul geschrieben und geniesse die Tagen die der liebe Gott mir noch bescheert hat.

Wenn Du demnächst ein Fress packet schickst dann bitte keine Suppen oder Brüh würfel auch keine Salami Wurst sondern sondern nur dosenwurst Sulatnien Kakaomix Getränk , kleine Fischdosen oder soetwas, Käse soll nicht nir ablaufen fen. Keine Mandeln. Nun die Erfüllung meine Wünsche hängt von deiner Gesundheit

Ich wünsche Dir vom Herzen die beste Gesundheit, aber dafür sollst Du die unnutze Arbeit aufgeben

Herzlich-t Dein

Whitefield. 8.9.76

313

My dear Mr. Ganpulay,

Thank you very much for your kind letter of the 29th June and for your invitation to us to visit Ghataprabha. We are indeed grateful and we shall certainly take advantage of your gracious offer when the need arises. At present we are both keeping very well.

Last Sunday Mr. Kaujalgi visited Fairlands but it was so brief that I was unable to see him. He is coming again - I am told - on the 11th July. He told Yelsanna that he will be going to Ghataprabha shortly.

The wall of the hospital has been completed and I must say that it looks very nice. The buildings are ready for the opening though there are empty inside. Have you been informed regarding the inaugural date?

The rains have started but inadequate. Yelsanna has not started ploughing operations.

Mr. Rao is concerned about the land he has near Mr. Ghosh's place. His new poultry business is flourishing. My neighbour's house is nearing completion and is referred to by the whitefield people as the "Taj Mahal!" Mrs. Meyers has spent a lot of money on alterations & renovations

With our warm personal regards to you.

Yours sincerely,

Allwork.

अन्तर्देशीय पत्र कार्ड
INLAND LETTER CARD

3.15

Mr. N. Ganpuley
C/o The K.H.I. Hospitals,
P.O. Karnataka Health Institute,
Ghataprabha. (Dist. Belgaum).

पिन PIN 591 310

तीसरा मोड़ THIRD FOLD

इस पत्र के भीतर कुछ न रखिए NO ENCLOSURES ALLOWED

प्रेषक का नाम और पता :— SENDER'S NAME AND ADDRESS :—

Alice Watts.
6, Nam Road, Frazer Town,
Bangalore, Dist.
पिन PIN 560 005

खोलने के लिए यहाँ से काटिए TO OPEN CUT HERE →

N G anpuley

316

Shri Alec Walker
Whitefield

8th Sep

My dear Shri Walker,

Real friend is one who jumps in quietly from the window when all the rest socalled wellwishers haveleft by front door. That is how I havebeen thinking about you and let me live by internal conviction.

I could not be there for the function about whichcou have written but my being their inperson to add to the crowd was so very immaterial. I did not want the laurels. I am only satisfied that atleast this one thing- thing after my return from Germany with such an enthusiasm to help my people was succesful even after such a long time. This ends one chapter of my life which has been quite long and full of episodes which will all go with me.

Nowatleast for today I have decided to be there on or about 15th of this month when Shri Kaujalgi returns back from Bombay Now instead of writing to Yelsamma and get the same read and translated by the stupid boy Jayappa, I would very much like you to tell Yelsamma

1 She should clean the house and make it ready for stay
2 She should wash the storage tank for water above so that I should get clean water for my bath etc
3 She should keep two bottles of Boiled and cooled water for drinking and if the gas is not there then see that the kerosene tove is in order
4 She can wither bring following things for cooking or that can be done after I come better she brings the same now and keepsand cleans the tha tuings such as

1/2 Kilo Masur Dal
1/2 Kilo good rice
1/2 Kilo Sooji or Rawa
1/2 Kilo Oil
1/2 Kilo sugar
1/2 Kilo Jaugery
1/2 OKilo Onions
1/2 Potatoes

Letter 10th expect 15th

I shall bring vegetables with me.

I may spend there a few days only. More when we meet

With my best wishes and kind regards also to Mrs Walker. Also please give mzy regard s to Mr. Rao and tell me that I intend to be there

Sincerely your s

FILE NO 14
1947

1-3 pages
Page 1 - 22

Serial No... FIFTY-SEVEN

This Certificate which is valid in the British Zone of Occupation in GERMANY identifies the bearer, whose personal particulars are detailed below, as a British Indian subject who has been released from internment as a security suspect. He will NOT be further detained or interrogated on account of his activities during the War, without reference to the Intelligence Bureau, CCG (BE) who have authorised the issue of this Certificate.

PHOTOGRAPHS: Full face:

Side face:

Names (in full)..... Nehar Govind GAIPULEY

Date and Place of Birth..... 4.4.1895. Junnar, Nr. Poona, Bombay Province.

Nationality..... British Indian.

Height (in feet and inches)..... 5'3"

Colour of Eyes..... Brown Colour of Hair..... Greying.

Visible distinguishing marks... Small scar on left side of upper lip.

Occupation.....

Present address.....

.....

.....

Conditions of release..... To report once a month to 273 FSS at HANOVER.....

..... Not to travel more than five miles from HANOVER without.....

..... permission and to report any change of address within 24.....

..... hours.....

Date of Issue.. 4.5.46.....

ISSUING OFFICER

OFFICE STAMP:

7 C.C.U.
-9 MAY 1946
No. 57

.....
Officer Commanding,
Indian Security Unit

This certificate is valid for two years and should not be renewed without reference to Intelligence Bureau, C.C.G. (B.E.).

Angemeldet vom 20.5. an
Rebenstelle 20
Klingerplatz

17 York Road,
New Delhi.

15 March 1947

Dear Mr. Ganpuley,

Jawaharlal Nehru desires me to acknowledge your letter. He is going to be terribly busy till about the 15th of May. But if you are coming to Delhi about the 25th of this month for any other purpose, he would try to find a little time to see you. If your intention in coming to Delhi is solely to see Panditji, then I would suggest that you postpone it for a while. That will afford an opportunity for longer conversation.

With all good wishes,

Yours sincerely,

M O Mathai

M. O. Mathai
Secretary to Jawaharlal Nehru

Mr. N. G. Ganpuley,
c/o Messrs Kripag Ltd.,
3 Bastion Road,
Fort, Bombay.

G A N P U L E Y

C/O

6

3, Bastion Road, Fort

Bombay 10th May 47

Dear Pandit Jawaharlalji,

After my return from my North-indian tour I avail myself of the first opportunity of thanking you for having given to me a few minutes of your valuable time.

I am writing to Mr. Nambiar that inspite of difficulties every effort is being made to enable him to go to Switzerland, where he should rest for some time and take the necessar treatment. It will be however advisible, if he, after some timex , were to come to India to acquaint himself of the present Indian conditions first hand.

In the course of conversation, you turned dow my suggestion to appoint Mr. Nambiar as an Indian representative in Czechoslovakia or in any other european country, for various reasons, one amongst them being that we are considered collaborators. Although I quite agree with you on some of the points raised which could disqualify a man for such a responsible post, still I find the charge of collaboration rather hard and needs explanation. We were quite used it from the mouths of britishers who locked us up. As we could not expect anything else from them, it did not worry us then. But it hurts one and sets one thinking when one hears it in India and that too fromxx a responsible personality like yourself. This is how the britishers view it and if they are still to decide the question of foreign appointments, I do not think I will ever be able to convince them otherwise, nor will I care to make any effort for it. If however, the decision about such appointments rests with you, as it ought to, I would ver much like that this question be cleared up once for all.

We had never been collaborators, in as much as, we did not work for Germany or voluntarily sponsored their cause. The very fact that till the end of 1941, that is first two years of war, neither myself nor Mr. Nambiar had anything to do with the German Government, shows clearly that we did not play in the hands of Germans even at a time when Germans were successful everywhere. We pursued our own independent vocation and took no help of any kind from German Government. Mr. Nambiar, as a matter of fact, went to unoccupied French Zone with great difficulties and stayed at Fois South of France till he was specially brought to Berlin by Mr. Bose. All this time we pursued our own independent vocations and took no help of nay kind

help of any kind from the German Government.

Mr. Bose came to Germany sometimes in April 1941. He remained in disguise and did not commit himself till the time he got definite assurance from the German Government that he could work independently for Indian cause from that centre and that he will get the necessary help from the German Govt. to carry on his struggle on the lines which he thought advisible and correct. After having ~~these~~ fixed up these preliminary ~~xxx~~ arrangements he called me from Hamburg and Mr. Nambiar from Pois and put before us an independent national programme for Indias freedom and under given conditions, it was but natural that we accepted to work with him. In November 1941 the office of the Free India centre was just being fitted and young men brought together for work. After this ~~a~~under the leadership and guidance of Mr.Bose we worked not only to help the Indian struggle for freedom from outside, and also planned things which in the event of India becoming free, we could have contributed towards her political and economic advancement.

Our work when Mr. Bose was in Germany and afterwards was mainly confimed to two lines, namely,Radio Propaganda and giving of military training to Indians.

a) Radio Propaganda : From the very begining to the last day our Radio propaganda was conducted quite independently by our men. Germans only kept at our disposal technical men and necessary machinery and equipment to receive, record and transmit. The day to day writing of talks on current Indian topics and extracts of world news which was not otherwise available to India, was done by our Indians comrades and transmitted without being censored previously by German authorities. Unfortunately our records are destroyed or otherwise one could have proved that we never made propaganda for Germany and our talks always dealt with Indian problems.

b) The military training : The idea behind this was to train as many indian youths as possible, in the various branches of military education and thus form a nucleaous of the future Free India Army training corps. For this purpose the Germans kept at our disposal the necessary training staff and material although the could very badly spare same in war time. At no place had our men been put in action on the continent.

The policy laid down in the begining was very scrupeously followed to the last day and Mr. Bose guided it by direct contact with Mr. Nambiar,even when he was in the far East. Mr. Nambiar and myself are at any time prepared to prove the authenticity of the statement made and I think this should be proof enough

if not to credit us for our work, atleast to clean us of the wanton charge of collaboration made by foreigners and which word conveys with it a stigma.

You will quite see that placed as we were when the war broke out and throughout the war period, we could not have done anything better than helping the Indian cause in a manner we did. We were given this golden opportunity and it was but in the nature of things that we joined in this struggle for Indian freedom wholeheartedly, as was done by a few patriots, many of whom died in the exile. This struggle was fundamentally directed against british imperialism and it is therefore no wonder if the britishers choose to brand us as collaborators with a view to minimise, degrade and condemn our work in the eyes of others, but I hope that atleast yourself and the Interim Government, whom we thank for our release, do not hold the same opinion about us.

Dear Panditji, if I suggested Mr. Nambiar's name for a responsible post, it was because I know, that he is a capable man and that the appointments of this nature, in our present Government, are going to be purely on merits. I quite agree that before he takes up such a responsible work he should come to India and acquaint himself with the present conditions and confer with you personally. As far as I know he is prepared to do so after a short stay in Switzerland. As for myself, although I lost in Europe everything that I built up in the last 25 years, still I did not ask for any personal help. I have on the contrary kept at the disposal of my country my hard earned experience of Industry and trade in India and on the continent. I have therefore, only to request you that if there be no other recognition of our work, atleast we should not be brandmarked "Collaborators" and our offer to serve our country with our knowledge and experience pushed aside for that reason.

Hoping to be excused and with regards

I remain,
very sincerely yours,

To

The Deputy Superintendent of Police
Special Branch 1
New C.I.D Building
Bombay.

9

Dear Sir,

Re Repatriation chanrges

With reference to above charges I confirm hereby my conversation with Sub.Inspector Mehta in this connection.

Before I was repatriated from Europe together with others we were asked to fill a form to the effect that the charges incurred shall be paid by someone. We had no other alternative left but to sign these forms taking upon ourselves the responsibility of payment after our return to India.

I had built up a large export business on the Continent with a headoffice in Hamburg, Germany. Due to war I lost everything that I had collected in long years and after my arrival here I found myself without a penny.

I have lost all my old business connections here as well as on the continent and the old debtors in India have either disappeared or do not want to pay. This has put me in a very awkward position financially. At present I am without any definite work or even a definite place of my own to live. Under these circumstances, I do not think it will be possible for me to pay the amount against the repatriation cost until such times I begin to earn.

I would further like to draw the attention of the authorities that many of those who returned under this arrangements paid ₹ 52.-.- for their passage whereas I and the group that came with me had to pay ₹ 72.-.- for their passage from Liverpool to Bombay.

I have put before you my case as it is and shall be glad to hear your decision on the matter

Yours faithfully

N.Ganpuley
C/O S.K.Kabbur L
3, Bastion Road
Bombay.
14 May 47

N.Ganpuley

C/O

3, Bastion Road, fort 17th Nov 47

Government of India
Ministry of Commerce
New Delhi

Dear Sir,

Ref 22(99) ITC/47

In continuation of my letter dated 22 Octo., I would further like to know, what is the attitude of the Government regarding imports from and export to Germany.

The Import trade controller in Bombay could not give me any information regarding the license position for goods from Germany and hence I am approaching you for the clarification

With notification in the local paper issued from time to time the Government has authorized private traders to get in touch with German merchants, sign contracts or transact business. I have my own office in Germany since last 25 years and am therefore interested to know if there is any chance of getting import or export licenses for that country.

India had always a favourable trade balance with Germany and even today there is every indication of Germany proving to be the best buyer of our raw materials against which we can import from there our requirements.

At present my firm is offering to purchase from India raw or manufactured Asbestos against which they are prepared to supply from Germany Caustic Soda which is so very badly needed by our Industry. Very many other articles of technical interest are also offered by german manufacturers through my office. These articl articles are also needed for our industry and hence I would like to know if articles of German origin could be imported by private firms and licenses granted for such imports.

Kindly therefore let me know who can give me the correct information in this connection.

Yours faithfully

GANPULEY

C/O

3, Bastion Road, Fort

14 August 47

The Secretary
External Affairs, Department,
New Delhi

Dear Sir,

As I was one of the responsible workers of the Free India Centre in Germany, I was approached by some of the I.N.A. men of Germany, who have really sacrificed and are still very courageously putting up with their lot, to try and put a stop to scandalous exploitation by some of the members of Netaji's organisation, who have come here and who still happen to be on the Continent. To substantiate their statement they have handed over to me a cutting from "Times of India" dated 9th June which runs as follows :

"INDIANS IN GERMANY"
London. June 8 : Mr. Girija Mukherji former Vichy Ambassador of Subhas Bose's Azad Hind Government now in Paris, disclosed today that he has asked the External Affairs Department of the Government of India for proper passport facilities for himself and other members of the Azad Hind Government. Mr.Mukherji is at present engaged in establishing closer contact between India and European countries. A.P.I.

It really pains me to read this deliberate lie. I can do nothing in this matter but to approach the authorities of the External Affairs Department with a request to deal with this matter properly. For your information I can only state, that this gentleman was trying to be a journalist before war and was from the begining of 1942 till April 1945 one of the writers and speakers on Azad Hind Radio. He was never given any responsible work by Subhash Chandra Bose at any time.

I am further informed that a few more of our countrymen who happened to be on the continent and have worked in Free India Centre, are making frantic efforts for jobs in foreign diplomatic Missions, often making false representation about their work. You are better judges and can decide as you please, but in the interest of India I would request the authorities in charge of the external affairs to kindly get in touch with Mr. A.C.N.Nambiar, who is now in Zurich, Limmatquai 80, who is in a position to give you all the information about those men who were on the Continent and later in Free India Centre. Mr. Nambiar was the head of the Free India Centre and happened to know many of these men who were in Germany, Zechoslovakia, Switzerland and France.

Thanking you,

Yours faithfully

xxxxxxx

20th August 47

To,
The Secretary
Department of Industries
New Delhi

Dear Sir,

It is known to every thinking and considerate educated man and woman that free India will have to face many a tough problems and greater are the responsibilities that each one of them will have to shoulder. Cabinet ministers of Free India Government have today the heaviest task before them having taken over the legacy of an insolvent disrupted, underdeveloped state at a time when the whole world is in the state of disintegration, groaning under chaotic economic disaster. The once mighty Britain, with whose economy India was bound hand and foot is on its knees. The world trade is completely dislocated. Trade with America the only country that can offer practically everything in the line of consumer's goods and industry cannot continue longer without the implications of mortgaging our national economy to American capital, as american purchases of indian products is negligible. India today stands divided and crippled. Under these circumstances, the task of helping India to her feet, make her assert herself and then to enable her to run the race of modern scientific world is surely not an easy task.

Those in power today have so many confronting problems to solve. Problems which have developped as a result of 150 years of foreign rule. Problems which were created by foreigners to maintain their rule. Problems created by the division of our country in large and smaller political and social sections. Then there are problems which have developped as a result of unnational and irrational way of thinking. One who has to build the edifice of future independent India has got a doubly task before him and that is to demolish a good deal or where necessary all, in the face of controversy, and then to build after a definite method of and planning.

Taking into consideration this anomalous state of things, it ought to be the duty of every thinking Indian, either to watch the developments if he cannot lend a helping hand, or to offer his services to the state with a view to do his bit in the uphill task of construction.

I am in the industry and trade for the last 30 years, having spent 25 years on the Continent and India. I followed closely since the first world war the industrial and economic development of India and took active interest in the national Planing scheme of 1938/39 I happened to be in Germany when the second war broke out, where I utilised the first two years in studying the question of Indian industrial planing after war and continued this work under the able guidance of Subhash Chandra Bose during his stay in Germany and afterwards.

On my return to India after 8 years, I saw India industrialy developped but it is a war time hectic growth bereft of any planing. The industrial development only betrays a non-challant and self -- complaisant attitude of a group of men who expect the Government to accept their unplanned industrialisation as a great national achieve-

ment and desire that the future constructional Programm of the Government should be atleast in conformity with their views, if the Government would not like to leave it entirely to their care.

Many of our industries have been conducted purely from the financiers profiteering point of view, without any national consideration and very little attempt is made to bring the industry to the desired technical perfection. The result is that our industry does not stand the test of foreign competition and constantly demands protection at the cost and to the annoyance of the consumers who have to pay the heavy price for the technical in-- effeciency of the capitalist

Apart from the Central Directive, which will have to decide the extent of industrialisation, preference to industries, regional distribution of industries and various other aspects pertaining to industrialisation of the country, prominent place will have to be given to the Experts of which our industry is in urgent need. We cannot afford to wait till our men are trained to take independent charge of scientific research, desigining and manufacturing of machinery or starting a modern scale Industry.

Our condition today could be well compared with Russia when she first started her Industrialisation programm. Russia imported only first class machinery and best Experts. All the experts and men who are today managing her vast Industry are trained in the process of development at home. Sending out of raw youths for training abroad is good when country has time and money to waste, but when we have an immediate programm on hand which has to be carried out in a prescribed period, this procedure will be wrong.

The import of machinery only will not serve the purpose. We will require to import both machinery and men, and as by machinery so also by men a right choice is essential. It is without doubt that Germany was greatly advanced in Technique and due to the complete destruction of her industry many experts of repute are lying idle, more so as they cannot wander out. Technical experts of other nationalities are already engaged in their respective countries. Russia, England, America and many other countries have already taken advantage of this and have either removed or engaged german experts. If these ~~the~~ industrialy progressed countries found it necessary to get the German experts, how very essential it is for us, whose industry is still in infancy. When I was in Germany, planing for our country's economy, I met many a German experts willing to participate in India's reconstruction work. Although I have lost sight of them, still I know a good few who would gladly come here.

I am enclosing herewith life sketch of one, who is welknown to me. I have offered him a job here which he has accepted and is willing to come. Here is a man of vast knowledge and experience who could be of great service to India. Now, I would like to know if the Government approves of such ideas and if so what is the procedure to be adopted to get this man over to India.

I shall be much obliged to hear from you in this connection Thanking you in anticipation, I remain, Yours faithfully,

GANPULEY

C/O

14

XXX/XXXXXXXXXXXX/X
XXXXXXX/XXXXXXXXX X

XXXX/XX
3, Bastion Road, fort Bombay
14.1.46

The Secretary
Commerce Department
New Delhi

Dear Sir,

When I came back to India, after my forced stay on the Continent for the last 8 years, and wanted to revive my old business I found the doors of export and import trade closed for me. Although I am in trade for the last 30 years, having built a flourishing ex and import trade with central Europe till 1939, I was not granted a single export of import license, only because I could not show any records of business transacted in the period between 1940-1946, being held up in Germany, where I had gone a few months before the war broke out.

Not only did I loose, a flourishing trade but all my assets and investments, for which I am getting no compensation. I would surely not care for this loss, but the partiality in distribution of licenses, in my own country where I want to build up my existence makes me unhappy. While I was getting no license, I have seen people without the least knowledge of Import and export trade getting such licenses, which are then offered in the market to the highest bidder. To substantiate my statement I enclose herewith, only a few cuttings from "Times of India" from which you will very clearly see how people sit on the licenses, whereas those like me with trade connections and experience are given cold shoulders.

I went from officer to officer, but always printed regulations were thrust in my hands, it which I could not be in anywhere. Having got tired of the red tape, I decided as a last resort to approach you for counsel.

If I am permitted to state, I was the only successful Indian businessman in Germany for the last 25 years continuously, with first class continental and indiand connections. I know the continental and indian trade in its various aspects. At present the continental trade is destroyed, but it will surely revive one day, when in my opinion, India will have the right type of business partners, who will not only be the suppliers of our requirements in machineryx and material, but also the purchasers of our raw or half-finished products, which is the essence of e port and import trade, (Foreign trade). India cannot be always buying from countries like America without equivalent exports and after all what can America buy from us, whereas there are so many other countries which shall purchase and readily offer against it things that our industry or trade needs.

Surely the Indian national Government will be interested in trade treaties with all the small and big nations of the world always trying to secure for our country a favourable trade balance. Accordingly Quotas for various materials shall be fixed to and from those countries and the licenses alloted to bonfide parties only. Due to 8 years absence from the country and complete destruction of German and continental trade, whereby my office in Berlin

15

since 1922 is completely destroyed and the one in Hamburg cannot function as yet, my bonafidy is questioned by the local officials

Since my arrival from German in April 1947, through the intervention of the interim Government, I am trying to pick up the lost thread of my export and import business but as stated above find the doors closed against me. Already since my arrival in India, in a comparatively short period, my foreign connections approached me with certain business propositions which are in the interest of Indian commerce and national trade balance, but I could do nothing because of the difficulties in obtaining quotas or licenses which I do not get legally and which I do not want buy in the black market.

I have following business propositions which even now hold good :

Export :- 20 Tons of Glycerine B.P. to Sweden
500 Tons of Jute Bags and Hessian cloth to Turkey
10.000 Gallons of Ground nut Oil to New Zealand
Linseed and Castor oil to Finland and Sweden.

Import 50 Tons of Formaldehyde required by textile industry
20 Tons of Sod. Hydrosulphite required by Textile "
20 Tons of Hypo required by Film Industry
and other chemicals. to be

You will see herefrom that there are no luxury articles/imported or nothing imported that we need.

Now this is only a start after my long absence from the field. I know I can do a lot more, always bearing in mind the higher values that guide the national trade. I would like to know what steps I should take in the matter to get in my business and with my experience of the international trade be of some service to the country.

In this connection I would also like to know if the Government will support propositions favourably when a party in India undertakes to export to a country such commodities which India wants to export and imports against it goods allowed to be imported in the country to the extent of 75% of the exported value leaving the Indian treasury a clear exchange margin of 25%. This may not be a general rule but whether such propositions could be considered favourably by the Government, or the Export Import are treated strictly separate.

I shall be highly obliged to receive your suggestions regarding export and import licenses and how the same shall be controlled in future. Thanking you in anticipation,

Yours faithfully,

16

26th Aug.47

My dear Ranga,

Thank you for your kind communication acknowledging my greetings and enclosures.

I am not apprehensive of the abilities of those who are at the helm of the state nor am I for a destructive criticism of any kind. Isee the difficulties, the great task ahead, the disastrous state of affairs brought about by the division. We have chosen a smaller evil only to give place to a greater.

The last two letter which I sent to you were only meant to be directed to their correct addresses. As I do not know the right man in the right department, it is very likely that letters keep on wandering somewhere and end ultimately in a waste paper basket or a shelf. If a letter reaches the proper man one can hope to get a reply. As you are there, I thought of sending them through you hoping that they will reach the right man. I have not sent any copies to anyone and request you to kindly ask our great friend Mr. Ramamurthy to do the needful. In the letter to the Commerce Department, I find I have not enclosed the cuttings mentioned in my letter said letter which I am enclosing herewith to be attached to that letter if you have not already forwarded same.

Today I am enclosing one more such letter for the Industries Department. You will see from the letter what I am driving at and kindly pass on the letter to the man and department concerned.

Shall be glad to meet you here again on your way to Hubli. Perhaps I may accompany you for a day or two.

Please remember me with kind regards to Mr.Ramamurt and Mr. Srinivasrao

Jai Hind

n

xxxxxxxxxxxxxxxx
xxxxxxxxxxxx x

xxxxxxxx
3, Bastionx Road, Fort

9th Sept 47

To
The Chief Controller of Imports
Department of Commerce
New Delhi

Dear Sir,

We are enclosing herewith our application for an Import License for various printing machines required by our clients.

These machines are particularly required by two important printers and publishers in south India who are badly in need of the same. With great difficulty we have been able to locate the dealers in America who are in a position to deliver the machines at a short notice and we shall therefore deem it a great favour if we could get the necessary License at an early date.

Thanking you in anticipation,

Yours faithfully,

1 encl.

Bastion Road, Fort. 23rd October 47

The Secretary
Ministry of Commerce
New Delhi

Dear Sir,

I wrote a letter to the Department of Commerce, Govt.of India on the 14th August 1947, as per copy enclosed herewith. This letter was handed over personally to the departmental Secretary, but I remained without any reply to this date. Between 15th of August and this date many a changes have taken place and hence I write this second letter with a hope to receive a favourable reply from you.

Although I did not receive any reply, I kept myself in touch with my foreign Constituents in Europe and America, from whom I received several good business proposals to which I could not do any justice, as I could not get the necessary export or import license.

One of the proposals which I recently received through my London friends was that a Brazilian Shipper who holds very large stocks of rice wanted to exchange same against Indian Jute, and I was asked to negotiate this business. At the suggestion of the provincial Civil supplies officer, I asked my London friends to get price, samples and all other details about this deal and wrote in the meantime to the Central Government. While I was waiting for the further details from London, I received a letter from the Central Government to the effect that the surplus Brazilian Rice business will be negotiated by Indian Government with Brazilian Government direct.

I have also on hand several offers from America for various products, which are allowed to be imported, but still I can do nothing in the matter because of the License.

Although what I am stating now is not in your line still I would like to mention it . As I am well informed of the industrial development of our country and am fully aware of the fact that the industry suffers greatly for want of experts, practically in every branch of industry, I made several personal approaches to Industry and Government to get out to India good German experts as other countries have done. No one having shown any understanding for this, I decided to get one expert on my own I found a job for him in a private enterprise and applied to the Central Government for the necessary permit. In reply I heard from the Department of Industry and Supply that the Government is now contemplating to get a few German experts, whom they will then lend to private Industry for a year or more, and whether I agree to this proposal. As it is my desire that Indian industry should be put on sounding footing immediately, I accepted the proposal of the Government.

I hope however, that the Government does not entrust this very important work to the care of Indian Military Mission

19

in Berlin, or even to an official in the High Commissioners office in London, but deputes someone who knows the needs of our Industry on one side and knows also the German industry, German conditions and German mentality thoroughly. I am even prepared to offer my services for this particular work.

I refer you once again to the last para of my previous letter, a copy of which I am enclosing herewith for your ready reference, in which I have raised the question, as to whether business propositions on basis of exchange of goods from any one country to India will have top priority, as such a transaction does not demand Dollar or Sterling exchange but on the contrary leaves to the Government a favourable margin of atleast 25%. What I mean to say is that if I were to arrange with my constituents in Sweden that they purchase from me Ground nut, Ground nut Oil or Linseed or any other commodity, which is allowed to be exported, worth 100 and I import against it News Printing paper orx any other article which is allowed to be imported worth only 75, will such a business get priority and whether I could get necessary quota for that.

I hope that the new system of granting licenses would ease the situation and solve the problems of new Comers like myself.

Hoping to be excused and awaiting to hear from you at an early date,

I remain,
Dear Sir,
Yours faithfully

Encl. Copy of last letter

GRAM ONLY

C/O 20

3, Bastion Road, Fort 27th October 47

To,
MINISTRY OF INDUSTRY & SUPPLY
GOVERNMENT OF INDIA
Jaiselmer House
New Delhi

Subject : Recruitment of German Technicians

Ref No. I/3- 40(128) / 47

Sir,

In reply to my letter dated 26th August regarding German Technician Kurt Hofmann, I received your letter dated 1st October informing me that the Government is contemplating to recruit a few German Technicians, whose services would then be lent to private industry on agreement.

With my letter dated 6th October, I have consented to your including Mr. Kurt Hofmann in this scheme and have also suggested that I can get more of that type in different branches of Industry, who are politically unobjectionable but experts in their own line of work. I may be allowed to name a few here for your information :

Dr. Ardelt. Patentee and supplier of Iron pipe foundry to Mysore Government. Manufacturers of Overhead cranes, Bevel Gears etc.

Dr. Ing. R.Diebold for 10 years chief research engineer in Siemens works Berlin for High Frequency. Before that Research Engineer for Short wave Diat ermy and Xray.

Ing. Hofmann. Chief Engineer with Siemens August Bolig, Berlin Machinery for Raw Silk manufacture and paper and cloth coating industries.

I know many more, but have lost touch with them since 1945.

It may be that only a chosen few Germans will be allowed to enter our country or serve our Industry, but I think on the whole our Government will be more liberal in the recruitment of Foreign Technicians and Experts. Even a thousand foreign Experts and Consultants will not be sufficient for jobs of National Magnitude if the Government were to think of a five year all round development plan both in Civil and Military Sectors. Everything has to be started simultaneously each one being equally important and interdependent.

Leaving aside those important industries which we have not started as yet, if we think of the development of any Industry in the country either in recent years or fifty years back, we shall invariably find that each one of this industry is in need of technical experts and trained hands. Although many of these Industries are equipped with uptodate modern machinery, still not being in the hands of adepts, even those modern machines and equipment fail to give expected results.

The very principle of "Chaltā hai" which has always guided the mentality of the Employer and the Employee, has kept us away from any attempt to produce a perfect article, has made us careless about the effeciency of the man or the machine and consequently became detrimental to the growth of Expert-knowledge of which we are today so badly in need.

Even when we think of industrial production in purely civil sector, there will be hardly any industry in India which has so far given us proofs of effeciency and perfection. Not eventhe Textile, the oldest industry of the country. Today the Government has the stpendous task of planing for both Military and Civil Sector simeltaneously. We shall have before us hundreds of new and old interdependent Industries, which only when properly coordinated will make the industrial economy of the country effecient and self-sufficient. But to do all this we shall need an army of trained men and experts. We cannot conjure them in our land. It will pay us to get thousands of experts in every branch of industry from foreign countries, even on short terms, than to send thousands of young men out.

I hope that this work will be taken in hand by the Government very soon. I have had a talk with many a small and large Industrialists, all of whom expressed an earnest desire to get German or other foreign experts, who could help them to improve their product and step up the production as desired by the Government. This will not only help them to satisfy the growing needs of the country but also enable them to offer the surplus to export trade. So far the choice of men in Germany is concerned it will be better if the Government deputes such men who know the needs of our country well and has a thorough knowledge of the Germany, the people, and the industry and above all who have the topmost national interest.

As already stated in my letter dated 26th August, I am well aquainted with the needs of our Industry and also know from my 25 years of personal experience the whole of German and a good deal of Continental Industries. I was very closely connected with German and Continental Industry having represented many important works for a number of years. Each time I came to India I am brought with me fresh suggestions of industrialisation and have been responsible for many a industrial plants in India, as I was the buying representative on the Continent for more than a dozen welknown Industrialists of our country.

I am placing these facts before you, so that I may be allowed to give the benefit of my experience to the industrial development of our country if needed. I am always told that our Government is need of men with experience and hence I have approached you. If desired I can come to Delhi for a personal talk on this subject.

Hoping to hear from you at an early date,

I remain,
Sir,
Yours faithfully,

22

The very principle of "Chalta hai" which has always guided the mentality of the Employer and the Employee, has kept us away from any attempt to produce a perfect article, has made us careless about the effeciency of the man or the machine and consequently became detrimental to the growth of Expert-knowledge of which we are today so badly in need.

Even when we think of industrial production in purely civil sector, there will be hardly any industry in India which has so far given us proofs of effeciency and perfection. Not eventhe Textile, the oldest industry of the country. Today the Government has the stpendous task of planing for both Military and Civil Sector simeltaneously. We shall have before us hundreds of new and old interdependent Industries, which only when properly coordinated will make the industrial economy of the country effecient and self-sufficient. But to do all this we shall need an army of trained men and experts. We cannot conjure them in our land. It will pay us to get thousands of experts in every branch of industry from foreign countries, even on short terms, than to send thousands of young men out.

I hope that this work will be taken in hand by the Government very soon. I have had a talk with many a small and large Industrialists, all of whom expressed an earnest desire to get German or other foreign experts, who could help them to improve their product and step up the production as desired by the Government. This will not only help them to satisfy the growing needs of the country but also enable them to offer the surplus to export trade. So far the choice of men in Germany is concerned it will be better if the Government deputes such men who know the needs of our country well and has a thorough knowledge of Germany, the people, and the industry and above all who have the topmost national interest.

As already stated in my letter dated 26th August, I am well aquainted with the needs of our Industry and also know from my 25 years of personal experience the whole of German and a good deal of Continental Industries. I was very closely connected with German and Continental Industry having represented many important works for a number of years. Each time I came to India I brought with me fresh suggestions of industrialisation and have been responsible for many a industrial plants in India, as I was the buying representative on the Continent for more than a dozen welknown Industrialists of our country.

I am placing these facts before you, so that I may be allowed to give the benefit of my experience to the industrial development of our country if needed. I am always told that our Government is need of men with experience and hence I have approached you. If desired I can come to Delhi for a personal talk on this subject.

Hoping to hear from you at an early date,

I remain,
Sir,
Yours faithfully,

No. D.3124-EUR/47. 23

MINISTRY GOVERNMENT OF INDIA.

~~DEPARTMENT~~ OF EXTERNAL AFFAIRS AND COMMONWEALTH RELATIONS.

New Delhi, (3), the 7th November, *1947.*

FROM

THE UNDER SECRETARY TO THE GOVERNMENT OF INDIA,
~~MINISTRY~~ OF EXTERNAL AFFAIRS AND COMMONWEALTH RELATIONS.
Ministry

TO

Mr. N.Ganpuley, c/o Kripag Limited, 3,Bastion Road, Fort, Bombay.

Subject:—

Sir,

I am directed to acknowledge receipt of your letter dated the 14th August 1947.

I have the honour to

Sir,

Your most obedient servant,

Under Secretary to the Government of India.

Uy

FILE NO 15

1954 - 1969

PAGE - 1 TO 58

[illegible]

Handicraft Exhibition cum wholesale selling or distributing Centre at Hamburg.

(Ten points)

GANPULEY (Nov. 1954)

Expecting the visit of Mr. Manikkar the Deputy Secretary Ministry of Commerce, Exhibition Section, New Delhi which may give me an opportunity of discussing with him some very important aspect pertaining to proposed Permanent Exhibition of Indian Handicrafts in Hamburg on the lines of those opened in New York and very recently in Geneve. I would like to put down here some of my views on this subject. - I do not know exactly the conditions laid down by Government and the principle on which the party or parties which are to be responsible for the maintainance, sales organisation etc. have agreed to work in these centres.

In our preliminary talks with Mr. Manikkar last year, we have arrived at certain conclusions as a result of which a tentative agreement was drawn by Mr. Manikkar which was then accepted and confirmed by Mr. Bertram responsible for the selling organisation in Germany. This agreement formed the basis for Mr. Manikkar to discuss this question with authorities at New Delhi, to get their sanction.

The Exhibition at Hamburg will be perhaps like other centres a representative Show Room cum selling Centre (Wholesale) for Germany and for Skandinavian countries and also Holland, for Indian Handicrafts, which the Indian Government wants to sponsor with a view to help the small Artisans of India and give them incentive to produce more and better for foreign markets, taking away from their shoulders the responsibility of marketing their ware, which has so far been the serious draw back for the all round development of this line of Industry.

India has to be and has been a potential market for these but that has only provided these artisans enough to exist or vegetate because of very low buying power of Indian Middle class and masses. That is why some of these handicrafts have become extinct and others exist but show very little improvement. The Government objective in supporting them in this manner is very laudable and will surely help to improve the lot of many who are today dependent on this type of work for their livelihood and are leading a hand to mouth life inspite of their skill and hard work.

For the success of such an undertaking following factors should be taken into consideration by the promoters:

1. Choice of Place,
2. Choice of working partners,
3. Choice of goods,
4. New markets and their demands,
5. New Outlook,
6. Suggestions to improve the quality and standard of the material suiting the markets,
7. The implementation of these suggestions into action by Home Government.

The Indian Government has made a beginning in this direction by selecting New York and Geneve as the first two centres for this type of work which have already started functioning. The third centre which is still under consideration is Hamburg. In my opinion the selection of Hamburg on the European Continent for this purpose is, next to New York, the most suited for from different point of view.

(1) The choice of place: Hamburg as the first and the most important port of Germany, or even of the Continent, is one of the flourishing cities of the Republic. With about 1½ million of its relatively well to do population and with a still larger number of floating population Hamburg itself offers very good prospects for selling Indian products.
Being the most important continental port for more than half a century, it has all the facilities for importing, ware housing, reshipping or in short distributing the material to other centres in Germany even without its having to pass the customs barrier. One can send the goods from the free port of Hamburg to any large city in Germany without its having to pass through customs at Hamburg. The client at any other centre in Germany can pay the customs and take delivery of the goods at his own home town.
From Hamburg there is an easy approach to the Scandinavian countries Denmark, Norway, Sweden, Finnland. The Material ware housed at Hamburg free port can be easily sent to customers in these countries after the client has seen and selected the goods at the show rooms in Hamburg.

The Business community at Hamburg is better informed about Import and Export Trade and as such are better organised to handle the foreign trade.

(2) The Choice of working Partner: The contrahent or the party to organise the actual trade in the country and in the neighbouring countries should be one with good financial standing, with keen interest and understanding for this particular type of business, and should have a wider outlook based on idealistic interest for the Indian Art, Indian economic development, than only money making. It should think in terms of Indian Progress while selling its products.

In Messrs. Otto Bertram & Co. which has been selected for this purpose, we have a firm with first class financial standing, with decades of business experience, with a country like organisation of its own. Mr. Bertram, the Proprietor of this concern, is a man known to be of highest integrity, morality and character. A man respected in Government and Business circles of the City which has made him the honoured representative of about 35 different business organisations. Inspite of his multifarious business activities in which he puts daily not less then 16 hours of intensive work, he is not without idealistic approach to things of the nature we want to put in his hands. His present organisation and his methods of conducting same should be sufficient proof of his ability to organise and develop successfully the Indian Handicrafts section.

(3) The Choice of goods: No doubt the Exhibition has to be a

representative one, including all kinds of products of Handicraft that India produces, beginning from the crude articles manufactured by Adivasies to the more finer and better finished products of Kashmere, Benares or Bangalore. These could be divided into three distinctive groups:

a) There is a great variety of articles which has a curiosity or educative value and as such would move only in very limited numbers. Such articles sometimes fetch quite fancy prices, but even then do not contribute substantially towards the costly upkeep of the organisation set up for that purpose.

b) There are others whose sales are limited to special occassions and festivities like Easter or Xmas and are in good demand periodically after which they move very moderately and do contribute to some extent for the upkeep.

c) The third item that is to a very great extent responsible for making the whole scheme successful are the articles of utility in which omen, Dressware, ornaments and the like play a very important roll. After this come the articles of house furnishing and decoration such as curtains, bed or sofa cover, table cloths etc.

Therefore while sending the articles for stock purposes one should be careful in fixing up a proper ratio so that the smooth flow of the business could be guaranteed without uselessly blocking the Capital in articles which do not move in such a way as to ensure proper rotation. I should say that the ratio of the articles as divided in three catagories stated above should be 1:2:7.

In view of the importance of these salient factors in the success of the planned organisation, the Government will be well advised to consult those who know the continental markets, their taste, their capacity and their selling possibilities of any particular article, even before the first stocks are sent out.

It should be particularly noted that the taste of the people varies greatly from country to country. This fact must be taken into account before sending out larger consignments. This will save all from later disappointment, from unnecessary headache about the disposal of such lots and dissatisfaction arising out of it, leading to unfriendly correspondence between the parties concerned.

American taste, for example, is quite different from that of Continental Europe. Even English taste is different but it does not differ so much as does the American.

American Army personnel in those war days and after, the American tourists and now even American market which is at present buying quite a substantial quantity of our handicraft products have greatly influenced the outlook of our manufacturers and traders as regards quality and price of some of our handicraft products. Many of our businessmen who have not gone deeper in the study of European markets believe and according-

ly have made the poor artisan believe that American taste and price could also be taken as standard for Europe. But this outlook and way of handling continental trade will meet with serious difficulties against which we should be armed from the very beginning.

(4) New Markets and their demands: In the previous paragraphs we have dealt with the important point that every market will have its own specialities to which particular attention will have to be paid. The organisers in Norburg have taken upon themselves to attend to the Scandinavian markets which they will work with their representatives in those countries.

The Scandinavian countries and Holland have always been prosperous little countries, with quite a high living standard and highly developped house and home culture. Properly organised these countries could be substantial buyers of our products provided there are no restrictions, respectively, the reciprocal trade treaties recommend such imports.

(5) New Outlooks: With the new markets added to the list of buyers, India will also have to care to adapt herself a little to their tastes. It does not mean manufacturing articles of European design. We have to be very particular in maintaining Indian designs and developping those on our cultural lines and bringing these in shape of articles which could be easily adopted by those countries in decorating their houses or their persons with a decent extravagance. We should never try to put an article in the market that will look like European. It must have an Indian or oriental look.

We has only to be very particular about the finish of these handicrafts. Handicrafts does not mean rough hewn chopsticks, formless unfinished things, with threads hanging about in pieces of embroidery, delicate pieces of wood or ivory carvings, mercilessly and carelessly joined together with rusty wire nails, hand printed or even other woven material with spot of colour or dirt in the piece and so on.

Very particular scrutiny of such defects is essential before the material is packed for export. We should not forget that in all these European countries Handicraft is appreciated because there is a good deal of Hand work done here too. But because of higher standard, wages and the like, those articles become very costly and there is no novelty of colour, design, form and the like which all people prefer, if for nothing else but for a change.

Handicraft as an article with individual touch, as an article of Art and fine workmanship with a definite Indian touch about it has a greater value and appreciation in European countries where local handicraft had to make way to machine made, where time is measured by money. One has to be very careful in selection as well as marketing of these articles. Good Handicrafts form a category of its own and one should not mix it with cheaper and mass articles for which large departmental stores cater. One must draw a very sharp line

between handicrafts as pieces of fine work-manship, art, it need not be and should not be a machine finish to look at. People value it the more because it is the handwork. It will both satisfy the seller and the buyer if we in India maintain standard of the handwork and if the same is not thrown in the market as inferior cheap stuff. So long it is a piece of art it has its value but the moment it becomes a cheap mass or Bazar article the charm is gone.

Let our artists also see the handwork and art of other countries. For example China and Japan also do a lot of handwork. One must really see at these and try to finish our material carefully as the others do. We must give the handworkers better type of raw material so that their energy and work will not be wasted. For example do not allow them to take a cheap cloth and do on that beautiful embroidery. Let them not do the good embroidery with threads badly dyed with raw thread. Let them see that the stiches behind are not so many loose threads hanging and so on.

There are many minor things of this kind on which a thorough discussion is necessary, with those responsible for the selection and despatch of the goods, and with those responsible for the manufacture of the material for these markets.

If all those suggestions made by sales organisations in various foreign countries are carefully noted and attended to, one can guarantee large turnover and greater appreciation for our goods in foreign countries.

Either, after this handicraft-show has run successfully or, even simultaneously, one can open a section in the show room for important Indian raw materials and other products which India offers to sell to these countries under trade agreement.

India is having at present a passive trade balance with Switzerland, Germany and many other countries, so far Indian economy is concerned only the sale of Handicrafts will not help us to get over this state of things. Attempts must be made to develop the trade in those articles which we want to export and which would improve our trade balance with these countries.

This could be done by exhibiting these articles side by side with Handicraft in a special section and as we would try to create demand for handicrafts so also attempts should be made to create demand for these articles too.

More business will be possible when such Indian products as are in demand in these market are made available to consumers at a short notice. This is possible if stocks of such articles could be maintained in the freeport of Hamburg by firms interested in selling. Ready stocks often fetch better price provided the article is not of a speculative nature.

Short account of
work done in Connect
with Indian Permanent
Exhibition Cum Selling
Centre from 1954 onward
With a note on the 1st
Trade delegation 1957

7

The Work
in
Connection
with
Exhibition
from
Leeds Centre
in
March Term
Courses Free
with Ticket to

8

Munich 27
Lamontstr 25
27th May 55

Mr. Jang Bir Singh
Development Commissioner
Small scale Industries
New Delhi

Dear Mr. Singh,

I am thankful to Mr. Dobbs for having brought you to Stuttgart and given me an opportunity to make your personal aquaintance. As you have very limited time at your dieposal with a substantial travelling programme you could not spend more time in Stuttgart.

I could aquaint you with me and my ideas very superficially in the ~~intervals~~ the free time I could find at short intervals between other talks, Lunch and other meetings. This gave you but a very distorted picture of things. Being very well aquainted with the subject which you are handling at present, I thought of sitting down with you for some time, to discuss with you and to chalk out some programme for my cooperation, if the same was wanted.

I do not want to give my knowledge and experience inthe line any importance. I do not want to force my services upon you. Our Ambassador in Bonn thought that I could be a useful man in Europe for your wor Mr.Dobbs seems to have confirmed it and that is why we were together.

The short time we were together and the little conversation that you had with me was not enough to form any opinion about me. I wished we had more time to talk of things in details. Being fully prepared with lot of ~~trade~~ information and schemes, I wanted to begin work on definite lines, taking one thing after the other so that there is no waste oftime and energy. For example I started collecting information for equipping Carpentars and Smithy schools as I read in your programme and heard from Mr Dobbs. But in Stuttgart I found that you were not very keen about it. We shall surely go over to the manufacture of Carpenters tools required by those carpenters who will be trained but to start with you will have to equip the schools with imported implements as shown inthe catalogue.

I can collect complete information and estimates for many of the industries mentioned in the statement of the Commerce Minister and can even train our young men who are already in Germany for these specific industries, but for all that I must have your clear opinion and your views as to how you would like me to proceed.

If you think you can get it done better from other sources I will be thelast man to try to get in. I can convince you that I know something of the line and leave it to your decision to allow me to cooperate or to cast me out. My approach to these things is an idealistic one so far my personal work is concerned for which you have not to remunerate me in any way, but for such expenses which I will have to incur moving about for this particular purpose.

Letters do not carry all that what one can do by personal talks but as there is no chance of our meeting again I am writing this letter as a short introduction.

I will surely meet you when I cometo India next.

Thanking you and with kind regards

Sincerely yours

Telegrams 'SmalBoard' 9

D.O.No: DC(SI)/43(55)

Ministry of Commerce & Industry
Office of the
Development Commissioner
Small Scale Industries
Shahjahan Road,

New Delhi, the 1st July, 1955

Dear Mr. Ganpuley,

Please refer to your D.O. letter dated 27th June, 1955. Your letter of the 27th May was directed by our Indian Embassy in Bonn and I received it in Sweden. During our recent trip in Europe, Mr. Dobbs and I have managed to recruit six good technicians and, for the time being, this is about the number that we want. Regarding the fifth paragraph of your letter dated 27th June, 1955, I shall be glad if you will discuss it further with me when you come to India in October, 1955.

With best wishes,

Yours sincerely,

Jang Bir Singh

(Jang Bir Singh)

Mr. N. G. Ganpuley,
Munich 27,
Lamontstr,
West Germany

Johan Heinz Voll, architect & engineer
went to the ministry and Reichsamt
for Arbeit. Here the Head of the
Reichsstelle for Förderung des Gewerbes
Handels im Reichswirtschaftsministerium
[illegible] proposed however the name of
Hellwig was in this drawing Leitung
Gen. Hauptmann Specialist in Handel
Technical Handelsattaché & the Chin
visited up by Hellwig & Voll
was important they made Test
in Hamburg in Frankfurt - Cologne
on Test would join the Kitchen
Installation.

More About Handicraft
and a Showroom of
Hamburg with Stocks
in Free Port work.
2 addresses.

i. A. Weigehel
BUNDESMINISTER FÜR WIRTSCHAFT

Gesch.-Nr. V C 1 - 65 979/55 -

BONN 11, den 12. August 1955
Fernruf 3 01 61
Fernschreiber 0B9 747/49
Telegrammadresse: Bundeswirtschaftsminister

Herrn
N. G. Ganguley
München 27
Lamontstrasse 25

Sehr geehrter Herr Ganguley !

Ich bedanke mich sehr für Ihre Zeilen und dafür, dass auch Sie Ihren Rat bei der Ausgestaltung der deutschen technischen Hilfe bei den indischen Community Projects zur Verfügung stellen wollen.

Vor einigen Tagen hatte ich Gelegenheit, mit Herrn Vollrath zu telefonieren und er erzählte mir davon, dass Sie voraussichtlich Ende dieses Monats in der Gegend von Bonn zu tun haben und dass Sie gern bei dieser Gelegenheit auch hier im Ministerium einmal vorsprechen möchten.

Ich habe nun mit Herrn Vollrath vereinbart, dass er zu gegebener Zeit Herrn Dr. Erdmann, den Leiter unseres Referates hier im Ministerium, wegen der Festsetzung eines endgültigen Termins ansprechen, und er Ihnen hierüber Bescheid zugehen lassen wird.

Bonn Herr Dr. Erdmann war und ist für längere Zeit von Bonn abwesend so dass ich auch Ihnen bisher keinen näheren Termin angeben konnte. Damit bitte ich auch die relativ späte Stellungnahme zu Ihrem Schreiben zu entschuldigen.

Hochachtungsvoll

W. Reinhardt

accordingly I went to Bonn on the 1st Sept 1955 and discussed the proposal the ultimate result of which was the Ohla Institute

D.O. No. 11320 Ecl/55

GOVERNMENT OF INDIA
MINISTRY OF COMMERCE & INDUSTRY.

Dated, New Delhi, 5th November, 1955.

Dear Shri Ganpuley,

I am just in receipt of your very kind letter dated 2nd November, 1955 from Bombay. I am extremely thankful to you for the interest you are taking in developing our trade with Germany. The permanent Trade Centre-cum-Showroom which we wanted to set up at Hamburg has not been given up. The fact is that we are in a tight corner with regard to the funds. We have not got any funds at the moment. I will, however, make every effort to get some funds either by way of supplementary grant or by some internal adjustments within the allocations for the Ministry of Commerce. I can know in about two or three weeks whether we will succeed in our effort to get the necessary funds. As soon as I know the position, I shall write to you again.

Thanking you for the remembrance and with Best Regards,

Yours sincerely,

R.K. Panikkar

(P.K. Panikkar)

Shri N. Ganpuley,
C/o. H.E.R.R. Diwakar,
Governor of Bihar,
Patna.

EXPERTS NEEDED FOR INDIA

One of the important features of the Small Industries Development Program for India, is the establishment of four Regional Small Industries Institutes. These will be located, one near Calcutta, one at Madurai in Madras State, one near Bombay, and one near New Delhi. The Institutes will contain Applied Research Laboratories and Demonstration Shops, for these purposes (1) To initiate and carry on investigations and surveys of existing methods, as well as experimental and applied research, for promoting the further development of small industry, (2) To distribute the new methods and results thus obtained to the industrialists, their deputies, and skilled workers, or their organizations, (3) To improve the knowledge of these persons by giving practical training and theoretical knowledge through courses and lectures, and practical demonstrations in the Shops and Laboratories.

The experts from foreign countries are needed to carry on the investigations and surveys first, and then to help and advise in the planning of these shops and laboratories, and the selection and specifying the necessary shop and laboratory equipment and apparatus for these four regional institutions. A knowledge of spoken and written English is essential.

At the present time the following experts are needed in India:

1. Persons fully qualified and experienced in the manufacture of

   a) Surgical and Medical Instruments and Apparatus,

   b) Engineering and Architectural Drawing Instruments,

   c) Small Hand Tools,

   d) Locks and Building Hardware,

   e) Cutlery,

   f) Electro-Plating, annodising, debrassing, and bright-nickelling processes,

   g) Painting, enamelling, and finishing cycles, sewing machines, and all types of fine machinery and machine parts.

2. The terms of employment are

   a) A fixed salary to be agreed upon by the Candidate and the Government of India,

   b) Travel expenses to India, and return, at end of contract (usually one year)

   c) Travel Expenses while on business in India,

   d) Furnished living quarters in India.

Jang Bir Singh, Development Commissioner, Small Scale Industries Program in India, all under the Ministry of Commerce and Industry.

N.Ganguley

15

Patna 23rd Dec 55

Herrn Rolf von Keiser
Commercial Counsellor
New Delhi

Dear Mr. v.Keiser,

I returned back to Patna from a prolong tour on the 19th inst and take this first opportunity of thanking you for your kind hospitality at your House in Delhi.

Unfortunately I could not meet Mr. Panikker Director of Exhibitions before I left Delhi and hence it was not possible for me to arrange a meeting yourself and Mr. Panikker.

I am still busy with my plans of opening a permanent exhibition of Indian products in Hamburg. I have met all the ministers responsible for this and if I am successful I shall come to Delhi again when I will not fail to call on you.

Will you kindly inform me if Mr. Prof Dr Meyer has returned back from Germany. I would very much like to write to him a few lines and also ask his help in putting through my project.

You know what all the east Germany is doing. They have even paid the passage of Mr. Panikker and invited him for formal talks at Leipzig and I think Mr. Panikker is already in Leipzig or must have returned back. Further East German Government have promised to purchase goods (handicrafts) worth about Rs 200.000 from the Indian Pavilion in Leipzig just as Russians purchased the whole lot of Rs 400.000 from Indian Pavil in in Moscow.

I shall keep you informed of the progress I make.

Allow me to use this opportunity of wishing you and your family a Happy Xmas and prosperous New Year, more so for Mrs v.Keiser whom is quite new to India and will be missing the TANNENBAUM.

With kind regards

Sincerely yours

N.Ganguley

N.Ganguley
C/O

16

Patna 27 Dez 55

Prof. Dr. Meyer
Ambassador of German Federal Republic
New Delhi.

Sehr Geehrter Herr Prof. Meyer,

in der Annahme dass Sie wieder nach Delhi zurueckgekommen sind erlaube ich mir diese Zeilen an Sie zu richten. Ich hoffe dass Ihre Suedindienreise mit Erfolg gesegnet gewesen ist und dass Sie auch wie vor, als der zweite Vertreter Deutschlands, die Belange Ihres Vaterlandes in Indien wahrnehmen werden.

Vor einigen Tagen erfuhr ich durch Herrn Dr. Seifriz, Stuttgart, dass er mit Herrn Vize-Kanzler Bluecher nach Indien begleiten wird und wuenschte dass ich ihn wann immer möglich in Delhi treffen soll. Er schreibt aber zu mir nur von einem zweitägigen Aufenthalt in Delhi und von einer Reise aus Bombay am 22 Januar.

Ich moechte gerne Herrn Dr Seifriz zu einem Gedankenaustausch ueber Arbeit in Delhi irgendwo in diesem Gebiet. Sollten Sie das Reiseprogramm des Herrn Vize-Kanzler durch Indien vorliegen haben, werde ich Ihnen dankbar wenn ich davon eine Abschrift haben duerfte. Ich werde dann die Herrschaften waehrend der Reise entweder in diesem Gebiet oder in Bombay aufsuchen

Mit meiner Plaene der Dauerausstellung indischer Produkte bin ich ein Stueck weiter gekommen und erwarte in der naechsten Zeit den Bescheid.

Ich nehme diese Gelegenheit Ihnen Ihnen und Ihrer Frau Gemahlin ein gesundes und gluecklichen neue Jahr zu wuenschen.

Mit freundl. Gruessen verbleibe ich stets

Ihr sehr ergebener

N.Ganguley

17

Ganguley
Governor of Bihar
Patna.
24th Dez 55

Lieber Herr Dr Seifriz

Ich bestaetige Dankend den Empfang Ihres Briefes vom 17ds mts und habe davon mit Freude Kenntnis genommen dass Sie am 10 Januar mit Herrn Vize-Kanzler Bluecher in Delhi eintrefen werden.

Als ic kuerzlich ein Neue Delhi war und und dem deutschen Botschafter, kurz vor seinem jungsten Abflug nach Deutschland, ein Beauch abstattete wurde mir gesagt dass Sie eventuell nach Indien kommen werden, was mit Ihrem Brief die Bestaetigung fand.

Ich werde mich ueber das Programm des Vizekanzlers in Indien erkundigen. Es kann sein dass Provinz Bihar das heiseziel sein wird wo gegenwartig vieles mit Hilfe der deutschen Industrie gebaut wird. Vielleicht haben wir dann die Gelegenheit schon im Patna bei dem Governor zu treffen oder aber in Tata sagar Sonst werde ich versuchen Sie in Bombay zu tre fen. Auf alle Faelle werde ich mir die Gelegenheit nicht nehmen lassen Sie in meiner Heimat zu begruessen, worauf ich mich schon heute riesig freue.

Ich werde mich auch mit Herrn Namdiar in Verbindung setzen um weiteres ueber das Programm zu erfahren um meine Reise daene entsprechend umzustellen sodass ich Sie irgendwox treffen kann, wenn nicht in Delhi oder sogar in Patna. Ich moechte gerne dass Sie nach Patna kommen um Herrn Diwakar, der Governor, persoenlich kennen zu lernen. Wir hoffen das beste.

Sollten Sie schon vor Ihrer Abreise ein Reise Programm erhalten so senden Sie bitte mir eine Abschrift.

Das Wetter x hier ist gegenwaertig das schoenste was man vorstellen kann. Ich bin sicher dass Sie eine Freude an diese Reise haben werden. Ich wuensche und hoffe dass es nichts dazwischen kommen wird und Ihre Reise wie geplannt stattfindet.

Mit herzl Gruessen auch an Ihre Liebe Frau und Kinder verbleibe ich

stets Ihre

18

DEUTSCH-INDISCHE STUDIENGESELLSCHAFT

Herrn
N. G a n p u l e y
c/o Governor of Bihar
P a t n a (India)

Stuttgart, den 17. Dez. 1955
Charlottenplatz 17 (Eingang 5)
Postfach 970
Telefon 240954/55 App. 95
Südwestbank Stuttgart 34716
Stuttgarter Bank, Stuttgart Nr. 50985

Lieber Herr Ganpuley!

Wenn nichts mehr dazwischen kommt, werde ich mit Herrn Vizekanzler Blücher am 9. Januar 1956 in Düsseldorf abfliegen und am Dienstag, dem 10. Januar abends in New Delhi sein. Für den Aufenthalt in New Delhi sind 2 Tage vorgesehen. In dieser Zeit können Sie mich über die Deutsche Botschaft wohl jederzeit erreichen. Es wäre sehr schön, wenn sich ein Zusammensein ermöglichen lassen würde, da wir dann eine Reihe von Absichten gemeinsam realisieren können. Herr Botschafter Nambiar wird am 25. ds. Mts. nach New Delhi fliegen, um die Reise des Vizekanzlers vorzubereiten. Die Reise endet am 22.1.1956 mit Abflug von Bombay.

In wenigen Tagen werden wir in Bonn ein Zweigbüro der Deutsch-Indischen Studiengesellschaft eröffnen. Sie sehen daraus, dass unsere Arbeit gut vorangeht.

Für die kommenden Weihnachtstage und für 1956 wünsche ich Ihnen alles Gute. Möge das Jahr 1956 unseren Bestrebungen günstig sein und unsere Freundschaft vertiefen. Meine Frau und meine Kinder schliessen sich meinen guten Wünschen an. Im Viergiebelweg 12 in Stuttgart sind Sie immer ein gern-gesehener Gast.

Auf das Wiedersehen in Indien freue ich mich.

Sehr herzliche Grüsse

Ihr

19

DEUTSCH-INDISCHE STUDIENGESELLSCHAFT

Herrn
N. G a n p u l e y
c/o Governor of Bih
P a t n a (India)

Stuttgart, den 2. Jan. 1956
Charlottenplatz 17 (Eingang 5)
Postfach 970
Telefon 240954/55 App. 95
Südwestbank Stuttgart 34716
uttgarter Bank, Stuttgart Nr. 50985

Lieber Herr Ganpuley!

Mit grosser Freude bestätige ich den Empfang Ihres Schreibens vom 24.12.1955. Es wird mir ein ganz besonderes Vergnügen sein, mit Ihnen in Ihrer Heimat zusammenzutreffen. In der Anlage übermittle ich Ihnen das vorläufige Reiseprogramm. Vielleicht ist es Ihnen möglich, in der Presse darauf hinzuweisen, dass sich in Begleitung des Vizekanzlers auch der Vorsitzende der Deutsch-Indischen Studiengesellschaft, Präsident Dr. Adalbert Seifriz, befindet, und dass sich diese Gesellschaft seit Jahren in vielseitiger und erfolgreicher Weise um die Vertiefung der deutsch-indischen Beziehungen auf wirtschaftlichem und kulturellem Gebiet bemüht. Unter Umständen können Sie dann auch auf den Praktikantenaustausch, auf das Vortragswesen und die Ihnen weiter bekannten Aufgabengebiete der Deutsch-Indischen Studiengesellschaft hinweisen. Es sollte eben bei dieser Gelegenheit die Kenntnis über die Tätigkeit und die Aufgaben der Deutsch-Indischen Studiengesellschaft breiteren Kreisen in Indien vermittelt werden. Besonderen Wert lege ich darauf, mit dem Leiter des zum Ministry of Commerce & Industry, Development Wing, gehörenden Small Industries Service Instituts in Verbindung zu kommen. Da dieses Institut sich in New Delhi befindet, wäre es mir besonders angenehm, wenn sich ein Treffen mit Ihnen schon in New Delhi ermöglichen lassen würde, damit Sie mir dann die Beziehungen zu dem genannten Institut vermitteln konnten. Und nun wollen wir hoffen, dass sich aus der Reise ein guter Erfolg für die Zusammenarbeit zwischen Indien und Deutschland ergibt. Auf Ihre Mitarbeit, die sich in der Vergangenheit so glänzend bewährt hat, lege ich auch in Zukunft entscheidenden Wert.

In herzlicher Verbundenheit verbleibe ich

Ihr

Anlage

Botschaft
der
Bundesrepublik Deutschland

New Delhi, den 4. Januar 1956.
99, Sundar Nagar, Mathura Road.

Sehr geehrter Herr Ganpuley!

Wegen vorübergehender Abwesenheit des Herrn Botschafters darf ich hiermit Ihr Schreiben vom 27. Dezember beantworten.

Sicher wird sich Herr Seifriz freuen, Sie hier oder an einem anderen Platz, den die Delegation des Herrn Vizekanzlers berührt, zu treffen. Nach dem bisher hier vorliegenden Programm wird die Delegation am 15. abends in Jamshedpur eintreffen, während des 16. dort verbleiben und am 17. nach Asansol weiterfahren. Am Abend des 17. wird sie in Chitteranjan eintreffen und am 18. von dort in Richtung Bombay abfliegen. Dies sind m.W. die Plätze, die Patna am nächsten liegen.

Vom 19. abends bis 21. morgens wird die Delegation in Bombay sein.

Wenn Sie einen Brief an Herrn Seifriz richten wollen, so wird er ihm gern durch die Botschaft zugeleitet werden.

Mit besten Empfehlungen bin ich

Ihr
sehr ergebener

Herrn
N. Ganpuley
c/o Bihar Governor's Camp
PATNA

Montag, den 9.1.1956
Abflug von Düsseldorf mit einer Maschine der Air India im Laufe des Vormittags.

Dienstag, den 10.1.1956
Ankunft in Neu-Delhi nachmittags. Die genaue Ankunftszeit liegt noch nicht vor. Anschließend offizielle Begrüßung. Voraussichtlich abends Bankett beim Ministerpräsidenten Nehru.

Mittwoch, den 11.1.1956
Vormittags Besuch
a) der Universität Neu-Delhi
b) dem Agricultural Research Institute
c) des National Physical Laboratory

Mittags Essen beim Präsidenten. Nachmittags Besuch der Sehenswürdigkeiten von Delhi bzw. Besuche bei verschiedenen Ministern. Abends Empfang in der deutschen Botschaft.

Donnerstag, den 12.1.1956
Neu-Delhi. Der genaue Tagesplan wird von der Regierung in Neu-Delhi in Verbindung mit der deutschen Botschaft noch festgelegt. Abends Abfahrt mit dem Zug nach Bhakra Nangal Dam

Freitag, den 13.1.1956
Besuch von Bhakra Nangal Dam und Ganguwal Power H[illegible]
Abfahrt mit dem Zug nach Agra.

Samstag, den 14.1.1956
Besuch von Agra und Übernachtung dort.

Sonntag, den 15.1.1956
Besuch von Benares und der Hindu-Universität.

Montag, den 16.1.1956
Abfahrt mit dem Flugzeug nach Damodar Valley und Besuch der Lokomotivfabriken in Chittaranjan. Übernachtung in Chittaranjan.

Dienstag, den 17.1.1956
Morgens Abflug nach Bombay. Empfang beim Gouverneur und Besichtigung von Bombay. Besuch beim Staatspräsidenten Morarji Dessai.

Mittwoch, den 18.1.1956
Abflug nach Orangabad und Besichtigung der Höhlen von Ajanta und Ellora. Übernachtung in Orangabad.

Donnerstag, den 19.1.1956
Rückflug nach Bombay. Besuch beim Präsidenten der Indischen Nationalbank Shri Rama Rao und Shri J.R.D. Tata sowie Besichtigungen von Industriewerken.

Freitag, den 20.1.1956
Bombay. Abends 23.30 Uhr Abflug.

Sonntag, den 22.1.1956
Ankunft in Düsseldorf.

23

Botschaft
der
Bundesrepublik Deutschland

- 752.06/E -

New Delhi, den 10. Januar 1956
86, Sundar Nagar, Mathura Road,
vP/MR

Sehr geehrter Herr Ganpuley!

Im Auftrages des Herrn Botschafters, Professor Meyer, der sich in Bombay befindet, darf ich Ihnen die folgenden Daten des Staatsbesuches des Herrn Vizekanzlers Dr. Bluecher mitteilen:

Der Herr Vizekanzler wird vom 11. mit 13. Januar in Delhi sein und am 15. abends in Jamshedpur eintreffen. Nach Besichtigungen dort wird er am 17. morgens Chittaranjan und nachmittags Maithon besuchen, um am 18. früh von Asansol über Aurangabad nach Bombay weiterzufliegen. Der Abflug aus Bombay ist für den 21. Januar abends vorgesehen.

Ausser von einigen Herren aus Bonn wird er von Herrn Dr. Seifriz begleitet werden, der sich bereits auf ein Wiedersehen mit Ihnen freut.

Mit besten Empfehlungen bin ich

Ihr sehr ergebener

M. v. Podewils

(M. von Podewils)

Mr. N. Ganpuley,
c/o Bihar Governor's Camp,
P a t n a

Botschaft
der
Bundesrepublik Deutschland
Embassy
of the Federal Republic
of Germany
Wirtschaftsabtl.
307-07/E

24

New Delhi, den 13. Jan. 1956
86 Sundar Nagar, Mathura Rd.
Tel. 40058

Herrn
N. Ganpuley
Bihar Governor's Camp
Patna

Lieber Herr Ganpuley,

beiliegend darf ich Ihnen ein Schreiben, das ich soeben von der "8. Deutschen Handwerksmesse", Muenchen, erhielt, zur Kenntnisnahme überreichen. Ich möchte annehmen, dass Sie insbesondere der letzte Absatz des Schreibens - im Hinblick auf Ihre Absichten, bezüglich einer permanenten bzw. semi-permanenten Ausstellung indischer Erzeugnisse in der Bundesrepublik - interessieren wird.

Ich würde mich freuen, wenn Sie mich über den weiteren Fortgang Ihrer Pläne auf dem laufenden halten würden.

Mit besten Grüssen,

Ihr

(v. Keiser)

Anl.

25

Herrn v Keiser
Commercial Counselor
Embassy of the Federal Republic of Germany
N/Ini

Calcutta 1 th January 56

Lieber Herr v.Keiser,

mit verbindlichem Dank bestaetige ich den Empfang Ihres Briefes vom 13 ds Mts., nebst Abschrift des Briefes von der Handwerksmesse, Muenchen.

Ich habe diesen indischen Stand auf der Handwerksmesse im vorigen Jahr in Muenchen gesehen und hatte deswegen Seinerzeit an Herrn Daniker geschrieben. Ich wollte aehnliche Ausstellungen ueber die geplante Bauerausstellung besprechen. Da der Gedanke der Bauerausstellung noch nicht in die Tat umgesetzt worden ist, so besteht die Moeglichkeit dass man sich auf die Muenchener Ausstellung sehr bald beteiligt.

Gerade als ihr Schreiben hier ankam war Herr M.V.R. Ayengar, Secretary, Ministry of Commerce and Industry hier in Kalkutta beim Governor zu Gast und sprach mit ihm in dieser Angelegenheit. Er wird diesbezueglich mit Herrn Daniker sprechen sobald er aus Leipzig zurueck ist. Inzwischen waere es fuer alle Faelle besser, wenn sie sich in dieser Angelegenheit mit Herrn Indevi Chattopadhyaya, Chairman, All India Handicrafts Board, Queensway ( ) Arrocks, in Verbindung setzen wuerden. Die Leipziger Ausstellung ist ebenfalls durch diese Abteilung beschickt.

Ich schreibe heute an Herrn Indevi, da ich zur Zeit wegen der Augsburger Bauerausstellung mit dieser Stelle verhandle. Ich tue mein bestes um diesen Ausstellungsplan zu verwirklichen. Selbstverstaendlich waere eine Mitbeteiligung meinerseits sehr wuenschenswert.

Mit freundlichen Gruessen

Ihr ergebener

26

FREDERICK E. DOBBS
295 BEACON STREET
BOSTON 16 MASS

TELEPHONE
PLEY 7-6824

Jan. 20/56

Mr. N. G. Gaupaulay,
Lamontstrasse 25
Munich 27, Bavaria

Dear Mr Gaupaulay-

You will be interested to learn that I am returning to Europe in about six weeks for the following purpose:

1. To find more technicians for India
2. To find places, shops and factories where we can send Indian trainees for training and work.
3. To purchase equipment for the four Regional Small Industries Service Institutes in Bombay, Madurai, Calcutta and Faridabad (near New Delhi)

If you are willing, I am sure you can be of some help in these projects and I am looking forward to meeting you again.

Very sincerely

Frederick E. Dobbs

27

D.O. No. 50-SECY/56

SECRETARY, COMMERCE & INDUSTRY,
GOVERNMENT OF INDIA,
NEW DELHI.

January 27, 1956.

Dear Shri Ganpule,

You may recollect my having told you in Patna that after returning to Delhi I would look into the question of our having a show-room in Hamburg, as well as stocks in the free port. I have now discussed this with Panikkar, our Director of Exhibitions. He tells me that he would be proceeding to Hamburg in February or March this year and he expects to be able to finalise the arrangements ~~at~~ for the show-room as well as stocks in the free port early in the next financial year. I suggest that you now put yourself in touch, if you so desire, directly with Panikkar.

Yours sincerely,

(H.V.R. Iengar)

Shri Ganpule,
C/o Shri R.R.Diwakar,
Governor of Bihar,
Patna.

A.Ganguley

28

Patna. 30 January 56

Shri M.V.K.Iengar
Secretary, Commerce and Industry
Government of India
New Delhi

Dear Shri Iengar,

Thank you very much for your D.O No.50-Secy/56 dated 27th instant.

I hope that atleast this time Mr.Pankker is successful in getting the necessary sanction for the Hamburg Permanent show room cum wholesale selling centre for Indian products and your help to increase our export trade to continental countries.

The scheme, as drawn out by me, is under consideration now for about 1½ year and hope that your Ministry now sanctions it finally.

As desired by you I shall get myself in touch with Shri Pankker requesting him to kindly inform me of the progress hemmakes

29

Patna 10 January 56

Shri Panikker
Director of Exhibitions
Ministry of Commerce and Industry
Udyog Bhawan / Parliament
New Delhi

My dear Shri Panikker,

I hope you are back again after successfully concluding the Leipzig Exhibition arrangements. In the meantime I have been working on the Bihar permanent exhibition scheme as drawn out by you.

In this connection I had several talks with Shri Kapur and who has promised to look into the matter. Then I had a long talk with Shri M.V.A.Iengar during his short stay at Patna. Today Shri Iengar writes to inform me that he had a talk with you on this subject and that I should get in touch with you for further information. He also gave me to understand that you will be in Hongkong sometime in February or March next when you hope to finalise the arrangement in the next financial year.

I hope that no one like Mr. Iengar comes in ~~between~~ this time between you and the implementation of the scheme which promises great success.

I shall be obliged if you will kindly write to me as to when you intend to be in Bihar so that I may inform Mr. Petron accordingly.

Thanking you,

Yours sincerely

S.Ganguly

[illegible]

30

[illegible] 26th Dec 55.

Shri P.K. Panikker
Director of Exhibitions
Ministry of Commerce and Industry
New Delhi

My dear Shri Panikker,

I could not meet you before I left Delhi as I was kept very busy and secondly I did not want to trouble you with my presence anymore.

I had a talk with Shri [illegible] who knows the order of the Museum exhibition is excellent and will support same if placed before him

I hope you have returned back after a successful trip to Leipzig. I met some of the Y mission people at Geneva selecting the goods for Leipzig fair. They are not doing anything better than I could have done.

I do not know if handicraft boards will be able to exhibit their products without your help and I think therefore that you will do well in keeping the initiative in your hand.

Will you kindly let me know in time as to the decision taken in this connection, and the time when you think we can start our work.

Thanking you & wishing you a happy and prosperous new year

Yours sincerely

31

GOVERNMENT OF INDIA
MINISTRY OF COMMERCE & INDUSTRY.
(Exhibition Br.)

D.O.No. 38 Exh(20)/54 *Dated, New Delhi,* 1st February, 1956.

Dear Shri Ganpuley,

I am just in receipt of your letter dated 30th January, 1956 regarding the proposed Showroom-cum-Trade Centre at Hamburg.

2. I will be leaving New Delhi on the 12th February, 1956 for Leipzig and immediately after the Leipzig Fair, about the middle of March, I will be proceeding to Bonn and Hamburg to finalise the necessary arrangements to organise and start the Showroom. Our Ambassador, Shri Nambiar, when he recently came to Delhi has advised that he would help us to expedite the starting of the Showroom-cum-Trade Centre. The idea of the Ministry is to set up a Showroom for publicity in the town and to have a depot at the free port for the purpose of stocking test-shipments and other goods required for the promotion of wholesale trade.

3. Our Ambassador also has advised that M/S. Betram and Co., is one of the best parties who could help us and handle our work. The final arrangements, however, will be done in accordance with the final advice of our Ambassador at Bonn.

I hope this information will meet your present requirements.

Yours sincerely,

P.K. Panikkar

(P.K. Panikkar)

Shri N. Ganpuley,
Bihar Governor's Camp,
Raj Bhawan,
Patna.

Botschaft
der
Bundesrepublik Deutschland
Embassy
of the Federal Republic
of Germany
307-07/E

32

New Delhi, den 2. Februar 1956
86 Sunder Nagar, Mathura Road
Tel. 40058

Herrn
M. Ganguley
Bihar Governor's Camp
Patna

Lieber Herr Ganguley,

haben Sie verbindlichen Dank für Ihre Schreiben vom 18. und 31. Januar. Nach Erhalt Ihres ersten Schreibens hatte ich mich direkt mit Frau Kamaladevi Chattopadhyaya in Verbindung gesetzt. Durch Krankheit und Abwesenheit der Präsidentin ist bisher leider noch keine Verabredung zu Stande gekommen. Ich bleibe jedoch bemüht, mit Frau Kamaladevi Chattopadhyaya Verbindung aufzunehmen. Mr. Pahikar habe ich inzwischen ausführlich gesprochen und von ihm erfahren, dass er bei seinem Aufenthalt in Deutschland, für den ich ihm weitmöglichste Unterstützung und Beratung der hierfür zuständigen örtlichen und wirtschaftlichen Kreise in der Bundesrepublik in Aussicht gestellt habe, auch Vorbereitungen für die von Ihnen erwähnte Lauerausstellung in Hamburg und möglicherweise auch an anderen Orten in der Bundesrepublik treffen wird.

Mit besten Grüssen,

Ihr

(v. Keiser)
Commercial Counsellor

33

New Delhi 31. January 56

Herrn v. Meier
Commercial Counsell
Embassy of the Federal Republic of Germany
New Delhi.

Lieber Herr v. Meier,

betr. Ausstellung indischer Waren in Berlin

Ich habe auf mein Schreiben vom 15. Januar d.J. bisher weder eine Antwort noch eine Eingangsbestätigung erhalten. Ich wäre Ihnen dankbar, wenn Sie mir mitteilen würden ob Sie inzwischen an All India Handicrafts Board geschrieben, sowie die Verbindung mit Mr. Ramaiah, Joint Chief Controller, Ministry of Commerce and Industry aufgenommen haben.

Anläßlich meiner Besprechung mit Herrn M.V.R. Iyengar Secretary Ministry of Commerce and Industry in der Angelegenheit einer Dauerausstellung in Hamburg, wie sie einst seitens Herrn Pantzer geplant worden ist, hatte mir dieser mitgeteilt, daß Herr Pantzer voraussichtlich im Februar oder März dieses Jahres wieder nach Deutschland fahren wird und bei dieser Gelegenheit versuchen wird auch diesen Plan unter Dach und Fach zu bringen.

Es wäre, damit Herr Pantzer auch weiß, wen Sie sich mit Herrn Pantzer in Verbindung setzen und ihm deutscherseits jede Unterstützung in Aussicht stellen müßten wie es die BRD Seinerzeit getan hat.

Wie Sie wissen stehe ich mit der beiden Stellen in Verbindung und tue mein Bestes um diesen Plan zu verwirklichen.

Mit bester Gruesten

Ihr

Botschaft
der
Bundesrepublik Deutschland
Embassy
of the Federal Republic
of Germany
R. v. Keiser

34

New Delhi, den 29. Dezember 1955
86 Sunder Nagar, Mathura Rd.
Tel. 40058

Herrn
N. Ganpuley
Bihar Governor's Camp.
Patna

Lieber Herr Ganpuley,

haben Sie vielen Dank für Ihr Schreiben vom 23. Dezember. Der Botschafter Prof. Meyer ist inzwischen aus Deutschland zurückgekehrt und ist an Ihren Plänen, eine Ausstellung indischer Erzeugnisse in Hamburg und anderen Städten Deutschlands zu organisieren, ebenso wie ich ausserordentlich interessiert. Wir sind gerne bereit, Ihnen, soweit dies von hier aus möglich ist, behilflich zu sein. Ich würde es begrüssen, wenn Sie uns über den weiteren Verlauf Ihrer Bemühungen auf dem Laufenden halten würden.

Sobald Herr Panikker aus Leipzig zurück ist, werde ich mit ihm Verbindung aufnehmen. Sie haben ganz recht, dass gegenüber den in letzter Zeit ausserordentlich regen Bemühungen der Ostblock-Staaten entsprechende Anstrengungen unsererseits nur allzu erforderlich sind.

Mit den besten Grüssen und Wünschen für ein glückliches neues Jahr bin ich

Ihr

35

Messrs S.K.Kabbur Private Ltd
3 Bastion Road, Fort
Bombay

9th May 56

Shri H.V.R.Iengar
Secretary, Commerce and Industry
Government of India
New Delhi

Ref Your DO No. 50-Secy/56

Re Showroom cum Trade Centre at Hamburg

Dear Shri Iengar,

I refer you to our conversmaion at Patna on the above subject and your subsequent letter in that connection dated 27 .1.56

As desired by you I got in touch with Shri Panikker who replied to me on the 1st Feb 56 informing me that he will be in Germany on the 12th of February and will finalise the necessary arrangements to organise and start the Showroom in consultation with our Ambassador Shri A.C.N.Nambiar.

I received a letter from Shri Nambiar last week informing me that he has heard nothing from Mr. Panikker so far and cannot tell me if the scheme will ever materialise after all the talk about it.

A few days back I read in local papers that the Government is planing to open a large scale industrial Exhibition in Czechoslovakia. I fail to understand the reason why preference is given to Czechoslovakia where the publichas not even common consumer goods to purchase and rest German market with better buying power is neglected.

As Hamburg scheme offers great prospects and opens new avenues for the sale of our Handicrafts and other goods may I again request you to go into tuis matter once again and kindly let me know the result of your findings.

Thanking you

Sincerely yours

Wrote to Mr Jain
16th July
Copy of letter to Panikker
of the same date

36

Abschrift

8. Deutsche Handwerksmesse
mit Internationaler Beteiligung - München - 27.4. - 1o.5.1956

Veranstalter:
Verein für Handwerks-Ausstellunge
und Messe e.V.

Geschäftsstelle:
München 12 - Therieienhohe 14

Botschaft der
Bundesrepublik Deutschland
Wirtschaftsabteilung
z.Hd. Herrn v. Keiser
New Delhi

4.1.1956

Betr. - "Internationale Musterschau des Handwerks und Gewerbes".

Sehr geehrter Herr v. Keiser,

zurückkommend auf Ihr Schreiben danken wir Ihnen nochmals für die Hinweise und werden uns dementsprechend auch mit Hrn. Chablani, dem Handelsattaché der indischen Botschaft in Bonn, in Verbindung setzen. Nachdem die endgültigen Pläne der "Internationalen Musterschau" fertiggestellt sind, senden wir heute bereits an Hr. Chablani diese Unterlagen und gestatten uns auch, Ihrer Botschaft das Informationsmaterial zu übermitteln. Wir verbinden hiermit die Bitte, auch den zuständigen Direktor of Exhibitions im Ministry of Commerce & Industry in New Delhi zu verständigen.

Es dürfte Sie interessieren, daß bereits im letzten Jahr auch die Hindustan Handicrafts, Delhi, sich über eine inländische Generalvertretung an der Deutschen Handwerksmesse beteiligten und sehr starke Experterfolge zu verzeichnen hatten. Eine weitere Folge war, dass die Generalvertretung eine eigene Zweigstelle in München errichtete, die hauptsächlich Bijouterien, Messingwaren, Kunsthandwerk und Kunstgewerbe in gleicher Art wie auf der Messe gezeigt absetzt. Auch dieses Jahr wird die Generalvertretung wieder bei uns ausstellen.

Sicherlich wird diese Mitteilung auch die obengenannte Behörde interessieren.

Uns aber schwebt verständlicherweise eine grössere Leistungsschau des indischen Handwerks bzw. Kunsthandwerks vor, da uns immer noch die grossartige indische Leistungsschau in Lausanne in bester Erinnerung ist, die vor 2 Jahren stattfand.

Indem wir Ihnen dankbar für jede Mitteilung sind, zeichnen wir

mit vorzüglicher Hochachtung!
Verein für Handwerksausstellung und
Messen e.V.

gez. Halbe
Direktor

39

C/O Messrs. S.K.Kabbur private Ltd
3 Bastion Road
Bombay.1
Juli 56

Herrn v. Keiser
Commercial Counsellor
Botschaft der Bundesrepublik Deutschland
Neue Delhi

Betreffs Dauerausstellung Hamburg

Lieber Herr v. Keiser,

Sehr lange habe ich von Ihnen nichts mehr gehoert. Auch ich bin seit Maerz nicht mehr in Patna sondern in Bombay wo ich geschaeftlich sehr stark in Anspruch genommen bin.

Ich bin aber nach wie vor an die Durchfuehrung des Ausstellungsplanes interessiert worueber wir uns unterhalten haben als ich Seinerzeit in Delhi weilte.

Eigentlich wollte Herr Panikker, wie Sie es auch wissen, bei seinem letzten Besuch in Deutschland die noetigen Schritte zur Verwirklichung des Planes unternehmen, aber wie ich es von unserem Botschafter in Bonn erfuhr schwebt diese Angelegenheit immer noch.

Ich weiss nicht ob Herr Panikker gegenwaertig in Delhi weilt. Ich schreibe aber heute an Herrn Panikker sowie an Secretary, Ministry of Commerce and Industry um in der Ausstellungsangelegenheit naeheres zu erfahren. Duerfte ich Sie mit der Bitte belaestigen einmal mit Herrn Panikker die Verbindung aufzunehmen um beilaeufig zu erfahren ob er in dieser Sache etwas endgueltiges unternehmen konnte.

Ich hoffe dass es Herrn Botschafter, sowie Ihnen persoenlich gut geht. In der Erwartung sehr bald Ihre Antwort zu erhalten verbleibe ich mit besten Gruessen

Ihr ergebener

C/O S.K.Kabbur Private Ltd
3Bastion Road Fort
Bombay.1

16 Juli 56

58

3 Bastion Road
Bombay. 1 16th July 56

Shri [illegible]
Ministry of Commerce and Industry
Exhibition Section
New Delhi

Dear Shri Panikker,

Re Permanent Exhibition our Trade Centre

With reference to our various discussions and correspondence on the above subject and your letter dated 1st Feb. 1956, I shall be glad to know if your office has made any progress towards finalising this scheme, which you hoped to do when you last visited Germany.

Taking into consideration the steadily increased volume of German trade with India, which is likely to get still greater impetus after the visit of our Premier Minister to that country, I think that it is time the idea of opening a permanent exhibition in Bombay should get a concrete shape.

We have already a positive trade balance with Germany which is likely to increase in coming years. It will therefore be in the interest of the Government to open this centre could open a way for the export of our products to that country. We shall endeavour to help this scheme in every possible way, as per letter to the Asst. Secretary Mr. Hill the German Ambassador and the Export Promotion Council.

Messrs Dastur and Co are still good to terms on the basis of conditions as laid down two years back. Their enquiries as to whether they should go ahead with the realisation of this project in this year.

I shall be very much obliged to hear from you on the decision the Ministry may take in this connection.

Thanking you

Yours sincerely

Copy to
The Secretary
Ministry of Commerce and Industry
New Delhi

Botschaft
der
Bundesrepublik Deutschland
Wirtschaftsabtl.
307-07

39

New Delhi, den 26. Juli 1956
86 Sundar Nagar, Mathura Road
Tel. 40058

Mr. N.G. Ganpuley
c/o Messrs. J.K. Kabbur priv. Ltd.
3 Bastion Road
Bombay 1

Sehr geehrter Mr. Ganpuley,

im Auftrag des für einige Tage verreisten Herrn v. Keiser darf ich Ihnen mitteilen, dass Mr. Panikkar in der vorigen Woche nicht erreichbar war, sodass Herr v. Keiser die von Ihnen gewünschten Erkundigungen noch nicht einziehen konnte. Sobald er Anfang nächster Woche wieder zurückkommt, wird er Ihnen persönlich schreiben.

Mit vorzüglicher Hochachtung

ppa. Vers.

(Sekretärin)

Botschaft
der
Bundesrepublik Deutschland
Wirtschaftsabtl.
307-07

New Delhi, den 1. August 1956
86 Sundar Nagar, Mathura Road
Tel. 40058

Mr. N.G. Ganpuley
c/o Messrs. S.K. Kabbur priv. Ltd.
3 Bastion Road
Bombay 1

Sehr geehrter Mr. Ganpuley,

im Anschluss an das Schreiben der Botschaft vom 26.7. darf ich Ihnen mitteilen, dass Mr. Panikkar dem Gedanken einer permanenten Ausstellung in Hamburg durchaus positiv gegenübersteht. Sein langes Schweigen Ihnen gegenüber hat, wie er mir erklärte, seinen Grund darin, dass er noch verschiedene mit der Ausstellung zusammenhängende Fragen intern klären musste. Er hofft hiermit Mitte des Monats fertig zu sein und wird sich dann direkt mit Ihnen in Verbindung setzen. Auch Staatssekretär H.V.R. Iengar, der auf Grund seines Deutschland-Besuchs möglicherweise noch zusätzliche Anregungen wird geben können, wird in diesen Tagen in Delhi zurückerwartet.

Es würde mich herzlich freuen, wenn Ihr Gedanke, von dem ich mir viel Erfolg, auch im Hinblick auf eine Ausweitung der indischen Ausfuhren nach der Bundesrepublik, verspreche, bald verwirklicht würde.

Mit freundlichen Grüssen,

Ihr

(v. Keiser)

Danke Ihnen bestens für Ihre freundl. Mitteilung vom 1a. Es freut mich zu erfahren, dass der Gedanke einer Dauerausstellung in Hamburg noch nicht aufgegeben worden ist und die Möglichkeit besteht eines Tages die Idee in Wirklichkeit zu sehen. Gruss

Ich bin davon überzeugt
je mehr ich mich in diese Angelegenheit
vertiefe desto überzeugter werde ich von deren Erfolg
wobei ich selbstverständlich die volle Unterstützung
Ihrerseits erwarte -

Ba[illegible] iesse
[illegible]arachaf 3rd [illegible]ugust 57

62

[illegible]y dear [illegible]r. Chablani

Your [illegible]ter Com 1-28-57

[illegible]ece[illegible]ved your kind letter [illegible]e[illegible] 28th July for [illegible]hich I thank [illegible]u.

I noted [illegible]h[illegible]t you write about the t[illegible] dele[illegible]ations [illegible]hic[illegible] [illegible]re expected here s[illegible]ctimeber in August [illegible] [illegible]ctober.

Ple[illegible]se do not think t[illegible]t [illegible]r b[illegible]stin[illegible]her I say t[illegible]at I shall [illegible]e able to [illegible]iscuss intelli[illegible]ently, and [illegible]ive some [illegible]to[illegible]estrap anfoma[illegible]tion [illegible]n[illegible] [illegible]ake some useful sug[illegible]esti[illegible]ns not only in the [illegible]se of [illegible]rade delegation but also for the prototype training cent[illegible]ch the [illegible]eral G[illegible]vernment [illegible]ame to set up in India. I [illegible]ave [illegible]een [illegible]or[illegible]in[illegible]on this subject for a very lo[illegible] t[illegible]me a[illegible]d have [illegible]one some actual [illegible]ork [illegible]or I as [illegible]n U.I. Jov[illegible]rnment in the year 1940.

I had also discussed this subject with [illegible]r. [illegible]bhs of the [illegible]rd Foundation who is going some work on this line [illegible]or the our [illegible]vernment at present from Frankfurt/[illegible].

I should therefore like to meet b[illegible]t [illegible]el[illegible]ations if as I have already [illegible]ated in my first letter, the [illegible]bassy [illegible]ame [illegible]orthwhile to consult me.

I shall be leaving this for [illegible]ich on the [illegible]st of [illegible]u[illegible]t and [illegible]e[illegible]n for [illegible]amburg or the [illegible]th h[illegible]re I [illegible]ot[illegible]ng stayin[illegible] [illegible]ore [illegible]onth of [illegible]u[illegible]t [illegible]n[illegible] perhaps the fir[illegible] week of [illegible]eptember. I will [illegible]e [illegible]ble to [illegible]ee the [illegible]ra[illegible]ti[illegible]ns either at [illegible]amburg or at [illegible]e[illegible]in or [illegible]ut part of my [illegible]xpenses for the travel are [illegible]e[illegible] by the [illegible]mbassy. In [illegible]amburg [illegible] [illegible] contact [illegible]r. Patel our [illegible]onsul [illegible]eneral there.

[illegible]s far [illegible]s I [illegible]now per[illegible]onally the [illegible]ate in the [illegible]ar[illegible]et or [illegible]e[illegible]many [illegible]s[illegible]. Briefly, t[illegible]e [illegible]e[illegible]rman [illegible]ri[illegible]e[illegible] or[illegible] [illegible]ll [illegible]os[illegible] [illegible]ays [illegible]o[illegible] [illegible]ocal [illegible]ar[illegible]et [illegible]must [illegible]ith [illegible]evel[illegible]ment f[illegible] [illegible]u[illegible]try [illegible]y [illegible]ir[illegible]t [illegible]e[illegible]. [illegible]e[illegible]stic Banks and Government [illegible]ave [illegible]iven loans and [illegible]a[illegible]ilities [illegible]o [illegible]ar[illegible]y [illegible]ear borrowed [illegible]o[illegible] [illegible]o[illegible] [illegible]o[illegible] [illegible]ore [illegible]i[illegible] [illegible]ounts [illegible]or every [illegible]o[illegible] [illegible]ri[illegible]e[illegible] even [illegible]oday.

Our [illegible]ov[illegible]rnme[illegible] [illegible]warded [illegible]n [illegible]rder to [illegible]r[illegible]p [illegible]o[illegible] [illegible]ay ly taxing our exportable com[illegible]odities or [illegible]ctually in the [illegible]i[illegible]t [illegible]ew [illegible]ave of have cut b[illegible]ck [illegible]o[illegible]e [illegible]ubsidies [illegible]o[illegible] [illegible]ome [illegible]e[illegible]ain [illegible]ro[illegible]ucts [illegible]ence [illegible]e [illegible]i[illegible]t [illegible]ecision. It is not only the [illegible]ov[illegible]rnment but our [illegible]i[illegible]e [illegible]en [illegible]o a [illegible]reat extent [illegible]r[illegible] [illegible]esponsible for the unsatisfactory [illegible]e[illegible]elop[illegible]ent [illegible]ade [illegible]n [illegible]oor [illegible]eal [illegible]o[illegible] [illegible]o[illegible] [illegible]ar[illegible]et in that [illegible]ubject.

[illegible]now so[illegible]e [illegible]er[illegible]ons before [illegible]om[illegible] [illegible]e[illegible]ur[illegible] [illegible]or [illegible]ri[illegible]e [illegible]r[illegible] [illegible]ho[illegible] [illegible]re [illegible]peciali[illegible]t on the subject in question. Today [illegible][illegible]m [illegible]ut in to [illegible]ait [illegible]o[illegible] but may be [illegible]ble to locate some [illegible]hom I am [illegible]ur[illegible].

[illegible]ith [illegible]ind re[illegible]ar[illegible]s

Sincerely [illegible]ours

[illegible]r. [illegible].Chabl[illegible]ni
Com[illegible]ercial [illegible]ounsel[illegible]r
Bonn

3 Bastion Road, ,Fort
Bombay.1

3rd August 56

43

Herrn v.Keiser
Commercial Counsellor
German Embassy
New Delhi

Sehr geehrter Herr v.Keiser,

Ich danke Ihnen vielmals fuer Ihre freundl. Mitteilung vom 1 d. Mts.

Es freut mich zu erfahren, dass der Gedanke einer Dauer-Ausstellung in Harburg noch nicht aufgegeben worden ist sondern die Moeglichkeit besteht in absehbarer Zeit diese Idee in Wirklichkeit umgesetzt zu sehen.

Je mehr ich mich in dieser Angelegenheit vertiefe desto ueberzeugter werde ich von gutem Erfolg,, wobei ich selbstverstaendlich die vollste Unterstuetzung Ihrerseits voraussetze.

Mit freundlichen Gruessen

3 Bastion Road Fort

Bombay.1
10th August 56

44

Director Exhibiti
inistry of Commerce and Industry
New Delhi

Re Permanent Exhibition cum Trade Centre
at Hamburg

My dear Shri Panikker,

After I met you in Delhi last, I wrote to you on several occasions, in connection with the above exhibition. In your last letter to me you expressed the hope that you will be able to finalise the same during your stay in Germany.

It is quite possible that you could not do so for some technical reasons. May I now enquire again if you have been able to get over the minor technical difficulties to your plan and are now in a position to give me some indication about it.

Good deal is being written of late regarding the promotion of export trade. I am enclosing herewith a small cutting to show that even the Government Trade representatives in foreign countries are hopeful about it if some steps are taken by the Government.

I shall be glad to hear from you at an early date I am also writing to Shri Karmarkar in this connection.

Thanking you

Sincerely yours

Encl. Cutting

सत्यमेव जयते

No. 13 Bom(14)/54

GOVERNMENT OF INDIA
MINISTRY OF COMMERCE & INDUSTRY

New Delhi, 13th August, 1956

Dear Sir,

Subject:- Show-room-cum-Trade Centre at Hamburg.

Kindly refer to your letter dated 10th August, 1956 on the above subject. We have not yet finally surmounted some of the technical difficulties in our way to finalise the scheme. It seems it will take one or two months more to arrive at a final decision.

Yours sincerely,

R.K. Panikkar

(R.K. Panikkar)

Shri N. Ganpuly,
3 Bastion Road,
Fort, Bombay 1.

GARPULEY

46

Munich 27
Lamontstrasse 25
13th July 57

Messrs The Estate Trading Corp of India (Private) Ltd
3/ Golf Link Area
New Delhi

Dear Mr. Sandilya,

I thank you for your letter dated 13th June in reply to mine dated 14th June. I was really very glad to see my letter replied so very promptly.

As your letter gave me a very general indication of qualities of Manganese and Iron Ore that could be supplied and gave only rough indication of price at which business could be done I personally my friend Mr. Zimmer could not close as a definite business. However, being in possession of qualities that you will be able to supply and an approximate price, we could approach important consumers of this material in Germany and submit to you here with our first report on the subject.

Mr. Zimmer who is an Indian conditions for the last twenty years and has good connection with German industry and have visited a few important buyers who already to enter into contracts for larger and regular supplies of the ores, provided they do get the guarantees the supplies according to analysis supplied and undertake to deliver the goods in scheduled time, which had always been the greatest drawback in Indian supplies so far.

In the year 1956 the imports of Iron ore from India in Germany were about 19000 Tons valued 1.755 million DM and manganese ore about 160000tons valued 30.875 DM. There might be some indirect imports plus such imports as are coming from Italy. If we can supply regularly Germany can consume by far larger quantities as it is in her interest to pay to give preference to Indian raw material with which country she has an active trade balance.

In Iron ore preference will be given to Ores with 0.03 and less Phos contents and Manganese the higher Iron Contents one can very easily sell in Germany there ores to the tune of 100 to 150 million Rupees at State Trading Corp. If we act very cooperate and systematically work this market either by creating its own representative office or by creating a representative,. The latter proposition will suit more at this stage. The representative can be appointed and fired from here, or by creating the office of course here but a overhead cost is taken on all the transactions or only on a little higher commission basis. And for that a local man with knowledge of Indian conditions will be more suitable.

In this connection I would suggest you the name of Mr. Zimmer, who is in Indo German Trade for the last 30 Years, has got an established office at Munich and is known to our Embassy in Bonn. As already written above he has already visited a few of the important consumers and will visit others of the corporation can come to some business agreement with him. This is only a suggestion from my side if the Corporation, as I see therein good prospects of developing Indo German trade in this important commodity.

Now inorder to make a beginning I would very much appreciate your sending to me by return a definite offer in Iron as well as Manganese Ore giving me the actual quantities you can supply, the price FOB Indian Port and the time of delivery either in smaller lots of three to five thousand tons or larger shipments of 10.000 tons and over with correct analysis of the offered Ore. I would further like to know if the price includes any overhead commission as suggested above, so that your original prices can be passed on to the consumer, who will then deal with

48

M.Ganpuley
Winterhof
Bad Wiessee 16th July

Dr Chablani
Commercial Counsellor
Indian Embassy
Bonn

Dear Dr Chablani,

I thank you for your letter dated 12th June regarding your arrangements with Mr Bertram about handicrafts. Having worked on this subject for the last 7 years I hold other opinion in respect of developing this line of trade. I have been constantly submitting my proposals since 19[illegible] but I am sorry that inspite of these being accepted in Delhi everytime I am there the same are not put into actual practice.

Today I am sending to you a copy of my letter to the State Trading corporation. New Delhi. I had met Mr. Jandilya before I came to Germany. We agreed to be very keen on developing the dress, tobacco and such other bulk line business.

I see quite a good possibility of increasing our trade in Germany in a few bulk articles provided the same is followed up systematically either by an office or a representative who is very active. If it is not possible for the State Trading to open an office, I have suggested their appointing an agent who will not only actively cash as business but will keep the corporation informed about everything that is happening here in that line, that is to say the overall imports, imports from other countries, imports from India, the prices ruling from time to time, what we have to do to develop our trade in these lines etc etc.

I have suggested the name of Mr. [illegible] who already known to you and also to our Ambassador. I can only assure you that personally if I [illegible] up a line we shall be able to increase the volume of our exports to Germany. If therefore you have any suggestions I should be grateful if you kindly write a few lines to the State Trading from your ordinary view point.

Thanking you and with kind regards

Sincerely,

Encl Copy of letter
to State Trading.

you direct on the basis of principle to principle and open the neccssary credits in the event of his accepting your offer

It is very likely that price could be confirmed according to the then existing market conditions by cable.

I am sending a copy of this to our Embassy in Bonn for their comments and suggestions.

Thanking you in advance and awaiting to hear from you soo

sincerely yours

Botschaft
der
Bundesrepublik Deutschland
Embassy
of the Federal Republic of Germany

49

EMBASSY OF INDIA
262, KOBLENZER STRASSE
BONN
Tel. 21931, 21932, 21933

50

T.40/60

13th January 1960

My dear Mr.Lall,

This is to introduce to you Mr.N. Ganpuley, who has been doing business in Germany for many years. Mr.Ganpuley has long been in the Indian National Movement and is an old friend of our former Ambassador, Mr.A.C.N. Nambiar. He has also very cordial relations with the Indian Embassy, and his contacts in this country are extremely wide. He is equally well-known to Mr.Swaminathan.

Mr.Ganpuley is primarily engaged in the promotion of Indian goods in this country; and he has many good ideas in this behalf.

I have suggested to Mr.Ganpuley to call on you; and he will be doing so in the near future.

With kindest regards,

Yours sincerely,

S. P. Chablani

Dr. (S.P. Chablani)
First Secretary (Commercial)

Mr.K.B. Lall, I.C.S.
Additional Secretary,
Ministry of Commerce & Industry,
New Delhi - India

Dr. Alexander Werth

RINGSDORFF-WERKE G.M.B.H

BAD GODESBERG - MEHLEM

TELEFON BAD GODESBERG 12001
TELEGRAMM KOHLEBURSTL
FERNSCHREIBER 8/85468

20. Dezember 1967
Dr. Wh/M

N. G. Ganpuley, Esq.

2, Residency Road
Bangalore-25 / Indien

Lieber Herr Ganpuley!

Die hier im Werk besprochene Angelegenheit "Medikamente für Indien" scheint gut zu laufen. Über den derzeitigen Stand der Dinge unterrichtet Sie anliegende Fotokopie eines Schreibens der zuständigen Abteilung von Hoechst. Ich empfehle, sich im Sinne dieses Schreibens mit der dort angegebenen Hoechst Pharmaceuticals Limited in Verbindung zu setzen. Zu Ihrer Information: Der in Zeile 1 genannte Direktor Lanz ist der kaufmännische Leiter der Hoechster Farbwerke und als solcher allen anderen nicht technischen Mitglieder des Vorstandes von Hoechst übergeordnet. Er kennt sich in der ganzen Welt gut aus und ich könnte mir denken, daß er sich nicht nur für dieses Projekt, sondern später auch für ähnliche Projekte in Indien interessieren könnte. Sollten Sie also in dieser Beziehung bestimmte Wunsche haben, so wäre es der Sache dienlich, wenn Sie mich darüber unterrichten würden.

Im übrigen darf ich Ihnen für Ihr Schreiben vom 3. Dezember danken. Sehr interessiert hat mich natürlich Ihr Bericht uber den Kanzlerbesuch in Ihrem Lande und das Wiedersehen mit Minister Dr. Seifriz. Letzterer hat mir das Buch "Netaji the Man" übersandt und wir werden uns in Kürze wiedersehen, damit er mir über die in Indien verbrachten Tage berichten kann. Ich werde Herrn Dr. Seifriz bei dieser Gelegenheit gerne uber seine Ansichten betreffend Bangalore fragen und Sie entsprechend informieren.

Leipoldt habe ich die mir aufgegebenen Grüße bestellt und ihm Ihr Schreiben, das ja teilweise auch an ihn gerichtet war, zur Kenntnis gegeben. Das Arbeitsprogramm der elektrotechnischen Fabrik "Gelma" wird er Ihnen übersenden. Wir verwenden

dort allerdings keine gestanzten Glimmerteile, so daß wir auf diesem Gebiet leider kein gemeinsames Geschäft machen können.

Alle Gute für das Jahr 1968 und auf ein Wiedersehen vielleicht im Januar 1969 in Bangalore.

Mit herzlichen Grüßen
Ihr

1 Anlage

r. Alexander Werth

53

RINGSDORFF-WERKE G·M·B·H

AD GODESBERG - MEHLEM

TELEFON BAD GODESBERG 12001
TELEGRAMM KOHLEBURSTE
FERNSCHREIBER 8/85468

23. Februar 1968
Dr. Wh/M

N. G. Ganpuley, Esq.

2, Residency Road
Bangalore-25 / Indien

Lieber Herr Ganpuley!

Der Vorstand der Farbwerke Hoechst hat nunmehr von der Hoechst-Vertretung in Indien, nämlich der Hoechst Pharmaceuticals Ltd., Bombay, folgende Nachricht erhalten:

> "Wir haben uns mit Andheri bereits im Dezember in Verbindung gesetzt und nach den Wünschen gefragt. Da das Heim eine ganze Reihe von Spezialitäten benotigt, die wir nicht haben, haben wir uns entschlossen, nur einen Teil in Sachspenden, den anderen in Geld zu machen. Dem sozialen Unternehmen in Bangalore wurde inzwischen Rs. 1.000 uberwiesen."

Danach ist zunächst der Anfang gemacht und ich stelle anheim, mir gelegentlich zu berichten, was weiter geschehen sollte.

Mit den besten Grüßen

Ihr

Wh

DR. R. STORKEBAUM
Managing Director
HOECHST PHARMACEUTICALS
LIMITED

DUGAL HOUSE,
BACKBAY RECLAMATION,
POST BOX NO. 273,
BOMBAY-1.
TEL: 246191/3
245059

54

24. Februar 1969
Dr.St/rhm

Herrn
N. Ganpuley
Health & Education Society
'Fairlands'
Whitefield
(Bangalore Distr.)

Lieber Herr Ganpuley!

Nachdem ich jetzt mit Ihrem Schreiben vom 15. Februar 1969 die Liste der von Ihnen gewünschten Arzneimittel erhalten habe und Sie wohl im Besitz des Briefes unseres Sales Promotion Managers, Dr. Nag, vom 19.2. (und hoffentlich auch bald im Besitz der dort erwähnten Arzneimittel) sind, möchte ich mich herzlich für Ihre beiden letzten Briefe und für die lieben und freundlichen Worte bedanken, die ich von Ihnen erhalten habe.

Es war mir wirklich eine besondere Freude, Sie endlich einmal kennen zu lernen, mich mit Ihnen zu unterhalten und mit Ihnen durch den Garten des Rashtrapathi Bhavan zu gehen. Wenn man in unserer Zeit ein Rad in hektischem wirtschaftsgeschehen ist, weiß man es besonders zu schätzen, wenn einmal das Drehen um die eigene Achse aufhört und ein stiller Spaziergang mit einer unvergeßlichen Unterhaltung neue Kraft zu weiteren Taten verleiht. Ich bin Ihnen außerdem dankbar, daß Sie mich an der Audienz teilnehmen ließen, die Sie für Herrn Dr. Werth beim Präsidenten vermittelten. Im Laufe meiner Lebensjahre habe ich eine Reihe hochgestellter Persönlichkeiten kennengelernt und nur zu oft das Gefühl gehabt, daß sie - um ein biblisches Wort zu zitieren - 'wie eine Blume auf dem Felde sind', "wenn der Wind darüber geht, so ist sie nicht mehr da und ihre Stätte kennet sie nicht mehr". Bei Dr. Hussain hatte ich im Gegensatz dazu den Eindruck eines 'deeprooted man' einer Persönlichkeit, bei der die Bescheidenheit und Einfachheit ein wesentlicher Bestandteil der eigentlichen Größe, Bedeutung und Autorität sind. So war denn dieser Besuch auch für mich ein Erlebnis. Die Werke von Stefan Zweig habe ich inzwischen bestellt und hoffe, sie ihm bald schicken zu können. Sie hören dann noch von mir.

55

Nun noch zwei Versprechungen.
Wir werden 'Fairlands' auch in Zukunft weitere Arzneimittel schicken und zum anderen, werde ich sicher, bevor ich Indien im Juni verlasse, noch einmal persönlich vorbeikommen.

Mit vielen herzlichen Grüßen

Ihr

R. Lauterbach

DR. R. STORKEBAUM
Managing Director
HOECHST PHARMACEUTICALS
LIMITED

DUGAL HOUSE,
BACKBAY RECLAMATION,
POST BOX NO 273,
BOMBAY-1
TEL 246191/3
245059

51

29. Mai 1969
Dr.St/rhm

Herrn
N. Ganpuley
Health & Educations Society
"Fairlands"
Whitefield (Bangalore Distr.)

Lieber Herr Ganpuley!

Herzlichen Dank für Ihre beiden Briefe vom 21. und 23. Mai d.J. Diesmal haben sich unsere Briefe wohl nicht gekreuzt! Dankbar bin ich Ihnen aber wiederum für Ihr gutes und freundschaftliches Gedenken.

Ich halte immer noch die Hoffnung aufrecht, daß ich Sie zum Abschied in Fairlands besuchen kann. Sicher werde ich Ihnen dann vorher Nachricht geben.

Meinen Nachfolger, Herrn D. Laengenfelder, werde ich gleich nach seinem Eintreffen hier orientieren und teile Ihnen mit, daß der Herr unserer Gesellschaft, der für Sachspenden etc zuständig ist, unser Dr. D.S. Nag, Sales Promotion Department, heißt. Dr. Nag ist über alles informiert, und Sie können in Zukunft über ihn korrespondieren.

Auf Ihrem Bankkonto werden Sie demnächst eine "Endspende" von mir finden. Nach christlichen Prinzipien soll die linke Hand nicht wissen, was die rechte tut, und ich bitte Sie daher, diesen Punkt nicht mehr zu erwähnen.

Mit vielen herzlichen Grüßen bleibe ich

Ihr ergebener

R. Storkebaum

I have been working
Product
on Cess / Export since
1956 + made Copious
suggestions at home +
in Germany but my
views never got a
hearing & which
they are worthy of
after 12 years - !

7/3/63. RKampe

Why one should not
feel depressed &
frustrated.

Mr. Vollrath with whom I had been to the ministry in Bonn in Sep 1955 and pleased for a Polytechnic + Sending out of German Tech instructors - a delegation under Prof. Müller of Indo German Society for Philosophy & the like.

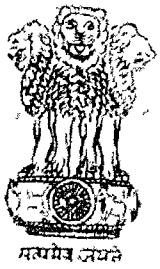
Mr Vollrath could become an Indian Expert even - on Indian Exports to Germany but all my talking + talk on that subject did not find any appreciation with my Govt

FILE NO 16

1955 TO 1957

PAGE 1 TO 101

The Good effect of our
long Work for years
has led to the Formation of
the Corporation
and
of the civil Appointment
of our Chairman a Bottger
of our KB Lab as
Front Part -
Hence a Court is -
with Folle Indian Front
Penta



2

GOVERNMENT OF INDIA
MINISTER OF INDUSTRIES,
NEW DELHI.

6th November 1955

ear Shri Ganguley,

When I was in Bombay for a day on the 3rd November, Shri V.L. Mehta mentioned to me that you wanted to see me. Unfortunately, I had to leave Bombay on the 4th, early morning, and therefore I could not contact you for which please excuse me. I am not likely to be in Bombay on my own before January next year. In the meantime, you are welcome to contact me by correspondence.

With regards,

Yours sincerely,

N. Kanungo

(N. Kanungo)

Shri N.G. Ganguley,
c/o Indo-German Cultural Society,
Yusuf Building,
Bombay.1.

3

C/O Shri R.R. Diwakar
Governor of Bihar
Patna.

th November 55

The Secretary
Handicraft Board
New Delhi

Dear Sir,

Yesterday I received a cable from Shri A.C.N.Nambiar our Ambassador in Bonn Germany as follows :

Ganpuley CARE DIWAKAR GOVERNOR OF BIHAR PATNA : PLEASE CONTACT IMMEDIATELY HANDICRAFT BOARD IN NEW DELHI INCONNECTION WITH PROPOSAL FOR SALE OF HANDICRAFTS IN GERMANY ==NAMBIAR INDEMBASSY.

As I have fairly good knowledge of Indian Handicrafts and am well aquainted with Continental Markets, it might be that Shri Nambiar suggested my name in connection with sales organisation of Handicrafts in Germany.

I have got a complete working scheme ready at hand. As a matter of fact the same has been discussed in all its details with Shri Panikker Director of Exhibitions, Ministry of Commerce and Industry, last year when he was in Germany, and I think I may be able to give you some very useful information on that subject. If entrusted to me I can plan and organisse the sales of Indian Hadicrafts in Germany and in Scandanavian Countries.

I would therefore like to know your views regarding the organisation of Handicrafts Sales in Germany andwhether you think my experience and knowledge of the subject can be of any use to the Board.

Shri Panikker will surely be able to tell you more about me and if then you desire to meet me kindly write to me or Phone me at above address.

Thanking you

Yours faithfully

OTTO BERTRAM & CO.

Seit 1875

TELEGR. RESOLUT HAMBURG / RUF ORTSGESPRÄCHE SA.-NR. 44 11 11 / FERNGESPRÄCHE 44 88 13 / FERNSCHREIBANSCHLUSS 021 1177 RESOLUT HAMBURG
BÖRSENSITZ PF. 26, SITZ g u h / CODES LIEBERS-5-LETTERS, PETERSONS-BANKING, BENTLEY, ABC 6th, SIMPLEX STANDARD, WESTERN UNION, MOSSE, MARCONI
HR. A. HAMBURG NR. A 40305

Herrn
M.G. G a n g u l e y
c/o Mr. R.R. Diwakar
Governor of Bihar

P a t n a (Indien)
= = = = = = = = = = =

HAMBURG 36, den 21. Nov. 1955
ALSTERUFER 10 B/Schb.

Lieber Herr Ganguley!

Für Ihren ausführlichen Luftpostbrief vom 27. Oktober d.J. danke ich Ihnen herzlichst. Es freut mich, dass sie nach Ihrer Ankunft in Indien erträgliches Wetter angetroffen haben. Inzwischen habe ich hier einen Film gesehen, der von einem unserer Kollegen in Generalrat persönlich in Bombay gedreht worden ist. So habe ich einen Eindruck von den hauptsächlichsten Stadtteilen erhalten. Ich finde, dass besonders die Strassen an der See entlang einen ausserordentlich guten Eindruck machen, ebenfalls die Gebäude, die an diesen Strassen erbaut sind. Ich habe sehr an Sie denken müssen und fühlte mich ein wenig mit Ihnen verbunden, als ich so deutlich und klar die Stadt Bombay vor mir sah.

Am Mittwoch, den 16. November, war ich in kleinem Kreise an der Alsterkaussee in Hamburg zusammen mit Herrn Nambiar eingeladen. Es war ein kleiner Kreis von etwa 16 Personen. Das Hauptthema war die Zusammenarbeit zwischen Indien und der Bundesrepublik. Professor B a d e hielt das Hauptreferat und Exc. Nambiar folgte dann mit dem Koreferat in der angezeichneten Weise. Nach dem Essen fand ein allgemeiner Gedankenaustausch statt, der als sehr gelungen bezeichnet werden kann. Ich hatte den Vorzug, neben Exc. Nambiar zu sitzen. Er war genau über alles unterrichtet, was Sie angeht. Er erzählte mir, wie sehr er sich darüber gefreut hätte, dass ich sie bei Ihrem 60. Geburtstag in Hannover besucht hatte. Natürlich kannte er das Ausstellungsprogramm in Hamburg genau. Er sagte mir, er hätte Ihnen ein Telegramm gesandt, mit der Bitte, nach Neu-Delhi zu gehen und dort Verhandlungen zu führen. Exc. Nambiar möchte das Programm mit allen Mitteln fördern. Er erklärte mir übrigens sein Vertrauen, dass, wenn einmal dieses Unternehmen gestartet sei, es in meinen Landen sicher zum Erfolg kommen würde. Ich versicherte ihm meinerseits, dass wir unser Bestes tun würden, zumal wir ja über einen grossen Vertriebsapparat nicht nur in der Bundesrepublik, sondern auch in unseren europäischen Nachbarländern verfügen. Es würden ausserdem sehr viel Leute nach Hamburg kommen und bei dieser Gelegenheit auch die indische Schau besichtigen können.

OTTO BERTRAM & CO

5

Schreiben vom 21.11.1955 an Herrn J.G. Garpuley, Patna (Indien) Blatt 2

...as nun das Exportgeschäft nach Indien angeht, so bin ich davon überzeugt, dass Herr Curzel auf der richtigen Wege ist. Es ist richtig, dass gute Generalvertaufsverträge von Vorteil sein können. Trotzdem muss das alles seine Zeit haben. Die deutschen Firme verlangen vollkommen organisierte Verkaufsorganisationen in Indien, ehe sie überhaupt verhandeln wollen, solche Verträge abzuschliessen. Da nützen auch die besten Referenzen und das grösste Machen der Person nichts. Unsere bisherige Schwäche lag darin, dass wir solche gutorganisierten Verkaufsapparate in Indien nicht hatten. Infolge Ihrer Krankheit waren Sie auch nicht in der Lage, derartige Organisationen aufzubauen. Im übrigen ist dabei zu bedenken, dass es gar nicht so leicht ist, Organisationen zu errichten, ehe die dazugehörigen Alleinverkaufskontrakte vorhanden sind. Die Schwierigkeit des Problems liegt darin, dass eine Sache auf die andere wartet. Wie oft trat Industrie sagt: "Bitte, eisen Sie sich, dass Indien eine durchkonstruierte Organisation besitzt", während gleichzeitig die Vertretersleute in Indien, die zu einer solchen Organisation zusammengeschlossen werden sollen, mit Recht fragen: "Wo sind denn die Firmen, die wir vertreten sollen?" Aus dieser Betrachtung ergibt sich ganz von selbst, dass alles nacheinander muss, jede Sache ihre Zeit. Eine ausgewachsene, aktionsfähige Kreatur lässt sich nicht von heute auf morgen schaffen. Auch die Erotik ihre Zeit. Ich bin überzeugt davon, dass Herr Curzel richtig handelt, wenn er Stein für Stein aufbaut und dadurch ein festes Fundament schafft, auf welcher schliesslich auch Alleinverkaufskontrakte deutscher Industrien aufgebaut [redacted] ...ren. Sie dürfen nicht ungeduldig werden, sondern [redacted] ...dass alles ein[redacted]

...ersetzen, da schon seit [redacted] ...ausgeht, alleine ...arbeiten, ihre alte Gesinnung [redacted] ...aufgeben ist dafür eingetreten worden, [redacted] ...Endziel sollte sein, endlich die Errichtung [redacted] ...Einrichtung der indischen Ausstellung in Hamburg zu erhalten. Übrigens darf ich Ihnen nun sagen, dass die Firma [redacted] ...aufenthalt in Patna haben werden, wo sie ja sicher [redacted] ...sind. Ich darf sie bitten, Herrn [redacted] ...herzlich von mir zu grüssen.

Seine Frau und meine Kinder senden Ihnen, wie beiden [redacted] ...sie liessen sich meinen Grüssen in Freundschaft an.

In alter Verbundenheit

Ihr

Otto Bertram

N.Ganguley
C/O

6

23rd November 55

The Secretary
All India Handicrafts Board
New Delhi

Dear Sir,

In reply to my letter dated 14th inst I received our telegram dated 22nd reading as follows :

"Request your seeing Shrimati Kamladevi Chattopadhyaya chairman Handicrafts board at New Delhi for Discussion stop Any date Convenient between twentyeighth November and first December"

for which I thank you.

Having come here after two years on business, I am require to meet good many businessfriends and have according made out my programme of these visits. As some of these are on this side and in Calcutta I wanted to finish with them prior to my coming to New Delhi and hence I have sent to you today a telegram, enquiring if it could be convenient for Shrimati Kamaladevi to give me a date from 9th onwards. It would suit me most as I intend staying in Delhi afterwards for some days and even going to north if possible. I intend to be in Delhi from 9th to 15th of december or if need be even longer.

Awaiting to hear from you soon,

yours faithfully

Mr. Otto Bertram
Hamburg 36
Alster Ufer 10.

My dear Mr. Bertra

Received your kind letter dated 21st Nov. and was glad to read all that you write.

At the invitation of All India Handicrafts Board I have come here to discuss with the Chairman of the Board the possibilities of Sales of Handicrafts in Europe. It seems that the memorandum which I had prepared for my discussion with Mr. Panikker, of which a copy was with Mr. Nambiar, was handed over by him to the Chairman of this Board during her stay in Cologne this year. It seems that the Chairman liked my idea and at the instance of Mr. Nambiar invited me to New Delhi.

We had several discussions on this question which have ended in following proposals:

1. In order to give you a clear idea of what is intended I am sending x to you herewith the Note of the General Secretary which will be placed before the board and Finance Ministry for approval.

2. This note is in comformity with the original idea of the selling centre with one and very important deviation, that calls for your views, your spirit of cooperation and your decision. It will function only if you decide in its favour.

3. For certain internal reasons of ministerial competency Finance Ministry will not sanction necessary funds to Handicrafts Board to set up a selling Organisation of its own in Foreign country, as the same comes in the jurisdiction of Ministry of Commerce and Trade. This means that the Handicrafts Board is only entitled to produce and supply but not entitled to sell which has to be done by Commerce Ministry or by any other private organisation.

4. In view of above technical difficulties Handicrafts Board which is under Production Ministry will be able to supply us the goods on consignment basis but will not be able to pay in cash towards the cost of maintaining a show room in Hamburg.

5. Handicraft is ready to keep at our disposal goods worth about Rupees 1.000.000 as stocks to be maintained in Freeport godowns and in show-room. Naturally this will need the formal sanction of the Board and Finance Ministry, but that is the minimum that I have asked for.

6. In this case you will have to look for the suitable Show room premises worthy of your name and Indian Handicrafts Board and pay for its rent and upkeep etc. You will not do any retail business in these show rooms with a view not to compete others who will be your wholesale buyers and retailers in Hamburg and other parts of Germany. You will however fix up your prices such that you realise your show room rent and other overheads with a reasonable margin of profit for your organisation.

7. This means in short that Messrs Bertram and Co will be entering in a sort of Partnership arrangement with the Handicrafts Board of the Ministry of Production whereby the Board invests in form of goods to the tune of Rs 1.000.000 and your investment will be in the form cash needed for Show room and selling organisation which is estimated at

about Rs 1,000,000 per year. This amount you will realise if you sell at least 5,00000 worth of goods per year adding 20% on the invoice value plus 5% more towards your commission. If you sell all the Million worth of goods in the year your earnings would be so much more. If you sell less you can always adjust your wholesale prices accordingly so as to meet the bare expenses.

If you can meet even the expenses for the first year for the second year we can interest the actual manufacturers of handicrafts products to participate in the expenses of the show room, as they shall be the beneficiaries receiving orders through this source.

The proposal is worth considering and I am sure you will not disagree with me as for various reasons I will not like to disappoint the Handicrafts Board.

Please therefore write to Handicrafts Board with a copy to me at my Patna address.

I shall write to you again very soon. With kind regards,

Sincerely yours,

A. Ganguley

9

C/O

Patna 22nd December 55

Shri K. Kanungo
Minister of Industries
New Delhi

Dear Shri Kanungo,

I was sorry to have missed you in Bombay. I was looking forward to our meeting at Delhi, but as illluck would have it, I had to be in Delhi when you were touring with the honourable Russian Guests.

I wanted to be in Delhi from 9th onwards for a week or 10 days in which case I might have been able to meet you but then Mrs Kamaladevi Chattopadhyaya wished that I should come there before 1st of December for discussion regarding Handicrafts sales in Germany, which necessitated my leaving for Delhi as early as 29th of Nov.

Having nothing particular to do in Delhi, where I stayed till 12th, I could not stay longer as I had other appointments at Aligarh, Bareilly, Banaras etc.

Shri Diwakarjee told me having spoken to you about me. In short the purpose of my meeting you has a purely national character and therefore I would have been happy to exchange my views with you in connection with proposed selling organisation of Indian Handicrafts, Hand-loom, Khadi Products in Continental countries. I have complete scheme for setting up such an organisation on the Continent ready at hand. The same has been once discussed with the Ministry of Commerceand now with the All India Handicraft Board.

I learn that small Industries have been divided in various categories and are placed under different Ministeries so that a selling organisation of the type in view will have to deal with 3 or 4 ministries before the same could be a reality. It is rather a difficult task. Under this scheme, I am told, the production, propagation and sale of Khadi comes under your Ministry for which reason I wanted to contact you and know from you if you have any plans for selling Khadi products in other countries together with our other Handicrafts.

Somehow or other, I am led to believe after I saw the Khadi Gramodyog shop on the Hornby Road Bombay, that if this organisation can start and maintain in such centres in India, the same would be equally or more successful in any other country if run on the same lines in cooperation with other handicrafts.

Commerce Ministry and Handicrafts which are supposed to be under Production Ministry and so also Khadi and Hand Loom are all anxious to create increased markets in India and in foreign countries for these products but it seems that there is as yet no clear

out coordinated plan to that effect. Perhaps, I may be wrong in my conclusions and shall be only happy to know that a positive plan has been worked out in that direction

If with this background, you think it worthwhile our meeting each other or correspond please write and let have your views.

Thanking you and with regards,

Sincerely yours

C/O Governor of Bihar
Patna. 23rd December 55

/1

My dear Mr. Bertram,

I am in due receipt of your letter dated 15th and noted the contents for which I thank you. I thank you also for your good wishes and good sentiments expressed after reading something about me in papers. I never wanted to be in papers as it is not always true what papers write. As a matter of fact I did not know anything about it and after hearing from you asked Mr. Jagtiani to let me have a copy in order to see what I look like.

From your letter I see that you did not receive my letter dated 5th respectively 8th which I sent to you from Delhi, with certain important proposals. I was called there by Handicrafts Board for discussion re the sale of Handicrafts in Germany and am sending you again with this letter the copy of the summary of my talks. The main point is that Handicraft is not able to keep any funds at our disposal to open the show room, maintain staff and organise sales, but if you agree to do that Handicraft will see to that that the same is made good in form of goods.

I wonder if you will agree to this in principle. In my letter I had further suggested that although I have given a figure of monthly expenses towards maintainance of Show room etc as DM 8000, it need not be actually so high if we are required to do it on our own. We can take a modest show room, which need not be neceasarily on the ground fare of main thoroughfare, as we shall not be selling in retail but calling wholesale buyers to view our material. The best will be to come to some understanding with a firm like Horn or a better Kind of Mode Salons establishment who should place at our disposal the show rooms where they do the retail on their side and we do the whole sale. In this way our expenses could be cut down to minimum and we shall have the advantage of having good show rooms and at the same time find market atonce. By this our expenses could be cut down to a few thousand per month but it will give us an entry into the dealings with the Government of India which can then be used also in other sphere of business.

East Gemmany is doing so much. They have offered to buy outright about 2.00.000 Dm worth of handicrafts from the Indian Pavilion for Handicrafts which will be opened at Leipzig coming spring. Naturally it is A government propaganda work with which we do not want to compete, but what I want to say is that if we make a begining I am sure greater things would come in our way. I shall be glad to have your views on this subject by return. My proposals have been put before the Handicraft Board and Finance Ministry for approval and I would like to have your concent by that time.

I am also negotiating with Commerce Ministry. The old Idea of Panikker is not completely set aside. I had many discussions with him and with Commerce Minister and at present I am also negotiating with Minister of Industries for their coordination in this.

I am doing my utmost on this side. I had also met and discussed this with German Ambassador and with the Commercial Counseller Mr. v. Keiser, who have also promised their support in all that I will do. Further I heard that the General manager of Messrs Krupp have offered to purchase about DM 50 000 worth of Indian antique and Handicraft and exhibit same in the Krupps Villa at Essen I hope that after all that the success will not remain out. Please write to me at an early date as to what you think. It may be that if the commeree Ministry things comes off by then, as again and again promised by Panikker, we shall be able to include Handicrafts in it and the problem will be solved, but this proposal from Handicrafts is in case such a place is not created by Commerce ministry or under their scheme.

With this I am sending the copy of the summary.

Thanking you and wishing you a happy and prosperous new Year and with kind regards also to Mrs Bertram and Children

sincerely yours

N. Ganguley
New Delhi
8th Dec 55

My dear Mr. Bertram,

In continuation of my letter dated 5th I am writing this to give you my further views on the subject Firstly I am ~~xxx~~ including the note of the general secretary as it the same says nothing more than what I have written in my letter The mainpoint is that handicraftsboard cannot open a selling office of its own in foreign country and hence Finance Ministry will not sanction the funds for the showroom in cash but if you will agree to open a show-room you will get it inform of goods.
I wonder if you will agree to it on principle. We can then talk or settle the details about expenditure on this, and how economically the same can be done. I have given to them the figure of DM 8000.- per month and other expenses but it need not be as high as that To start with one can take a modest show room which need not be on ground floor or in bussy shopping centre, as we are only calling the wholesale buyers to see our goods they want to retail and not sell to general public. We may perhaps take an important dealer in such articles in confidence, who has a good shop in shopping centre and display by rotation in his show windows our goods to create interest. Perhaps so far Hamburg is concerned that party can be the retailer of our goods and we shall then choose repectable parties in other centres of Germany. In this our expenses could be cut down even upti two to three thousand per month but this will give us an entry into the dealing with Government of India.
I want therefore your comments and suggestions.

This does not mean that I have dropped my negotiations with Commerce Ministry which is still keen upon starting the proposed show room as discussed with Mr. Panikker. He is flying to East Germany in the course of this month and may contact you from Bonn. I have had a talk with the commerce Minister in that connection who assured me that the original idea will be followed up and it may be that we will then be allowed to display the ~~Hadni~~ handicraft products in the same premises.

So without dissatisfying the one I am still continuing my talk with the other and hope to materialise the one or the other schemes in course of coming spring.

I am also meeting at the same time the German Embassy people here to gain their support. Today I am lunching with Herrn von Keiser the Commercial Counsellor.

I shall leave this for Patna on the 11th inst so that you can reply to this letter to my Patna address.

With kindest regards sincerely yours

13

Government of India
Ministry of Production
All India Handicrafts Board
Queensway (A) Barracks
New Delhi: Nov. 22, 1955

Dear Shri Ganpulley,

Thank you for your letter. I am enclosing a copy of telegram I have sent to you today. Chairman esires to see you in Delhi on any day convenient o you between the 28th November and 1st December, 1955. do hope it will be possible for you to come over.

With best wishes,

Yours sincerely,
Sita Kirpal
Miss (S. Kirpal),
P.S. to Chairman.

Shri N. Ganpulley,
c/o Shri A.N. Diwakar,
Governor of Bihar, Raj Bhavan,
Patna.

Encl. One as above.

N.Ganguley
C/O RAJ BHAVAN,
RANCHI.

11

23rd November 55

Shri N.Kanungo
Minister of Industries
New Delhi.

Dear Shri Kanungo,

I acknowledge with thanks the receipt of your letter dated 6th inst which was redirected to me rather too late.

I am in Patna since 9th of this month studying the handicrafts of this province. Being asked by our Ambassador in Bonn to contact the Handicraft Board in New Delhi for the sale of Handicrafts in Germany, I wrote to the Board on the 14th. I have now been asked by the Secretary of the Board to meet Shrimati Kamaladevi for discussion between 25th November and 1st December. Due to my other engagements I am not able to go to Delhi on those dates and have enquired if the dates between 9the December and 15th would suit Shrimati Kamaladevi for an interview. On receipt of a reply from there I will decide the date on which I can go to Delhi.

I read in the papers that you will be accompanying the Russian guest, but hope to meet you in Delhi between 9th and 15th of December. I will then explain to you the reason of my meeting Shri V.K.Dehta and consequent meeting you personally.

With regards

Sincerely yours

N.Ganguley 15 Patna 25 November 55

Miss S. Kirpal
P.S.To Chairman
All India Handicrafts Board
New Delhi

Dear Miss Kirpal,

Received your letter dated 22nd inst and your telegram in reply to mine reading as follows :

"Shrimati Kamaladevi Chattopadyay leaving on tour will appreciate your coming to Delhi between 29th November and 1st December stop please confirm."

Although I would have prefered any date after ninth as per my telegram and coming to Delhi will compelled upset my programme, still looking to the Convenience of Shrimati Chattopadhyay and taking into account the absolute necessity of this meeting, I have decided to come to Delhi as desired by you.

I shall be in Delhi on the 30th morning and shall be staying with Shri Krishna Murthy Rao, Vice President Council of State, 10 Akbar Road. I shall be obliged if you will kindly write to that address informing me as to what time will best suit Shrimati Chattopadhyay. As I am arriving there early morning I shall be ready for any appointment after nine.

Thanking you,

Sincerely yours

16

M. Ganguley

Patna 28th Dec '55

Mr. L.C.Jain
All India Handicrafts Board
New Delhi

Dear Mr. Jain,

I expected to hear from you in the course of these days, regarding the decision taken by All India Handicrafts Board about the proposed exhibition cum selling centre at Asansol.

I am sure that proposal has been put before the Board to obtain their sanction before the same could be forwarded to Finance Ministry for their approval.

I wonder if the board has approved of it in the form as laid down by us during my stay in Delhi or any other modifications or changes have been suggested.

I shall be glad if you will kindly let me have a line in this connection.

Wishing you a happy new year

sincerely yours

19

No.HB/AD/2(23)/A/55

Government of India
Ministry of Production
ALL INDIA HANDICRAFTS BOARD

....

Queensway 'A' Barracks,
New Delhi, the 31st Dec., '55.

Dear Mr. Ganguley,

Kindly refer to your letter to Mr. Jain dated the 28th December 1955. The matter was discussed favourably at a recent meeting of the Executive Committee of the Board. The proposal has now been sent to the Government for consideration. We are also consultin the Indian Legation on certain points.

With best wishes for the New Year.

Yours sincerely,
Manik Bhai
(Manik Bhai) 31/12

Mr. ... Ganguley,
Bihar Governor's Camp,
Patna.

18

S.Ganguley

Patna. 12 January 56

Shrimati Kamaladevi Chattopadhyaya
Chairman
All India Handicrafts Board
New Delhi

Dear Shrimati Chattopadhyaya,

With this I would like to inform you that my friend Mr. Otto Bertram has just written to me in reply to the proposals which I sent out to him from Delhi after our talks.

He has agreed to bear the expenses of the permanent show room etc in Hamburg, if from our side we can guarantee him

1. the correct choice of goods to be sent.
2. The rockbottom prices at which the material will be purchased and invoiced by the supply agency or manufacturers.
3. The guarantee for regular supplies in the event of repeat orders.
4. The maintainance of primary stocks to the tune of Rs 10.00.000 which should be kept rotating according to sales and moneys received here.

You see that I have done all the I possibly could and it is now upto you to see that the scheme is approved by the Government and the work can start without further loss of time.

I learnt that the Government has sanctioned Rs 1.50.000 to All India Handicrafts for Leipzig Exhibition, which is only a one time show in a place where from repeat orders may or may not flow. The Permanent exhibition at Hamburg opens quite a different perspective and promises a continuous business. Taking all this in account, I hope that the Finance Ministry will take a favourable decision about the scheme put forward by you.

I shall be obliged to have a few lines from you in this connection at an early date.

Thanking you and with best regards

Sincerely yours

S.Ganguley

B.Ganguley

19

Shrimati Kamaladevi Chattopadhyaya
Chairman
All India Handicrafts Board
New Delhi

Patna 10th January 56

Dear Shrimati Chattopadhyaya,

You must have received my last letter informing you that my friends in Hamburg have agreed to our proposals and I now await to hear from you about the decision taken by the Ministry.

A few days back, the Commercial Counsellor German Embassy, New Delhi wrote to me enclosing a copy of the letter from the International Handicraft Exhibition in Munich from 27 April to 10th May. Last year a private party in Delhi had put up quite a good show in absence of any government participation. Since then that firm has established a small office in Munich and is participating in the exhibition this year. The exhibition authorities would however like to have a representative participation on larger scale. I had brought this to the notice of Mr. Paniker at that time. However as the idea of a permanent exhibition at Hamburg is still being discussed I think a beginning can be made with this exhibition.

I have therefore asked Mr. von Keiser the German Commercial Counsellor to get in touch with you and to discuss with you the possibilities of participation in this exhibition. It is quite a good show, I have seen it last year in the company of Mr Dobbs the one time adviser of Small Scale Industries to our Government. Here all the continental and American countries were represented and it was by chance that we found the small but neatly decorated stand of the Indian firm.

The proposition is worth considering and I hope you will kindly take interest in it.

Thanking you and with best regards

Yours sincerely

20

सत्यमेव जयते

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD
QUEENSWAY (A) BARRACKS,

D. O. No. HB/C.II./Rel/7/56

Dated New Delhi–1 the ..... 24 ..... *195*6

[illegible]

R. Chattopadhyaya

P E R M A N E N T

Handicraft Exhibition cum wholesale selling or distributing Centre at Hamburg.

(Few Points)

Expecting the visit of Mr. Panikkar the Deputy Secretary Ministry of Commerce, Exhibition Section, New Delhi which may give me an opportunity of discussing with him some very important aspects pertaining to proposed Permanent Exhibition of Indian Handicrafts in Hamburg on the lines of those opened in New York and very recently in Geneva, I would like to put down here some of my views on this subject. I do not know exactly the conditions laid down by Government and the principle on which the party or parties which are to be responsible for the maintenance, sales organisation etc. have agreed to work in those centres.

In our preliminary talks with Mr. Panikkar last year, we have arrived at certain conclusions as a result of which a tentative agreement was drawn by Mr. Panikkar which was then accepted and confirmed by Mr. Bertram responsible for the selling organisation in Germany. This agreement formed the basis for Mr. Panikkar to discuss this question with authorities at New Delhi, to get their sanction.

The Exhibition at Hamburg will be perhaps like other centres a representative Show Room cum selling Centre (Wholesale) for Germany and for Skandinavian countries and also Holland, for Indian Handicrafts, which the Indian Government want to sponsor with a view to help the small Artisans of India and give them incentive to produce more and better for foreign markets, taking away from their shoulders the responsibility of marketing their ware, which has so far been the serious drawback for the all round development of this line of Industry.

India has to be and has been a potential market for these but that has only provided these artisans enough to exist or vegetate because of very low buying power of Indian Middle class and masses. That is why some of these handicrafts have become extinct and others could but show very little improvement. The Government objective in supporting them in this manner is very laudable and will surely help to improve the lot of many who are today dependent on this type of work for their livelihood and are leading a hand to mouth life inspite of their skill and hard work.

For the success of such an undertaking following factors should be taken into consideration by the promotors:

1. Choice of Place,
2. Choice of working Partners,
3. Choice of goods,
4. New Markets and their demands,
5. New Outlook,
6. Suggestions to improve the quality and standard of the material suiting the markets,
7. The implementation of these suggestions into action by Home Government.

The Indian Government has made a beginning in this direction by selecting New York and Geneva as the first two centres for this type of work which have already started functioning. The third centre which is still under consideration is Hamburg. In my opinion the selection of Hamburg on the European Continent for this purpose is, next to New York, the most suited for from different point of view.

(1) The choice of place: Hamburg as the first and the most important port of Germany, or even of the Continent, is one of the flourishing cities of the Republic. With about 1½ million of its relatively well to do population and with a still larger number of floating population Hamburg itself offers very good prospects for selling Indian products.

Being the most important continental port for more than half a century, it has all the facilities for importing, ware housing, reshipping or in short distributing the material to other centres in Germany even without its having to pass the customs barrier. One can send the goods from the free port of Hamburg to any large city in Germany without its having to pass through customs at Hamburg. The client at any other centre in Germany can pay the customs and take delivery of the goods at his own home town.

From Hamburg there is an easy approach to the Scandinavian countries Denmark, Norway, Sweden, Finland. The Material ware housed at Hamburg Free port can be easily sent to customers in these countries after the client has seen and selected the goods at the show room in Hamburg.

The Business community at Hamburg is better informed about Import and Export Trade and as such are better organised to handle the foreign trade.

(2) The Choice of Working Partner: The contrahent or the party to organise the actual trade in the country and in the neighbouring countries should be one with good financial standing, with keen interest and understanding for this particular tyre of business, and should have a wider outlook based on idealistic interest for the Indian Art, Indian economic development, than only money making. It should think in terms of Indian Progress while selling its products.

In Messrs. Otto Bertram & Co. which has been selected for this purpose, we have a firm with first class financial standing, with decades of business experience, with a countrywide organisation of its own. Mr. Bertram, the proprietor of this concern, is a man known to be of highest integrity, morality and character. A man respected in Government and Business circles of the City which has made him the honoured representative of about 35 different business organisations. Inspite of his multifarious business activities in which he puts daily not less than 16 hours of intensiv work, he is not without idealistic approach to things of the nature we want to put in his hands. His present organisation and his methods of conducting same should be sufficient proof of his ability to organise and develop successfully the Indian Handicrafts section.

(3) The Choice of goods: No doubt the Exhibition has to be a representative one, including all kinds of products of Handicraft that India Produces, beginning from the crude articles manufactured by Adivasies to the more finer and better finished products of Kashmere, Banares or Bangalore. These could be divided into three distinctive groups:

a) There is a great variety of articles which has a curiosity or educative value and as such would move only in very limited numbers. Such articles sometimes fetch quite fancy prices but even then do not contribute substantially towards the costly unkeep of the organisation set up for that purpose.

b) There are others whose sales are limited to special occasions and festivities like Easter or X-mas and are in good demand periodically after which they move very moderately and do contribute to some extent for the unkeep.

c) The third item that is to a very great extent responsible for making the whole scheme successful are the articles of utility in which Women Presseware, ornaments and the like play a very important roll. After this come the articles of house furnishing and decoration such as curtains, bed or sofa cover, table cloths etc.

Therefore while sending the articles for stock purposes one should be careful in fixing up a proper ratio so that the smooth flow of the business could be guaranteed without uselessly blocking the Capital in articles which do not move in such a way as to ensure proper rotation. I should say that the ratio of the articles as devided in three categories stated above should be 1:2:7.

In View of the importance of these salient factors in the success of the planned organisation, the Government will be well advised to consult those who know the continental markets, their taste, their capacity and their selling possibilities of any particular article, even before the first stocks are sent out.

It should be particularly noted that the taste of the people varies greatly from country to country. This fact must be taken into account before sending out larger consignments. This will save all from later disappointment, from unnecessary headach about the disposal of such lots and dissatisfaction arising out of it, leading to unfrienly correspondence between the paties concerned.

American taste, for example, is quite different from that of Continental Europe. Even English taste is different but it does not differ so much as does the American.

American Army Personnel in those war days and after, the American tourists and now even American Market which is at present buying quite a substantial quantity of our handicrafts products have greatly influenced the outlook of our manufacturers and traders as regards quality and price of some of our handicraft products. Many of our Businessmen who have not gone deeper in the study of European markets believe and accordingly have made the poor artisan believe that American taste and price could also be taken as standard for Europe. But this outlook and way of handling continental trade [illegible] difficulties against which we should be arm[illegible]

(4) New Markets and their demands: In the previous paragraphs we have dealt with the important point that every market will have its own specialities to which particular attention will have to be paid. The organisers in Hamburg have taken upon themselves to attend to the Scandinavian markets which they will work with their representatives in those countries.

The Scandinavian countries and Holland have always been prosperous little countries, with quite a high living standard and highly developed house and home culture. Properly organised these countries could be substantial buyers of our products provided these are no restrictions, respectively, the reciprocal trade treaties recommend such imports.

(5) New Outlook: With the new markets added to the list of buyers, India will also have to care to adapt herself a little to their tastes. It does not means manufacturing articles of European design. We have to be very particular in maintaining Indian designs and developing those on our cultural lines and bringing these in shape of articles which could be easily adopted by these countries in decorating their houses or their persons with a decent extravagance. We should never try to put an article in the market that will look like European. It must have an Indian or oriental look.

One has only to be very particular about the finish of these

handicrafts. Handicrafts does not mean rough hewn shapeless,, formless unfinished things, with threads hanging about in pieces of embroidery, delicate pieces of wood or ivory carvings, mercilessly and carelessly joined together with rusty wire nails, Hand printed or even othr woven material with spots of colour or dirt in the piece and so on.

Very particular scrutiny of such defects is essential before the material is packed for export. We should not forget that in all these European countries Handicraft is appreciated because there is a good deal of Hand work done here too. But because of higher standard, wages and the like, these articles become very costly and then there is no novelty of colour, design, form and the like which all people prefer, if for nothing else but for a change.

Handicraft as an article with individual touch, as an article of Art and fine workmanship with a definite Indian touch about it has a greater value and appreciation in European countries where local Handicraft had to make way to machine made, where time is measured by money. One has to be very careful in selection as well as marketing of these articles. Good Handicrafts form a category of its own and one should not mix it with cheaper and mass articles for which large departmental stores cater. One must draw a very sharp line between handicrafts as pieces of fine workmanship, art, it need not be and should not be a machine finish to look at. People value it the more because it is the handwork. It will both satisfy the seller and the buyer if we in India maintain standard of the handwork and if the same is not thrown in the market as inferior cheap stuff. So long it

is a piece of art it has its value but the moment it becomes a cheap mass or Bazar-article the charm is gone.

Let our artists also see the handwork and art of other countries. For example China and Japan also do a lot of handwork. One must really see at these and try to finish our material carefully as the others do. We must give the handworkers better type of raw material so that their energy and work will not be wasted. For example do not allow them to take a cheap cloth and do on that beautiful embroidery. Let them not do the good embroidery with threads badly dyed and with raw thread. Let them see that the stitches behind are not so many loose threads hanging and so on.

There are many minor things of this kind on which a thorough discussion is necessary, with those responsible for the selection and despatch of the goods, and with those responsible for the manufacture of the material for these markets.

If all these suggestions made by sales organisations in various foreign countries are carefully noted and attended to, one can gaurantee large turnover and greater appreciation for our goods in foreign countries.

Either, after this handicraft-show has run successfully or, even simultaneously, one can open a section in the show room for important Indian Raw materials and other products which India offers to sell to these countries under trade agreement.

India is having at present a passive trade balance with Switzerland Germany and many other countries, so far Indian economy is concerne Only the sale of Handicrafts will not help us to get over this state of things. Attempts must be made to develop the trade in those articles which we want to export and which would improve our trade balance with these countries.

This could be done by exhibiting these articles side by side with Handicraft in a special section and as we would try to create demand for Handicrafts so also attempts should be made to create demand for these articles too.

More business will be possible when such Indian products as are in demand in these markets are made available to consumers at a short notice. This is possible if a stocks of such articles could be maintained in the Freeport of Hamburg by firms interested in selling. Ready stocks often fetch better price provided the article is not of a speculative nature.

N. Ganguley
Muenchen 5 Mai 55

26

OTTO BERTRAM & CO.

Seit 1875

TELEGR. RESOLUT HAMBURG / RUF ORTSGESPRÄCHE SA-NR. 44 11 11 / FERNGESPRÄCHE 44 88 13 / FERNSCHREIBANSCHLUSS 021 17 RESOLUT HAMBUR
BÖRSENSITZ PF. 26, SITZ g u h / CODES LIEBERS-5-LETTERS, PETERSONS-BANKING, BENTLEY, ABC 6th, SIMPLEX STANDARD, WESTERN UNION, MOSSE, MARCO
HR A. HAMBURG NR. A 40305

Herrn
N.G. G a n p u l e y
c/o Shri R.R. Diwakar
Governor of Bihar
Raj Bhawan

Patna/Bihar
= = = = = = =
Indien

HAMBURG 36, ALSTERUFER 10 den 5. Jan. 1956
B/Schb.

Mein lieber Herr Ganpuley!

Herzlichen Dank für Ihrer Brief vom 23.v.J. mit beigefügtem Abdruck Ihres Schreibens vom 5.v.M. aus New Delhi, dessen Urschrift hier nie angekommen ist. Es kommt selten vor, dass Luft postbriefe verloren gehen. Es freut mich, dass Sie eine Kopie senden konnten. So bin ich doch in der Lage, von dem wichtigen Inhalt dieses Briefes Kenntnis zu nehmen.

Ehe ich nun aber zu der sich dadurch ergebenen neuen Lage des Panikkar-Programms Stellung nehme, möchte ich Ihnen für das neue Jahr im Namen meiner Familie, meiner Mitarbeiter und in eigenem Namen nochmals herzlichst alles nur denkbar Gute wünschen. Ich möchte hoffen, dass Sie sich stets besten Wohlergehens erfreuen und dass auch Ihre geschäftlichen Gedanken zu guten wirtschaftlichen Erfolgen führen. Was wir hier dazu beitragen können, soll durchaus geschehen.

Wie ich glaube, annehmen zu dürfen, sind Sie wohlbehalten ins neue Jahr hineingekommen. Es würde mich freuen, wenn es immer so bleiben würde.

Nun erlaube ich mir, auf den Inhalt Ihrer Briefe vom 5. und 25. 12.1955 näher einzugehen. Da seit dem Besuch des Herrn Panikkar lange Zeit verging, ohne dass zusagender Bescheid bei uns einlief, hat sich bei uns zunehmend der ganz richtige Eindruck verdichtet, dass die indische Regierung dem Plan des Herrn Panikkar die Zustimmung versagt haben muss, wenn-gleich wir die Hoffnung nicht ganz aufgegeben haben. Dass wir hierin recht hatten, ergibt sich aus Ihren beiden Briefen.

Der von Ihnen skizzierte neue Vorschlag sieht natürlich ganz anders aus als der ursprüngliche von Mr. Panikkar entworfene Plan. Er besitzt eine gänzlich veränderte Grundlage, verlangt von unserer Seite Investitionen und nicht unbeträchtliche Risiken. Ich habe mir das alles sehr gründlich überlegt. Es ist nicht zu verkennen, dass Ihre neue Anregung auch in einigen Punkten gewissen Anreiz für einen Wirtschaftler bietet; aber wesentlich

26

OTTO BERTRAM & CO.

Seit 1875

TELEGR. RESOLUT HAMBURG / RUF ORTSGESPRÄCHE SA.-NR. 44 11 11 / FERNGESPRÄCHE 44 88 13 / FERNSCHREIBANSCHLUSS 021 1177 RESOLUT HAMBURG
BÖRSENSITZ PF. 26, SITZ g u h / CODES LIEBERS-5-LETTERS, PETERSONS-BANKING, BENTLEY, ABC 6th, SIMPLEX STANDARD, WESTERN UNION, MOSSE, MARCONI
HR. A. HAMBURG NR. A 403 05

Herrn
N.G. G a n p u l e y
c/o Shri R.R. Diwakar
Governor of Bihar
Raj Bhawan

Patna/Bihar
= = = = = = =
Indien

HAMBURG 36, ALSTERUFER 10 den 5. Jan. 1956
B/Schb.

Mein lieber Herr Ganpuley!

Herzlichen Dank für Ihren Brief vom 23.v.M. mit beigefügtem Abdruck Ihres Schreibens vom 5.v.M. aus New Delhi, dessen Urschrift hier nie angekommen ist. Es kommt selten vor, dass Luftpostbriefe verloren gehen. Es freut mich, dass Sie eine Kopie senden konnten. So bin ich doch in der Lage, von dem wichtigen Inhalt dieses Briefes Kenntnis zu nehmen.

Ehe ich nun aber zu der sich dadurch gegebenen neuen Lage des Panikkar-Programms Stellung nehme, möchte ich Ihnen für das neue Jahr im Namen meiner Familie, meiner Mitarbeiter und in eigenem Namen nochmals herzlichst alles nur denkbar Gute wünschen. Ich möchte hoffen, dass Sie sich stets besten Wohlergehens erfreuen und dass auch Ihre geschäftlichen Gedanken zu guten wirtschaftlichen Erfolgen führen. Was wir hier dazu beitragen können, soll durchaus geschehen.

Wie ich glaube, annehmen zu dürfen, sind Sie wohlbehalten ins neue Jahr hineingekommen. Es würde mich freuen, wenn es immer so bleiben würde.

Nun erlaube ich mir, auf den Inhalt Ihrer Briefe vom 5. und 25. 12.1955 näher einzugehen. Da seit dem Besuch des Herrn Panikkar lange Zeit verging, ohne dass zusagender Bescheid bei uns einging hat sich bei uns zunehmend der ganz richtige Eindruck verdichtet, dass die indische Regierung dem Plan des Herrn Panikkar die Zustimmung versagt haben muss, wenn-gleich wir die Hoffnung nicht ganz aufgegeben haben. Dass wir hierin recht hatten, ergibt sich aus Ihren beiden Briefen.

Der von Ihnen skizzierte neue Vorschlag sieht natürlich ganz anders aus als der ursprüngliche von Mr. Panikkar entworfene Plan. Er besitzt eine gänzlich veränderte Grundlage, verlangt von unserer Seite Investitionen und nicht unbeträchtliche Risiken. Ich habe mir das alles sehr gründlich überlegt. Es ist nicht zu verkennen, dass Ihre neue Anregung auch in einigen Punkten gewissen Anreiz für einen Wirtschaftler bietet; aber wesentlich

weniger als der Panikkar-Plan. Angesichts unserer 20-jährigen Bekanntschaft würde ich es für falsch halten, wenn Ihre neuen Gedanken einfach abgelehnt werden würden. Sie verdienen durchaus ernsthafte Beachtung und Prüfung, was nötig ist, um auf dieser veränderten Grundlage den Verkauf indischer Waren hier zu organisieren. Ich bin dabei auf folgende Überlegungen gekommen:

1.) Über die Art und Qualität der Waren (handicrafts) müssten wir eingehend unterrichtet werden, damit das Sortiment von Anfang an richtig zusammengesetzt ist.

2.) Die Preise müssten von Anfang an daraufhin geprüft werden , ob überhaupt Aussicht besteht, sie auch nur an-nähernd erzielen zu können. Es hat für beide Teile keinen Zweck, solche Waren zu senden, die nur zu Bruchteilen der notierten Preise verkauft werden können.

3.) Die indischen Preise, zu denen die handicrafts zum Verkauf kommen sollen, benötigen wir auch deshalb, um die Einfuhrzollsätze zuverlässig prüfen zu können; denn die deutschen Einfuhrzölle bilden einen entscheidenden Kalkulationsfaktor.

4.) Geprüft werden muss auch die Frage, ob sich unter den handicrafts auch solche Waren befinden, die für die Einfuhr nicht liberalisiert sind, so dass deren Einfuhr erschwert ist.

5.) Ich nehme an, dass die Ware im Ausstellungsraum zunächst ohne Zahlung aus dem Konsignationsbestand genommen werden kann. Zahlung auf verkaufte Ware erfolgt innerhalb einer bestimmten Frist dato Abschluss des Verkaufskontraktes, z.B. innerhalb eines Monats.

6.) Ferner muss bedacht werden, wie es mit dem Nachschub neuer Waren aussieht, wenn sich zeigt, dass der Verkauf funktioniert. Die Versorgung der Kunden dürfte dann nicht mehr unterbrochen werden. Ist es überhaupt möglich, immer dieselbe Ware nachzuliefern, wenn sie von den Käufern verlangt wird?

7.) Die Versicherung und das Lagergeld, welches wir zu veraus lagen haben werden, müssten zu Lasten der Ware gehen.

8.) Es wäre gut, wenn der Ausstellungsraum und dessen personelle Bedienung ebenfalls zu Lasten der Ware geht.

9.) Durch überhöhte Verkaufspreise kann die ganze Aktion in Gefahr gebracht werden. Daher bedarf es hier einer vernünftigen Verständigung mit dem Handicraft-Board in New Delhi.

Eine sehr entscheidende Frage ist besonders zu Beginn die Preiswürdigkeit der handicrafts. Wenn diese gewährleistet ist, sehe ich durchaus die Möglichkeit, die Verhandlungen mit Aussicht auf Erfolg aufzunehmen.

Der gesamte Vertrieb als solcher mit allen damit verbundenen Funktionen würde von uns in eigener Regie übernommen, so dass das Handicraft-Board keinerlei Geld aufzuwenden braucht, sondern stattdessen Anspruch auf Abrechnung der verkauften Waren und die entsprechenden Überweisungen erwirbt. Wenn später Werbungen im Grossen erwünscht sind, müsste man deswegen noch besondere Vereinbarungen treffen.

Wie Sie sehen, habe ich mich sehr mit dem veränderten Problem befasst und bin verhältnismässig tief in die Kernpunkte eingedrungen, ohne jedoch behaupten zu wollen, dass bereits alles erfasst ist, was im Zuge der Praxis sich noch zeigt und noch zu berücksichtigen wäre.

Ich hoffe, Ihnen mit vorstehenden Angaben gedient zu haben und sehe Ihren Nachrichten gern entgegen.

Mit verbindlichen Grüssen verbleibe ich

in alter Verbundenheit
Ihr sehr ergebener

Otto Bertram

N.S.

Soeben erfahre ich, dass Herr Werner Skopnik nach kurzer, schwerer Krankheit gestorben ist.

d.O.

C/O Governor of Bihar
Patna. 11 Januar 56

29

Herrn Otto Bertram,
Hamburg 36
Alster Ufer 10

Mein lieber Herr Bertram,

Mit herzlichem Dank bestaetige ich den Eingang Ihres sehr ausfuehrlichen Briefes vom 5 Januar. Es war gut dass ich nach kurzem Warten die Abschrift meines Briefes Ihnen sandte, da der besagte Brief aus Delhi wurde mir nach drei Wochen durch das Hauptpostamt Bombay unter dem Vermerk "Ungenuegend frankiert" zurueckgeschickt. Ein Geschaeftsfreund in Delhi wollte mir die Arbeit abnehmen und sandte den Brief durch seinen angestellten zur Post der den Brief nicht richtig frankiert hat . Ich sende Ihnen hiermit den Original Brief und die kurz gefasste Abschrift meiner Besprechung mit All India Handicraft Board.

Vorerst spreche ich fuer die uebermittelten gute Wuensche mein Dank aus und wuensche Meinerseits nichts anders als das auch Sie Herr Bertram in voller geistiger und koerperlicher Kraft noch viele Jahre hindurch den so gut aufgebauten Betrieb steuern moegen.

Wie ich Ihnen schon mitteilte ist die Angelegenheit Panikker nicht gaenzlich ad Akta gelegt worden. Es konnte sein dass, das gegewaertige All India Handikrafts Board Vorhaben frueher oder spaeter durch den Seinerzeit mit Herrn Panniker ausgearbeiteten Vorschlag ergaenzt wird. Wir werden dann keine weitere Verpflichtungen einzugehen habe werden als die wir Seinerzeit mit Herrn Panikker vereinbart haben. Heute sieht es nur so aus dass All India Handicraft Board sein Laden extra aufgemacht haben moechte, obgleich gar kein Grund dafuer vorliegt, da der grundlegende Gedanke sowie die zu leistende Arbeit von dem urspruenglichen Plan sehr wenig abweicht. Bei der Annahme dieses Vorschlages gehen Sie ein gewisses Anfangsrisiko ein, dessen Groesse, meines Erachtens nach, nicht so gross sein wird, dass Sie es nicht tragen koennen oder welches sich in laufe der Zeit nicht gut zu machen lassen wird. Dieses Anfangsrisiko besteht heute in Form von Unkosten des Ausstellungsraumes desses Groesse und Aufmachung nicht in der Weise gestaltet zu werden wie es mit Herrn Panikker vereinbart war.

Ich werde jetzt versuchen Ihre Ueberlegungen punkt fuer Punkt zu beantworten :

1. Sie besitzen eine Abschrift meiner Denkschrift, wo ich klar zum Ausdruck gebracht habe dass die Ware nach unserer Auswahl zusammengestellt wird.
2. Wir kriegen die Ware zum billigsten Einkaufspreis durch die von Handicraft Board geschaffene "Supplying Agency"
3. Die EinfuhrZoelle so weit ich mich in Muenchen orientiert habe kommen auf teuersten Brokade Sachen aus Benares von 18 bis 35%
4. Sie wissen dass Indien Deutschalnd gegenueber ein bedeutend grosser Passiv Handelsbilanz aufzuweisen hat, sodass von deutscher Seite aus keine Schwierigkeiten bestehen werden die indi. Hanarbeiten aller Art zu importieren
5. Handicraft Board ist ebenfalls eine Regierungsangelegenheit, sodass wir auch unser Ausstellunggraum, wie Seinerzeit geplannt, Mithilfenahme des Konsuls, als Bonded Warehouse bezeichnet werden. Aber wenn es nicht moeglich sein sollte so werden wir andern Weg mit Handicraft verein baren koennen
6. Wir sollen zuerst Ware im Werte von 1 Million auf Lager bekommen. Das Lager wird dann staendig wieder ausgefuellt, wofuer die Supplying Agency verantwortlich sein wird. Dieses Lager ist deshalb vorgesehen damit die Kunden sofort beliefert werden koennen, und nicht monatelang auf die Ware warten muessen.
7. Fuer Fracht, Versicherung, Lagergeld in Freihafen Hamburg ist ein Betrag von Rs 100.000 vorgesehen

8. Selbstverstaendlich werden alle Unkosten nebst unser Verdienst ~~wird~~ auf WarenPreis aufgeschlagen. Man wird uns deswegen keine Vorschriften machen. Es wird gaenzlich unsere Angelegenheit sein die Preise so zu gestalten, dass ein laufenden Umsatz gesichert sein wird.

9 Auf Grund bisher gemachten Erfahrungen in Zuerich (India Stores) und jungst gesammelten Erfahrungen in Muenchen beweisen dass die Einkaufspreise in Indien so sind, dass man mit einer gute verdienstspanne arbeiten kann und dass die indische Ware wie sie wir us Indien senden wollen gut verkaeuflich ist und gern gekauft wird. Herr Zimmer verkauft gegenwaertig in Muenchen nur einige Brokade Sachen aus Benaras an grossisten mit einem Verdienst von 25%. Die Grossisten verkaufen es weiter an die Kunden mit einer Aufschlag von 30 bis 50%. Er hat in kuerzester Zeit ware im Werte von ca DM 10,000 indiese Weise verkauft.

Gegenwaertig ist ein grosses Liebeswerben um Indien im Gange. Die diverse Nationen ueberbieten sich gegenseitig. Die Gelegenheit der Industrie Ausstellung in Neue Delhi wurde von keiner andern Nation, sowohl fuer Geschaeft wie fuer Propagandazwecke, so gut ausgenutzt wie ~~be-all~~ durch allen Staaten die sich unter dem russischen Einflussbereich befinden, wie Ost Deutschland, Rumanien, Polen, Bulgarien, Ungaern. Tschechei, China Sie boten der indischen Regierung um die Wette, jede erdenkliche Hilfe maschineller und technischer Art fuer die Durchfuehrung des naechsten - 5 Jahres Planes an. Ob all das versprochene je verwirklichen lassen wird ist zwar fraglich, aber dieser geschickter Schachzug wird den ~~Ostst~~staaten sehr viel Kopfschmerzen bereiten.

Russland und die Satellit-staaten haben der indischen Regierung fast alle ausgestellten Maschinen und Einrichtungen verschenkt. Russland vor kurzem ca halb million Wert indi. handarbeiten ab die in Moscow ausgestellt waren. Die DDR ~~Gesandte~~ soeben die Reise von Herrn Panikker zwecks Vorbesprechung wegen einer Ausstellung in Leipzig und versprach ca viertel million Wert der ausgestellten Waren selbst abzuk ufen. Die indische Regierung hat deshalb soe en eine halbe Million fuer die Leipziger Ausstellung dem All India Handicraft Board zur Verfuegung gestellt. Selbstverstaendlich wird alles nicht als eine wahre Aussage angenommen aber trotzdem kann man nicht behaupten dass diese Propaganda ohne jegliche Wirkung geblieben ist.

Es heisst nicht dass die westdeutsche und westliche Wirtschaft gar kein Erfolg aufzuweisen hat, obgleich sie nicht mit derartige Propaganda aufgetreten ist. Die ~~West~~-deutsche Wirtschaft dank ihrem Organisationsgeist und Wirtschafts staerke wird bestimmt die ihr zustehende Stellung in indischer Wirtschaft einnehmen. Aber man kann nicht muessig auf Lorbeeren warten. Diese nur nebenbei um Ihnen ein Einblick in unsere Wirtschaft zu verschaffen.

Ich versuche alles und hoffe, dass eines Tages meine unermuedliche Arbeit mit Erfolg gekroent sein wird und bin auch nicht traurig wenn es ~~nichts~~ wird. Fuer diese geistige Auffassung die weder auf Pessimismus noch auf Schwaeche beruht, verdanke ich meinem Freund dem Governor. Unermuedliche fuer eine Sache zu streben liegt in meiner hand, habe aber nicht fuer die Fruechte dieser Arbeit zu bestimmen.

Anfang naechster Woche werde ich eine Besprechung mit dem Sekretaer des Wirtschaftsministeriums hier in Patna haben, wenn er als Gast des Governors hier weilt.

Ich hoffe hiermit gewisse Klarheit bezueglich meines Bestrebens zu Ihrer Orientierung verschafft zu haben.

Mit herzl Gruessen auch an Ihre Gattin und Kinder verbleibe ich stets

Ihr sehr ergebener

30

OTTO BERTRAM & CO.

Seit 1875

TELEGR. RESOLUT HAMBURG / RUF ORTSGESPRÄCHE SA.-NR. 44 11 11 / FERNGESPRÄCHE 44 88 13 / FERNSCHREIBANSCHLUSS 021 1177 RESOLUT HAMBURG
BETRIEBSSITZ PE'ZK SITZ o.m. b.H. / CODES LIEBERS-5-LETTERS, PETERSONS-BANKING, BENTLEY, ABC 6th SIMPLEX STANDARD, WESTERN UNION, MOSSE, MARCONI
HR. A. HAMBURG NR. A 40305

HAMBURG 36,
ALSTERUFER 10

den 21. Jan. 1956.
B/Kl

Herrn
M.G. G a n p u l e y
c/o Shri R.K. Diwakar
Governor of Bihar
Raj Bhawan,

P a t n a/Bihar
Indien.

Mein lieber Herr Ganpuley!

Mit herzlichem Dank bestätige ich den Empfang Ihres Schreibens vom 11. d.M. mit Anlage. Herr Günzel und ich haben alles, was Sie schreiben, mit dem größten Interesse durchgesehen. Es sollte mich nun freuen, das Ergebnis Ihrer Besprechung mit dem Sekretär des Wirtschaftsministeriums bei seinem Besuch in Patna zu erhalten. Schließlich kommt es entscheidend darauf an, was die Regierung zu tun gedenkt. Wir sind hier alle sehr traurig, daß der Panikkerplan Ihrer auf Eis gelegt worden ist; aber ich habe ja Ihre neuen Anregungen sofort in positivem Sinne aufgegriffen, weil ich mir sage, daß versucht werden muß, das Beste daraus zu machen.

Inzwischen war ja unser Vizekanzler Blücher in New Delhi und er hat heute in Bombay die Indisch/Deutsche Handelskammer mit eröffnen helfen. Es wird auch hier eine Deutsch/Indische Handelskammer gegründet, aber dazu bin ich gar nicht eingeladen worden. Offenbar sind dafür besondere Leute vorgesehen, die wohl von früherher schon enger mit den Kreisen um die Handelskammer herum gearbeitet haben. Es würde mich interessieren, Ihre Meinung über die Indisch/Deutsche Handelskammer in Bombay und die Deutsch/Indische Handelskammer in Deutschland zu erfahren. Im übrigen möchte ich sehr wünschen, daß es Herrn Blücher gelungen ist, die Atmosphäre der Herzlichkeit zwischen beiden Ländern wieder herzustellen.

Unser Exportgeschäft wie auch unsere übrigen Abteilungen arbeiten auf vollen Touren. Ich hoffe, daß der Erfolg auch zukünftig nicht ausbleiben wird.

Mit großer Aufmerksamkeit erwarte ich Ihre weiteren Nachrichten und verbleibe mit freundlichen Grüßen wie stets

Ihr

Otto Bertram

N.S.:
Ich bitte Sie höflichst, mir die Preise von Sprühmagermilchpulver zu nennen, die gegenwärtig in Indien notiert werden.
Ich nehme an, daß ein bestimmter Höchstpreis für die Einf von Sprühmagermilchpulver festgesetzt ist. Für Ihre baldi Unterrichtung wäre ich Ihnen dankbar.

Ganpuley
tna 31 Januar 56

31

Herrn Otto Bertram
Hamburg 36
Alsterufer 10

Mein lieber Herr Bertram,

Ich danke Ihnen verbindlichst fuer Ihren Brief vom 21 ds Mts.

Wie schon in meinem letzten Brief mitgeteilt traf ich hier in Patna den Sekretaer des Wirtschaftsministeriums Herrn Iengar. Ich hatte eine lange Unterredung mit ihm im Gegenwart von Herrn Diwakar, Governor of Bihar, ueber Hamburger Dauer Ausstellung, wobei ich ihm meine Denkschrift ueber diesen Plan ueberreichte. Zum Schluss versprach er mir sofort nach seiner Rueckkehr in Delhi den Fall zu untersuchen und mir Mitteilung zukommen zu lassen. Schon heute erhielte ich ein Brief folgenden Inhalts :
" I have now discussed this with Panikker, our Director of Exhibitions He tells me that he would be proceeding to Hamburg in February or March this year and he expects to be able to finalise the arrangements for the show room as well as the stocks in the Freeport early in the next financial year. I suggest that you now put yourself in touch, if you so desire, directly with Panikker."

Sie sehen daraus dass der Plan, wie auch Herr Panikker mir in Delhi mitteilte, nur durch Finanzfrage etwas verzoegert aber nicht aufgegeben worden ist und im kommenden Finanzjahr Anfang April durchgefuehrt werden wird

Sofort nach Erhalt Ihres letzten Briefes setzte ich mich mit All India Handicrafts Board in Verbindung. Der President schreibt mir darauf wie folgt :
"The proposal is being pursued with the ministry for necessary sanction. I sincerely hope that we shall succeed in our endeavour. I should like to thank you for the interest that you have taken and the prompt manner in which you have been able to expidite your side of the scheme."

Auuserdem sandte mir kuerzlich Herr v. Keiser, Handels Berater bei der deutschen Botschaft in Delhi ein Schreiben der Handwerksmesse in Muenchen zwecks groessere Beteiligung indischer Handarbeiten in dieser Messe. Ich habe sofort All India Handicrafts Board darauf Aufmerksam gemacht und zugleich Herrn v.Keiser gebeten mit dieser Stelle in Delhi sowie mit Herrn Panikker die Fuehlung aufzunehmen und eine Unterstuetzung seitens der Bundesregierung in Aussicht zu stellen.

Ich konnte deswegen nicht in Delhi sein wenn die deutsche Delegation mit Vizekanzler Bluecher dort eintraf. Der Besuch des Herren Vizekanzlers hat sehr viel dazu beigetragen Deutschland und Indien wirtschaftlich naeher zu bringen. Gerade zu dieser Zeit versuche ich meinerseits die Firma Bertramm & Co durch den Ausstellungsplan in indischer Wirtschaft einzuschalten. Gelingt es mir, selbstverstaendlich mit Ihrer Hilfe, diesen Plan zu verwirklichen, so werde ich mich sehr gluecklich schaetzen, da dieser der Anfang zu weiteren grosseren Geschaefte sein wird.

Naechste Woche werde ich in Bombay sein und fahre alsdann ueber Bangalore nach Madras. Ich habe Herrn Chauhan in Madras gebeten Ihnen wenn moeglich vierzehntaeglich die Preise fuer Milchpulver zu senden. In Bombay werde ich ebenfalls versuchen die Milchpulver Preise zu ermitteln.

Ich wollte Sie in noch grosseren Regierungsgeschae: einschalten aber dies laesst sich brieflich nicht aufklaeren. Es si Finanzierungsfragen die man nur persoenlich besprechen kann.

Ich hoffe dass es Ihnen und Ihrer Familie gut geht. Mit herzl. Gruessen auch an Ihre Gattin und Kinder

Ihr

32

3 Bastion Road Fort
Bombay.1
5th January 57.

Shri Jain
All India Handicrafts Board
Queensway A Barracks
New Delhi

Dear Shri Jain,

In continuation of my letter dated 3rd January I would like to get one thing cleared which I forgot to mention in my last letter.

You know last time I came to Delhi at therequest of the Board and spent about Rs 300 from my pocket for the days I stayed there I do not want to undergo the same expenses this time and would like to know in advance if the Board will pay me my travelling expenses. You will kindly inform me about this either to my Bombay address before 10th Instant or afterwards to Patna address care of Shri Divakar.

I have in the meantime got in touch with my friends in Benares andalso an Indian Gentlemen settledin Germany and appears to be in Bombay andwho is prepared to invest for a Show room in Duesseldorf He will also accompany me to Delhi for the talks.

Thanking you and awaiting to hear from you by return.

sincerely yours

TELEGRAM EXPRESS
STATE

N G GANPULEY
CARE GOVERNOR OF BIHAR
RAJBHAVAN
PATNA

YOURLET FIFTH AAA BOARD WILL PAY FIRST CLASS FARE TO AND FRO PLUS DAILY ALLOWANCE ADMISSIBLE TO NONOFFICIALS AAA WIRE ARRIVAL DATE

JAIN - CRAFTIND

Not to be telegraphed:-

L.C.Jain,
Member-Secretary,
All India Handicrafts Board,
Queensway (A) Barracks,
New Delhi: January 16, 1957

No.HB- MS/Exh-2/56 New Delhi: January 16, 1957.

Confirmation copy sent by post to

1. Shri N.G.Ganpuley,
   c/o The Governor of Bihar,
   Raj Bhavan,
   Patna.

2. Shri N.G.Ganpuley,
   3 Bastion Road, Fort,
   Bombay-1.

Badri Nath
for (L.C.Jain)
Member-Secretary.

Patna 27th January 57

35

Mr. L.C.Jain
All India Handicraft Board
New Delhi.

Dear Mr. Jain,

After taking your kind leave I reached here safe and take this first opportunity of summarising and confirming our talks during my short stay in Delhi.

It would have been better if I could have also met Mr. K.B.Lal and seen personally that everything was finalised before I left Delhi. I hope, however, that before you leave for the Far East you will see that the decision is taken at least to the extent, we have agreed upon if not more. This is because you know the whole background better than Mr. Kapur or Mr. Saraf who will be handling this matter in your absence. It does not mean that I doubt their capacity to handle these problems but always the views differ and any change, in the present arrangement arrived at, may mean putting off the final decision.

If the Government is taking part in the Handicraft exhibition at Munich the time at the disposal for correct choice and timely despatch is very limited. As a matter of fact all the exhibits ought to be on the way by now taking into consideration the long route via Cape.

From the information received today from Munich I learn that it is going to be a very large and important Handicraft exhibition. It will be in 18 Halls with a covered space of about 42000 sqmeters. I wonder if with Rs 50.000 worth of material that is proposed to be exhibited we can make a representative and impressiv show. Those who have been doing it so far know it better. Mr Saraf who has started show rooms for Kashmere Handicrafts should be able to determine the extent of investment to put up a proper and representative show befitting All India Handicrafts.

I know of some private enterprises in this line who had taken goods worth 40 to 50,000 and more for display in such exhibitions and are even today prepared to do that. In view of this fact I hope that the Commerce Ministry will not hesitate to spend generously on this exhibtion, in as much as, all this material is going to serve as initial stock for the show room of wholesale depot which the All Indian Handicraft Board has decided to set up.

Particular care will have to be taken in selecting the goods for this exhibition if we desire that everything that goes there should be saldble and does not remain as a deadstock in the show room that the agent will have to set up for this purpose. While selecting goods for this continental Exhibition neither american standard for price, quality or taste should be applied to same. There should be no bright and shining colours in silk, cotton or Benares brocade material.
There should be nothing in artificial silk, but pure, cotton wool or silk
The colour in printed, dyed or stitched embroidered articles should be fast.
If the article is hand made it must be hand made and not machine embroidered or stitched., or sewn with machine . (page 2

In case of embroidered goods see that the finish is perfect and there are no threads hanging about. Here too the thread taken for embroidering either silk woolen or cotton should be of fast colour.

In case of Brass goods and copper articles those modern sh shapes, with hammerred surfaces were found good. The other Moradabad articles should also be selected with de ent designs and finish. Very often the chiselled or carved brass ware which is not enamelled is sent out with such a rough surface that it cuts the fingers. The modern Moradabad brass ware with very bright colours will have no market. Tablets, Vases with large mouths to take a bunch of flowers, and such other utility articles will find market

Jewellery in silver, or stones, or Kashmere and Nepal articles will find sale. however care should be taken that the hooks and pins are not rough hewn hewn things. I have suggested that for future supply these fittings should be imported for which one can find good manufacturers in Germany

Ivory goods of proper finish and utility will have a limited market. Care should be taken that it must be pure ivory and not admixture of ivory and bone.

Shoes of sizes 35 and above should be sent. Avoid as far as possible using tacks, and nails in the uppers of the shoes The buckles etc must be of good quality

Include in the consignment a good quantity of finely perfumed Aagarbatties tied up neatly in fives and tens which could be sold for DM.0.50 and Dm 1.--

Bangles either in silver enamelled Jaipur articles, kashmere turkese type should all be above 2½" dia, (ivory or any other wristlets)

Pri- Chikan goods must also be done on good voil with neat finish

Always care should be taken that costly and fine emproidery is not spoilt by use of cheap thread and cheap cotton, woolen or silk material.

Printed material in silk, cotton with decent designs for blouses and dresses just like Sarees should be available in lengths of 20/30meters

Benares scarves and sarees and like things should be available in nice pale colors in both in cheaper in costlier quality.

There are many a things from our Bihar, Orissa and south Indian handloom that could be sold in quantities for curtains bed-spreads and in manufacture of good furntiture.

These are a few hints not un nown to your expert who are arramging the exhibitions, still I thought of drawing your attention to it.

You should have complete C.I.F price list of all the articles that are going to the exhibition. Each item neatly numbered and labelled in a manner that it does not get torn or lost

Articles must be securely packed in wooden cases and contents of each case or bundle should be separately entered in the Sota list or invoice that will be prepared.

If you think that my experience, my knowledge of the country and people, my connections with the German Govrnment and people and my knowledge of the handicraft trade could be of use in promoting our trade with Germany and scandinavian countries , I shall be ready to keep same at the disposal of the ministry in any official capacity for the time the exhibtions are set up and carried out and the German selling organisation is setproperly set up.

In Delhi I met three quite important parties in Handicraft trade known to me for years. From the information I have got they have of their own built up quite a satisafactory business in Indian Handicrafts on the continent and in America. From my talks with them I found that there is a great scope for this trade provided this private enterprise and Government could cooperate. This cooperation is possible. At resent there is some misunderstanding and mistrust but as Government is interested in seeing more handicrafts and other Indian goods exported from all possible sources, I think a medium of cooperation could be found.

If my services are wanted, I should be informed of the same in time and I should be able to leave for Munich atleast by the middle of April to attend to all the preliminaries pertaining to Exhibition.

A representative of Messrs Bertram and Co who are to act as our agents will also be there to help us and also to attend to the business side of Handicrafts trade.

I intend to be in Patna till the second week of February, so that I can come oncemore to Delhi for final talks and also to assist in the selection of goods that must be shipped in the first week of March latest

I may also be able to determine the variety of goods that has to follow as stocks without which a show room cannot be opened

The Duesseldorf stores with Coffee house proposal remains and for that Coffee quota at reasonable price must be confirmed

On the strength of our exhibits and stocks, it will be possible for me to open Handicrafts stores at other centres like Stuttgart, Frankfurt, Munich, Cologne. Copenhagen. Gothenburg etc, where I have got connections.

Please let me have your comments and views after going through this letter in consultation with your colleagues.

Thanking you

Sincerely yours

38

Patna 27th January 57

Mr. Otto Bertram
Hamburg 36
Alsterufer 10

My dear Mr. Bertram,

I hope ny the time you receive this you must have received my short note with the resume of my talks with the All India Handicraft Board.

Just in the begining of this month I was called by the Production Ministry Delhi for consultation in connection with my old proposal last year. I then came to Patna on the 10th and proceeded to Delhi on the 19th for the said talks.

However late All India Handicrafts have not got the sanction from Production ministry to finalise my proposals which I submitted to them last year. I hadx again a very long talk with them for about three days the resume of which I sent to you on 23rd January from Delhi.

This resume does not say anything more than my proposals sent to you with my letter dated 23rd Dec 1955 and acknowledged by you with your letter dated 5th Jan 56 The only difference in this will be that the Government will place to start with only goods worth about 1.00.000 to 2.00.000 in the free port as stocks instead of 1 Million as I had then proposed but will always fill up the stocks as soon as any item or items are sold out.

Another very important thing is that the All India Handicrafts will participate in Handwerke Messe in Munich, where I may also be present and where you should send someone to study the business and even book ousiness. Further the All India Handicrafts may hold an exhibition of the same goods in Hamburg for the sake of Propaganda and to introduce the goods and then pass on the same to you as your initial stocks against which you can book orders.

This will reply your questions Nos 1, 2 3, 5, of your letter dated 5th Jan 56. As regards your question No.4 I had a talk with Commercial counsellor of your embassy here. Germany is very anxious to import anything from India in order to bridge over the great difference between the trade Balance of the two countries. So that there will be no objection of any kind to import Indian Handicraft to any extent.

As regards your question no.6 All India Handicrafts will al always maintain duplicate samples of the goods sent and shall see that supplies are made prompt. As soon as they know what things would have greater demand the stocks in the freeport for prompt delivery shall be increased

Question 7, ~~Xxx You will have to~~ Handicraft will pay for storing charges, Insurance and handling charges in the free port godowns. Will you kindly let me have an approximate idea of the storing charges and insurance cost in freeport godowns?

Question No.8. You will have to put the cost rent of the show room and all the overheads on the price of the goods This together with your commission which should vary between 5 and 15% should then be the actual selling price.

There are other firms ready to work on these basis but I would like Messrs Otto Bertram and Co to come in the picture. Once you represent one department of the Government and run it successfully, it will not be difficult to introduce you in other departments for other work. For example just recently a state trading corporation has been formed to deal with export and import of certain commodities only through this Government agency. If we run the Handicraft show we can also represent afterwards the State trading corporation as brokers, for the sale of Indian raw material in Germany.

It will be possible to set up handicraft selling centres in various large cities of Germany by intersting people firms in that line to participate. Bertram and company will act only as wholesale dealers. Even if any orders go afterwards to the All India Handicrafts a certain overhead commission will automatically go to O.B.

Even in Hamburg I would like you to come to some arrangement with a local welknown firm of house furnishers and dealers in handwork and artwork goods. Perhaps the showroom can be opened in cooperation with them, so that you need not have any special new premises which is difficult to get in a decent locality today. With your great circle of friends and aquaintances it should not be difficult for you to find such a firm which will participate in this.

Please therefore let me have your acceptance and be on the look out for a firm with a decent show rooms where the goods that will come together with the exhibition can be displayed. As a matter of fact one need not hold a separate exhibition, but the same could be held inthe self premises if they are fairly big. We have put in Rs 50.000 for the Hamburg display expenses so that the firm will have no expenses for decoration etc which will be done at Government cost, even if we were to take separate rooms particularly for this exhibition.

I have already got a party interested in opening a show room with Indian Coffee House in Duesseldorf. The party is prepared to spend about Rs 300.000 on that. I may be able to get firms in Stuttgart and Munich who would invest and open their own show rooms.

There might be some initial expenses for you in this deal but I am sure that in a very short time you will have made good the losses and established yourself as a firm representing Indian interests.

I think I have done all I could and shall also help you to build up further if you will now agree to accept the proposals. I have also many a private dealers on hand who are then prepared to cooperate with us once we have made the begining.

Immediately it is decided that I have to represent the Government at Munich Exhibition I will write to you and you will then have some-body ready to come and join me at Munich to attend to the businessside of the exhibition and booking of orders etc.

Please reply to this letter by return so that I may have your reply before I am called to Delhi the second time

Thanking you and with kind regards

sincerely yours

Gp

Patna
28th January 57

Shri L.C.Jain
All India Handicrafts Board
NewDelhi

Dear Mr. Jain,

You must have received my yesterdays letter confirming our talks and some of my suggestions regarding Munich exhibtion.

Today I am writing this to ascertain whether your secretary sent to Messrs Betram and Co my letter with enclosure per AIRMAIL

I have written to Mr. Bertram in detail and I have no doubt that he will accept our proposals, but I must know at the same time that he has also received my letter which I sent from Delhi which is very important Last time I had also sent a letter from Delhi but your office did not send it by airmail and hence he did not receive same for six weeks and I was required to send a copy. If the letter has not been sent by air you will kindly send to him a copy of your note which you have had sent to Shri Kapur.

Hoping that the proposal comes through as discussed by us, I am writing to my friends in Munich and in Stuttgart to find out suitable parties already in this trade whow ould be prepared to start a show room for handicrafts in those places. This should not be very difficult.

I am only afraid that our stock position will be very weak with only Rs 1.00.000 worth of stocks.

Awaiting to hear from you and with regards

sincerely yours

11 Feb 67 Patna.

Shri D.N.Saraf
All India Handicrafts Board
New Delhi

Dear Shri Saraf,

I have both of your letters dated 1st and 2nd Inst.

It will be apity if the Munich Exhibition which is an important one were to be dropped.

Now that Mr Jain is returning on the 8th I hope that some decisions may be taken soon.

I had planned to leave to Bombay on the 9th. but if Mr. Jain is positively coming on the 8th I can as well come to Delhi first and then leave for Bombay. Please therefore let me know by return if Mr. Jain will be there positively on the 11th that is Monday morning if I come to the office and if you would like, me to come there for final talks. Send me either an express airmail letter or a telegramm atonce so that I can reserve my seat for daily bubby train on Saturday evening reaching there Sunday Sunday to be available for talks on Monday Morning. I think this will clear up the position and I can then leave for Bombay with a definite Plan.

Thanking you and with regards

sincerely yours

42

HB/AD/2(23)/A/56
Government of India,
Ministry of Production
All India Handicrafts Board
.....

Janpath 'A' Barracks,
New Delhi February 4, 1957.

Shri N.G. Ganj
c/o Raj Bhavan,
Patna.

Sir,

This is to acknowledge the receipt of your three letters dated 27th, 28th January and 2nd February, addressed to Shri L.C. Jain.

Shri Jain desires me to inform you that he is looking after this matter and will write to you in detail before going on the visit to Phillipines, Japan etc.

Yours faithfully,

Badri Nath

P.A. to Member-Secretary.

Grams: "CRAFTIND"

43

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD,
JAN PATH (A) BARRACKS,

Dated New Delhi-1 the ... February 6 ... 1957

D. O. No .. HB/AD/2(23)/4/56

Dear Shri Ganpuley,

I have your three letters dated 27th, 28th January and 2nd February, 1957 to acknowledge. I have actually been pursuing this matter since you left. We have had several meetings with the officials and the traders. We are trying to find out an effective way of coordinating the suppliers from India, both governmental and private, who would be sending their goods. This would ensure that the feeding line is well established.

I have also left a word with Shri Saraf that you will be associated with the selection for the Munich fair. He would get into touch with you at the appropriate time. I have already taken up the question of coffee quota for Mr. Soni. I am afraid, we may not be able to give a decision in the first week of February but the Ministry of Commerce & Consumer Industries will give an urgent consideration. Shri Saraf will follow on them.

I am now anxiously hoping that you will get a reply from M/s Otto Bertram & Co. at an early date. This is very essential as we must know the party with whom we are going to deal with. As soon as we know the party, it will become easier even to settle details. I have checked up with my Secretary and your letters to M/s Otto Bertram & Co. were posted by air-mail.

About the stock position you may not have any anxiety because if the response is good, there would not be much difficulty in increasing the stocks, but in a new scheme everyone naturally tries to be cautious. But I am quite sure that if the scheme shows success, funds will probably not stand in the way. Private Sector would also in that case come forward more vigorously. The information which you have sent with regard to Munich Fair and the type of articles to be sent, is being passed on to our Selection Committee so that they should start giving thought to your suggestions straightway.

I am writing this in great hurry as I have only a few hours to go before my departure. But I have every hope that things will move satisfactorily.

Yours sincerely,

(L.C. Jain)

Shri N.G. Ganpuley,
c/o Raj Bhavan,
Patna.

44

OTTO BERTRAM & CO.

Seit 1875

TELEGRAMME: RESOLUT HAMBURG · RUF: ORTSGESPRÄCHE SAMMEL-NUMMER 44 11 11 · FERNGESPRÄCHE: 44 88 13
FERNSCHREIBANSCHLUSS: 021 1177 RESOLUT HAMBURG · BÖRSENSITZ PFEILER 26, SITZ g. u. h. · HR. A. HAMBURG NR. A 403 05

Herrn
N.G. Ganpuley
c/o Governor of Bihar

Patna/India
= = = = = = =

HAMBURG 36, ALSTERUFER 10 den 9. Febr. 1957
B/Schb..

Mein lieber Herr Ganpuley!

Für Ihren Luftpostbrief vom 27.1.1957 danke ich Ihnen herzlichst. Es hat mich sehr interessiert, dass Sie in Neu-Delhi das Projekt "All India Handicraft Board" wieder aufgenommen haben. Wie es scheint, durften Sie nunmehr einen Schritt weitergekommen sein.

Nach dem jetzigen Stande ist mit den folgenden Unkosten im Freihafen von Hamburg zu rechnen:

Kaikosten, die nach Löschung der Ware am Kaischuppen entstehen ca. sh 2/- je 100 kg

Transport zum Freihafenlager sh1/6 je 100 kg

Aufnehmen auf Freihafenlager ca. sh 1/- je 100 kg

Lagermiete je Monat ca. sh -/7d je 100 kg

Absetzen vom Lager bei der Auslieferung ca. sh 1/- je 100 kg

Versicherungspramie 1 %o je Monat.

Aus diesen Sätzen können Sie sich leicht errechnen, welche Unkosten mit der Lagerung in Hamburg in Verbindung stehen.

Etwas sehr Wichtiges hat sich entwickelt, seitdem wir uns über dieses Projekt nicht gesprochen haben. Von zahlreichen indischen Firmen sind Handicrafts an allen Ecken und Enden in Deutschland angeboten. Es wird natürlich schon regelmässig auf kommerzieller Grundlage in diesen Waren importiert.

Die vor drei Jahren geplanten Ausstellungen, besonders in Hamburg, sollten den Zweck haben, eine Werbung im Gebiet von Norddeutschland und Skandinavien durchzuführen. Weniger war an den Detailverkauf gedacht. Auch ging man davon aus, dass diese Ausstellung etwas Originelles sein wird, was bisher anderweitig in dieser Form noch gar nicht vorhanden war. Infolge des ausserordentlichen Zeitverlustes haben die Kaufleute Indiens und Europas natürlich nicht stillgesessen, sondern haben diejenigen indischen Handicrafts, welche in Europa zu verkaufen sind, längst ausfindig gemacht und den Markt damit versorgt.

Es bleibt also zu studieren, wie man nun den ursprünglichen Gedanken, der vor drei Jahren unbedingt richtig war, auf die jetzige Zeit so umstellt, dass damit Erfolge verbunden sind, zum mindesten aber Enttäuschungen vermieden werden.

Auf alle Fälle erscheint es mir dringend erforderlich, dass Sie nach Hamburg kommen, sobald von indischer Seite das Ausstellungsprojekt so fertiggestellt ist, dass man an die Praxis herangehen kann.

Ich brauche Ihnen nicht besonders zu versichern, dass meine Firma und ich alles tun werden, um der Sache zum Erfolg zu verhelfen.

Mit grossem Interesse erwarte ich Ihre weiteren Nachrichten und verbleibe mit verbindlichen Grüssen, auch von meiner Frau und meinen Kindern,

in alter Verbundenheit
stets Ihr

Otto Bertram

A G R E E M E N T

46

losed this day between:

Messrs. The Indian Cooperative Union, Jana Path, New Delhi, hereafter called ICU, of the first part and

Messrs. Otto Bertram & Co., Hamburg 36, Alsterufer 10, hereafter called OBECO, of the second part,

as under:

I.

Messrs. ICU appoint Messrs. OBECO as their sole representatives for Indian handicrafts and other articles which they will be exporting from India to the German Federal Republic and Austria with an option for the Scandinavian Countries like Sweden, Denmark, Norway and Finland, from this day till 31st December, 1960. After this period both the parties reserve the right of giving notice to end this arrangement at the end of the year, but at least six months in advance.

II.

ICU will send on their own and at the request of OBECO offers for articles asked for by them or by any other party together with samples etc., which would enable Messrs. OBECO to book the business. Messrs. ICU should also be prepared to maintain smaller or larger consignments in the free port of Hamburg, when they find that the demand has been created for certain articles whose prompt deliveries must then be guaranteed through such stock consignments, in order to help the promotion of the business. The payment of such stock consignments will be effected by Messrs. OBECO against delivery of the goods from the free port. All the expenses ex-ship in Hamburg such as transport, godown charges, insurance etc. would be added to the selling price. Messrs. OBECO are entitled to buy ICU-goods also on their own account and will then notwithstanding their capacity as representatives of ICU make payments of such goods just like other buyers.

III.

a.) Messrs. OBECO will keep at the disposal of this organization their offices and attached sample display rooms in Hamburg and Vienna and do everything to increase the turn-over in the materials which Messrs. ICU have to offer.

b.) Messrs. OBECO take care to supply to the prospective buyers correct samples and prices and do their best to influence the business .

c.) OBECO will also engage experts and workers required for the sale of the line of articles.

d.) OBECO will also organize a proper customers' service so as to give them every satisfaction and thus help to increase the business.

IV.

Messrs. OBECO will do their best to further the course and to protect the interest of Messrs. ICU in the areas stated above to the best of their ability and knowledge and will request Messrs. ICU from time to time to give them necessary instructions with a view to satisfy the demand of the market.

V. (V)

Messrs. ICU will grant to Messrs. OBECO
per cent on all the handicrafts which do not fall in the catagory of every-day consumer articles, but have only seasonal market and curiosity value. In case of hand-made or hand-woven articles which could be sold in bulks and fall in the catagory of consumer goods the commission would be decided by mutual arrangement between OBECO and the ICU with the view not to burden the article with higher provision but at the same time to give the agent his proper returns, which will not be less than five per cent. This commission has to be deducted from the invoice which the ICU would present to the agent's bankers.

Messrs. ICU or their suppliers in India would not offer their products directly to anyone in the countries represented by OBECO nor Messrs. OBECO will buy from any other party in India directly.

VI.

Any differences of opinion should as far as possible be settled in a friendly manner. But in case one has to have recourse to law the same will be guided by the arbitration of the International Chamber of Commerce, 38 Cours Albert I, Paris VIII^{e}.

The place for fulfillment of the contract for both parties will be Hamburg.

Hamburg, 11th November, 1957

This agreement takes into account all the previous correspondence, talks and arrangements arrived at from time to time of which no special mention has been made here. - The main points which refer to this agreement are as follows:

1.) ICU has agreed to keep at the disposal of the agent a representative sample collection of all the articles to be offered with their c.i.f. prices free of costs which remain the property of ICU till unsold.

2.) That ICU has agreed to spend about DM 25.000.-- on propaganda in a manner to be suggested by the agent.

3.) The ICU has agreed to participate in the forthcoming Frankfort Fair in March 1958 the costs of which will be born by ICU.

At this Fair all such goods will be sent as would be chosen by Mr. Ganpuley. The same will consist of articles for which orders could be booked on the spot and hence the prices, packing, time of delivery for all the articles should be properly calculated and informed.

49 Patna 12th Feb 57

Shri Saraf
All India Handicraft Board
New Delhi

Dear Shri Saraf,

It is now about three weeks that I left Delhi with an assurance to hear from All India Handicraft Board if the scheme as presented to Commerce Ministry through Shri K.B.Lal has been sanctioned and the representative selection of articles for Munich and Hamburg exhibition respectively for initial stocks in Hamburg showroom made.

Futther I would have liked to know if you have any reply from Coffee Board regarding Coffee supply and Coffee quota for the Duesseldorf Show room. The gentleman who has agreed to invest about Rs 3 to 5 Lacs on this enter prise wanted to leave for Germany early February. However, he has accepted my suggestion to stay in Bombay till the middle of this month and even come to Delhi for final talks. It is very likely that I shall loose the cooperation of this friend if I cannot give him any reply even by the middle of this month.

If you want to send the goods to Munich for Exhibition by ship, it ought to be ready for despatch in the next days and if you have decided in favour of Hamburg proposal where the Munich goods should serve as stock consign ment, then I should be allowed to have a look into the selection made.

May I therefore request you to let me have your reply to this letter at an early date, so that I can inform my friend in Bombay and also in Hamburg accordinlgy.

Please note that Messrs Betram and Co are ready to accept our proposals, but as this suggestion is before them for last two and a half a year they have become a bit sceptic. They would gladly cooperate if and when the begining is made.

Awaiting to hear from you by return

Yours sincerely

56

RAJ BHAVAN
PATNA.

Patna 27th Feb 57

The Chairman
All India Handicraft Board
New Delhi

Dear Mrs Chattopadhyaya,

I wrote to you on 20th inst encl a letter from my friend who wants to start a selling c for Handicrafts together with a Coffee House. As he want to leave for Germany, he wanted to know if he would get the coffee sanction, and whether he should wait any lon

From the correspondence received your office it seems that there is no possibility and he I am asking my friend to drop the idea.

Even as regards Munich Exhibi i and Hamburg Show-room cum selling centre, I am kept in suspense. As a matter of fact after my discussions with Jain I had kept myself free for the purpose of guiding, advising and conducting, Munich exhibition so also Hamcu selling centre. I had also done some preliminary work by requesting various friends in different centres to colle the necessar information that could be of use for the p motion of Handicraft trade.

It is also difficult to secure passage to Europe at the last moment by ship. If I have go to Germany I would prefer to go by ship than by plan as it is cheap and suits my constitution better. It is p ble for me today to make some arrangements for my passag ship leaving Bombay on the 8th of April. This facility I shall not have again for months to come.

Taking all this in consideratic I should like to know in the course of next eight days if the All India Handicraft Board has atleast decided tc take part in Munich Exhibtion and Hamburg show room and whether in that connection you still need my services as adviser and guide and organiser in Germany. I have so kept myself free for this special purpose. but if for an reason the whole scheme has to be again dropped and my services are no more needed, please let me know accordin so that I can then engage myself otherwise and shall no be available for this purpose.

Thankigg you

51

Patna 16th Feb 57

RAJ BHAVAN
PATNA.

The Secretary
All India Handicrafts Board
New Delhi

Dear Sir,

In continuation of my letter dated 12th instant I have received further correspondence from Messrs Bertram and Co Hamburg regarding the leading unloading, carrying, storing and insurance charges for the goods which you intend keep for immediate sale in Free Port of Hamburg. About this and other things we can discuss if and when you decide the whole proposal.

Friends in Hamburg, Duesseldorf, Munich and Stuttgart are prepared to give every help and now it all rests with you. I have done all that was necessary to promote this scheme. I could have done more had I been sure that the scheme will be launched.

I intend leaving for Bombay by the end of next week if I dont hear from you till then.

Thanking you

sincerely yours

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD,
JAN PATH (A) BARRACKS,

D. O. No .. ..HB/AD-2(23)/A/56

Dated New Delhi-1 the .....February..18~~th~~ 19 ..... *1957*..

Dear Shri Ganpuley,

I have received your letter dated the 12th February, The Ministry has not yet decided finally about the Munich Exhibition. As you know according to our discussions that this exhibition is also linked up with the exhibition at Hamburg and the opening of a depot there.

I have also reminded the Ministry regarding the assurance of coffee quota for the Dusseldorf Show Room. I have not yet heard from them, but I am chasing the case and shall let you know in a day or two. In the meantime, it will be worthwhile advising your friend to wait for a decision in the matter.

With regards,

Yours sincerely,

(D.N. Saraf)

Shri N.G. Ganpuley,
c/o Raj Bhavan,
Patna

Grams: "CRAFTIND"

53

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD,
JAN PATH (A) BARRACKS,

D. O. No HB/AD/2(23)/ [illegible].

Dated New Delhi-1 the 23rd February ... ... 1957.

Dear Shri Ganpuley,

In continuation of my letter dated the 19th February, 1957, I write to inform you that I contacted the Ministry of Commerce & Consumer Industry on the 21st and I am told that the question of supply of coffee for the proposed coffee shop at Dusseldorf is still under consideration and the Ministry is consulting the Coffee Board in order to find out whether any special arrangement can be made for the supply in view of the regular export trade of India and the existing trade channels in the line. I am afraid, we will have to advise you to wait for sometime more to have a reply from the said Ministry.

With regards,

Yours sincerely,

D. N. Saraf

(D. N. Saraf)

Shri N. G. Ganpuley,
c/o Raj Bhavan,
Patna.

Grams · "CRAFTIND"

54

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD,
JAN PATH (A) BARRACKS,

Dated New Delhi-1 the 26th February, ... 1957.

D. O. No HB/AD/2(23)/A/56.

Dear Shri Ganpuley,

Kindly refer to your letter dated the 19th February, 1957, addressed to the Chairman, All India Handicrafts Board.

As I have already written to you on the 23rd Februrary, the Ministry has not yet communicated their final decision with regard to the supply of 50 tons of coffee to the proposed party at Dusseldorf. I think you may advise your friend to return to Germany and we shall communicate to him the decision of the Government in the matter at his address there. I do not think it would be necessary for him to have a personal discussion in the matter at Delhi.

Yours sincerely,

Dinanath Saraf

(D. N. Saraf)

Shri N. G. Ganpuley,
c/o Raj Bhavan,
Patna.

55

Patna 28th Feb 57

My dear Guptajee

I must consider myself fortunate to have received your letter dated 26th. I leatnt that you were in Patna early morning but tried to contact me only a few minutes before leaving for station in the evening. Although I was informed that you will be there 15 minutes more and I tried to contact you atonce I was told that Seth Sahib had already left. At any rate I must be grateful that you have written to me now.

The Government thing as usual is filed away for sometime and as hundreds of files chase each other, it may take month till the file about my talks may again be in the hands of the Secretary. I have therefore given up all hopes of doing anything thro gh that so rce. even my friend who wanted to invest about 3-5 lacs on condition that he gets coffee quota has also left tired.

Under these circumstances I am not sure if I shall come to Delhi. If you think that any useful purpose can be served by discussing and if you think that you would benefitted by taking me in confidence, I may come to Delhi for a day before proceeding to Bombay.

I am definitely leaving for Germany in April by ~~boat~~ M.V.Victoria sailing on the 8th of April

I shall make my plan after I hear from you.

Thanking you and with regards

sincerely yours

Grams : "CRAFTIND"

56

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD
JAN PATH (A) BARRACKS,

D. O. No. HB/AD/2(23)/A/55.

Dated New Delhi-1 the 1st March, ... 1957.

My dear Ganpuley,

I have received your letter dated the 27th February addressed to the Chairman. She is out on tour to Madras. I again talked to Shri K. B. Lall, Joint Secretary, Ministry of Commerce & Consumer Industry. It appears that the proposal regarding Dusseldorf will have to be dropped.

As regards Munich Exhibition, the Ministry has again referred the matter to Finance and I am constantly requesting them to have the case decided. I have also informed the Ministry that you would like to know the decision in about a week's time.

Personally I think, in case Munich Exhibition is dropped for any reasons, the proposal for setting up of a depot at Hamburg will have to be taken up separately. I mentioned this to Shri K. B. Lall in a meeting on the 28th February, 1957.

With regards,

Yours sincerely,

(D. N. Saraf)

Shri N. G. Ganpuley,
c/o Raj Bhavan,
Patna.

Grams "CRAFTIND"

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD,
JAN PATH (A) BARRACKS,

57

D. O. No ..HB/AD/2(23)/A/55

Dated New Delhi-1 the ....March 2,..... *1957*

Dear Shri Ganpuley,

In continuation of my letter dated Ist March, 1957 I have to acknowledge your letter dated 28th February received only yesterday.

I quite appreciate your anxiety to have a final decision in respect of exhibition at Munich and the setting up of a depot at Hamburg before a certain date so that you could have your own programme fixed up accordingly. As I wrote to you the matter is at the moment stuck up in the Ministry of Finance. I have already informed the Ministry of the contents of your letter dated 27th February, 1957.

Mr. L.C. Jain is returning to Delhi on the 8th March. I do hope that on his return the decision in the matter may be expedited. So, I would suggest you not to keep 8th March as the deadline of reply from us.

As regards your T.A., the bill for the same has gone to Audit and we are receiving the cheque within a week, which will be sent to you immediately on receipt.

With regards,

Yours sincerely,

(D.N.Saraf)

Shri N.G. Ganpuley,
c/o Raj Bhavan,
Patna

Grams "CRAFTIND"

सत्यमेव जयते

56

GOVERNMENT OF INDIA
MINISTRY OF PRODUCTION
ALL INDIA HANDICRAFTS BOARD,
JAN PATH (A) BARRACKS,

D. O. No HB/Exh(F)/3/56.

Dated New Delhi-1 the 22nd April, ... 1957...

Dear Shri Ganpuley,

I am sorry I could not write to you before you left India for West Germany. A number of things are since clear. The decision regarding Munich Fair has been taken and I hope you will also be able to visit Munich while you are there.

The most important thing, however, is your discussion with the Indian Ambassador who has been apparised of the proposal of appointing Otto Bertram and Co. as the agent. The Ambassador has kindly offered to give full help and he would also welcome your active co-operation in the matter. I, therefore, suggest that you kindly meet the Ambassador at Bonn at your earlist. In a way I am glad that you will be there at this time and some of these things could be finalised.

I have great appreciation for the patience and perseverance with which you have nursed this proposal and I should like to extend my greatest appreciation for your active interest in this matter.

I am enclosing for your personal information a copy of the minutes of discussion which we had with the Ambassador and with the Commercial Secretary, Dr. Chhablani.

Yours sincerely,

(L. C. Jain)

Shri N. G. Ganpuley,
care Ganpuley & Co.,
Hamburg 36,
Alster Ufer 1C
Germany.

NOTE OF DISCUSSION REGARDING EXPORT PROMOTION MEASURES TO BE TAKEN IN GERMANY - 2 April 197

Present

1.	Shrimati Kamaladevi Chattopadhyay	Chairman A.I.H.B.
2.	Shri A.C. Nambiar	Ambassador to West Germany
3.	Mrs. Shiva Rao	Vice-Chairman
4.	Mr. D.N. Saraf	Director of Handicrafts
5.	Mr. L.C. Jain	Member-Secretary

The Ambassador desired to know our proposal for wholesale depot at Hamburg in greater details. The Member-Secretary explained that the object was to have a sample show-room in the city of Hamburg, where Indian handicrafts products available for export would be on display. These samples would be those supplied by different exporters and manufacturers from India carrying the prices and labels of the suppliers. This sample show-room would be managed either by a German business firm or an Indian business concern. It was not intended that it should be run by the Government directly.

Further this sample show-room would not make any retail sales. It would simply act to popularise and stimulate interest in our products, especially among the wholesalers and retailers. In such products where suitable demands were developed, an attempt would be made to carry appropriate stocks maintained at a depot in the free port of Hamburg. Somehow an impression had grown that the Board wanted to set up a wholesale depot first. This was not correct. The proposal is called wholesale depot at Hamburg and perhaps the nomenclature has been responsible for this wrong impression. The proposal only accepts the setting up of a wholesale depot in principle but the actual stage at which it is to be set up is to be determined subsequently when the sample show-room has attained sufficient success and the building up of a wholesale depot becomes inevitable.

In an answer to a further query from the Ambassador, Shri Jain clerified that when the wholesale depots were established, it would essentially meet the requirements of retail stores who could make bulk purchases on the spot. It was not intended to service the German wholesalers and importers who are directly importing. The main service to the wholesalers would be the show-room which would give them an idea of the range of articles that are available as well as the sources of supply so that they could enter into direct trade with the suppliers from India. In the event of their not getting satisfaction or wanting any other type of help, the show-room would extend its fullest co-operation.

Shri Nambiar expressed that this was a good plan and should be tried. He felt that it would be advisable to entrust the management of the sample show-room to a German business House. The Indian Embassy could help in selecting a suitable German Business House for this purpose. He stated that M/s Otto Bertram & Co. whose name had been suggested by Mr. Ganpuley was one of the eightprominent and wealthy business houses in Germany. They were not doing anything in the field of handicrafts at present, but their standing and resources would be an asset. He suggested that he and the Commercial Secretary, Mr. Chablani would discuss the whole scheme with the Directors of M/s Otto Bertram & Co. on their return to Germany and will inform the Board of the detailed services which this German firm would be willing to render.

He also welcomed the Board's proposal that after the exhibition at Munich the handicrafts samples may be sent to Hamburg where an exhibition could be organised to make a beginning with the Hamburg proposal.

As regards Mr. Ganpuley, the Member-Secretary mentioned that the former was sailing for Hamburg on his own in the second week of April. The Ambassador mentioned that he would also get Shri Ganpuley's cooperation in discussing the details and arrangement with M/s Otto Bertram & Co.

As regards publicity for Munich fair, the Ambassador said that it would be possible to make a German translation of the recent publication of the Board 'CHOICE HANDICRAFTS FROM INDIA' provided the blocks were sent to the Embassy by air immediately. He would ask Mr. Chablani to contact the Member-Secretary to discuss the details.

The Chairman thanked the Ambassador for his valuable suggestions and his great interest in the work of the Board.

3.4.57

GRAMS : "INDIACRAFT"

61

TELE : 34295 51199 55594 35887

THE INDIAN HANDICRAFTS DEVELOPMENT CORPORATION PRIVATE LIMITED

152, Golf Links,

Ref. No. HDC/2(3)EP/58.

New Delhi May 27,1959.

Shri N. G. Ganpuley,
3, Bastion Road,
Fort, BOMBAY 1.

Dear Sir,

We invite your reference to Ministry of Commerce & Industry's D.O.No.19(49)/58-H.S.(1) dated the 14th May,1959 addressed to you and copy endorsed to us.

We observe from your letter dated the 13th March,1959 addressed to the Minister of Commerce & Industry, that you are anxious to help in promoting export of Indian handicrafts to West Germany. As you would be knowing, the Indian Handicrafts Development Corporation Private Limited has been established with the main object of developing and promoting export of Indian handicrafts to foreign countries. Towards the fulfilment of this objective, the Corporation would supplement the efforts of the private sector by assisting them on requirements of the foreign markets and also rendering assistance for finance and raw materials while procuring the goods meant for export.

We are already having under consideration a proposal to establish a Sales Organisation in Frankfurt that would aim at marketing our good to West Germany and Continent. We hope with the establishment of our Centre at Frankfurt, the Corporation would enable the exporters and manufacturers of handicrafts to relate their production to exports as we would be rendering them the sample service and advice on market requirements.

In the meantime, we would be prepared to solve your difficulties that you might be confronted with in marketing your goods to West Germany.

On hearing from you the details, we shall supply you further information.

Yours faithfully,
for the Indian Handicrafts Development
Corporation Private Ltd.,

(J. C. Sarin)
Export Promotion Officer.